



# ANNUAL REPORT 2019



## Mission

Founded in 1901, Southern Bank is a customer-focused community bank serving eastern North Carolina and southeastern Virginia. Our mission is to be the bank of preference for consumers and businesses in the markets that we serve.

Genuine concern for the customer is our top priority, striving to create and deliver superior value in the financial services we provide by exceeding the expectations of our customers.

We are dedicated to the communities we serve, both in spirit and support. We provide a progressive and rewarding working environment for our employees that encourages the investment of their time, energy, and talents to the betterment of their communities.

We embrace sound banking philosophies that incorporate dedication to relationships, strong business values, and financial integrity while advocating the maintenance of quality assets and reasonable return on shareholder investment.

Southern Bank is a wholly owned subsidiary of Southern BancShares (N.C.), Inc.

## Contents

| 7  | Letter to Shareholders                     | 2    |
|----|--|------|
|    | Financial Summary and Selected Financial D | ata4 |
|    | Independent Auditors' Report               | 5    |
|    | Consolidated Balance Sheets                | 6    |
|    | Directors and Officers                     | 8    |
| Br | ranch Locations                            | 12   |

## Letter to Shareholders

Southern BancShares (N.C.), Inc. and Southern Bank and Trust Company enjoyed a prosperous year in 2019, with our company continuing to achieve positive trends in growth, profitability and performance as it has for much of the past decade. As such, it gives us great pleasure to report that our company's financial position remains strong and its outlook bright.

Several new milestones were reached in 2019 for market share, growth, and performance. As in previous years, we attribute this success to our hardworking teams, ongoing improvements in operational efficiencies, a relatively favorable economic climate, and timely market dynamics within our footprint that continue to position our company favorably for new opportunities and relationships.

Our Company's net income was \$56.87 million in 2019 and we increased the per share book value of our common shares from \$3,327.73 to \$4,181.99 during the year.

As I mentioned in my letter to shareholders last year, a recent change in accounting rules related to how we account for changes in the market value of our common stock investments had a significant impact on our 2019 net income. Prior to 2018, changes in the market value for these investments did not affect our net income, unless we decided to sell a portion of the investments. Beginning in 2018, changes in the market value of these securities are now included in net income, even though our intent is to hold the securities as long term investments. During 2019, the value of these investments increased by \$25.08 million, net of income tax, which is included in our reported net income. However, as shown on page 4 of the Annual Report, our net income for 2019, excluding the appreciation of our common stock investments, was \$31.80 million. This accounting treatment will continue to cause volatility in our earnings even though economically nothing has changed in how we manage our company.

The Bank experienced continued organic growth in new relationships, particularly with loans in our emerging markets in both states. Total loans and deposits of Southern Bancshares at December 31, 2019 were \$1.84 billion and \$2.50 billion, respectively. This represents a 7.88% increase in loans outstanding and an 8.81% increase in deposits, which is consistent with our long-term strategic plan.

The economy continued to provide a favorable environment for business development in 2019. The real estate and job markets remained strong both regionally and nationally, benefitting both small businesses and larger employers. Labor markets continued to tighten, which combined with new job growth continued to place upward pressure on wages, both within our region and nationally.

After operating in a rising rate environment in 2018, the Interest rate cycle turned in 2019. The Federal Reserve decreased the target rate for Federal Funds three times during the year, which subsequently led our company to decrease the Prime lending rate by 25 basis points each time, for a total decrease of 75 basis points during 2019.

The falling rate environment began placing pressure on net interest margins in the second half of the year, with more margin compression expected as we move forward in the coming year. Still, strong growth in our loan portfolio due to our expanding base of clients, as well as expanding our core deposit relationships, continues to provide a favorable funding cost structure relative to industry peers.

Based on our strong capital and the prospect of low market interest rates for loans, our Board of Directors has authorized our management to invest a portion of our excess capital during 2020 by purchasing outstanding shares of Southern BancShares' common stock. The Board's authorization does not obligate us to purchase any particular number of shares, and purchases of shares may be made or discontinued at any time. Purchases may be made from time to time during the year, either on the open market or in privately negotiated transactions, as considered advisable by our management, in its discretion, and all purchased shares would be retired.

Our company continued to optimize its branch network infrastructure. The bank broke ground on a new banking facility in Elizabeth City in 2019, with completion scheduled in the second quarter of 2020. Additionally, branch operations in Winton were consolidated into Ahoskie at the end of 2019.

Our company continued its increased investment in new banking technologies, completing an upgrade initiative for its entire ATM network. Additionally, a new website was launched in the third quarter and a significant upgrade to online banking was also introduced.

Our company also launched a new Financial Wellness Initiative in the fourth quarter of 2019. Significant investments have been made in digital financial management solutions and education platforms, and all employees were introduced to this new Financial Wellness Program. These tools will become foundational to how we offer our customers consumer banking solutions in the coming years.

Southern Bank's Customer Experience Initiative continued to expand in 2019. In addition to expanding the service satisfaction survey program across multiple channels, significant progress was made measuring employee satisfaction and engagement. As a result of the feedback received, actionable items were targeted for enhancements in employee benefits, training, communication and more. This process will continue on an ongoing basis as we work to be the bank of preference and employer of preference in the markets that we serve.

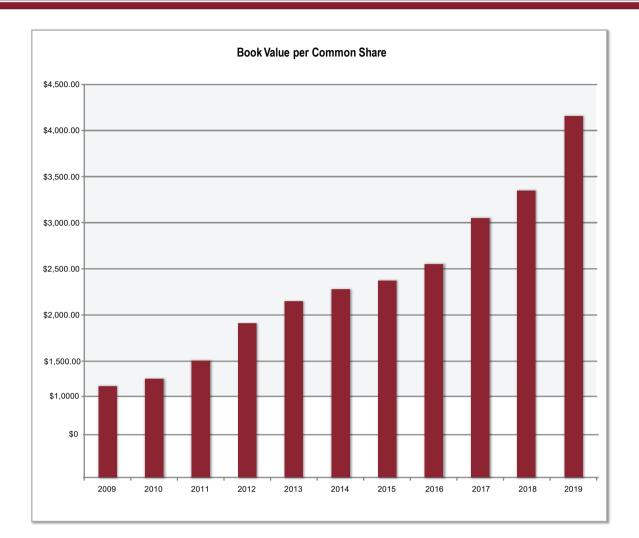
The bank also continued its financial and administrative support of the Southern Bank Foundation's efforts to invest in community organizations, educational and child advocacy programs, food pantry related programs for the homeless, and many other worthwhile community-based non-profit organizations in the communities it serves. The Southern Bank Foundation contributed over \$750,000 to various organizations across its collective service footprint in 2019.

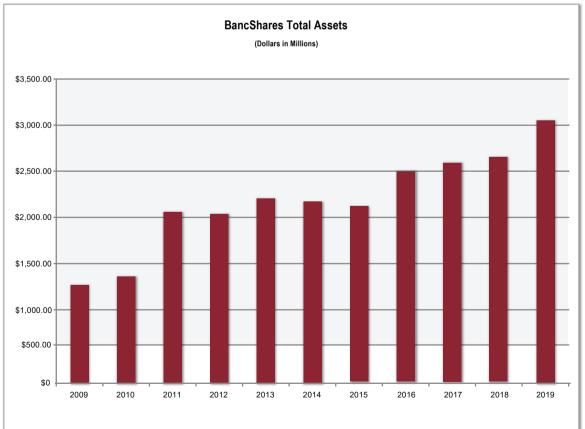
As many of you know, I recently announced in the fourth quarter of 2019 my intention to retire as Chief Executive Officer of both Southern BancShares (N.C.), Inc., and Southern Bank effective June 30, 2020. I will continue to serve as Executive Chairman until my full retirement at the end of 2020. Current Bank President Drew M. Covert will succeed me as Chief Executive Officer for both companies, and L. Taylor Harrell will assume the title of President. It has been an honor and a privilege to serve both companies in this capacity over the years. I am certain that under Drew and Taylor's leadership, our organization, its stakeholders and employees will continue to enjoy the unique culture, growth and prosperity that are the legacy of our company.

In closing, we would like to thank our shareholders, employees, customers and business clients for their continued loyalty and all that they do for our company. As we now turn our focus to 2020, we maintain an optimistic outlook towards the future as our company continues to be positioned favorably for growth. Thank you, as always, for your dedication and confidence in our organization.

J Bruy Morgan

J. Grey Morgan Chairman of the Board and Chief Executive Officer





3

## 2019 Financial Report

Financial Summary and Selected Financial Data (Dollars in Thousands, Except Per Share Data and Ratios)

| (Dollars in Thousands, Except Per Share Data and Ratios)       | December 31, |           |     |           |    |                 |     |                 |     |                 |
|--|--------------|-----------|-----|-----------|----|-----------------|-----|-----------------|-----|-----------------|
|  | _            | 2019      |     | 2018      |    | 2017            |     | 2016            |     | 2015            |
| SUMMARY OF OPERATIONS  |              |           |     |           |    |                 |     |                 |     |                 |
| Interaction  | ¢            | 109.068   | ¢   | 101,560   | ¢  | 98,384          | ¢   | 01 260          | ¢   | 90.069          |
| Interest income<br>Interest expense                            | \$           | 109,068   | \$  | 6,995     | \$ | 98,384<br>5,756 | \$  | 91,369<br>5,147 | \$  | 80,068<br>5,605 |
| Net interest income  |              | 97,974    |     | 94,565    |    | 92,628          |     | 86,222          |     | 74,463          |
| Provision (recovery) for loan losses                           |              | 1,486     |     | 2,799     |    | 2,323           |     | 3,770           |     | (2,162)         |
| Net interest income after provision (recovery) for loan losses |              | 96,488    |     | 91,766    |    | 90,305          |     | 82,452          |     | 76,625          |
| Noninterest income   |              | 54,722    |     | 17,356    |    | 17,602          |     | 12,867          |     | 6,500           |
| Noninterest expense  |              | 78,741    |     | 72,741    |    | 72,744          |     | 74,575          |     | 70,531          |
| Income before income taxes                                     |              | 72,469    |     | 36,381    |    | 35,163          |     | 20,744          |     | 12,594          |
| Income taxes   |              | 15,595    |     | 6,836     |    | 1,273           |     | 7,385           |     | 4,738           |
| Net income, as reported  | \$           | 56,874    | \$  | 29,545    | \$ | 33,890          | \$  | 13,359          | \$  | 7,856           |
| Less: Income (loss) related to marketable equity securities    |              | 25,079    |     | (2,521)   |    | -               |     | -               |     | -               |
| Adjusted net income, non-GAAP                                  |              | 31,795    |     | 32,066    |    | 33,890          |     | 13,359          |     | 7,856           |
| SELECTED YEAR-END BALANCES                                     |              |           |     |           |    |                 |     |                 |     |                 |
| Total assets   | \$3          | 3,024,265 | \$  | 2,684,092 | \$ | 2,655,308       | \$2 | 2,513,372       | \$2 | ,155,893        |
| Loans  |              | 1,838,576 |     | 1,704,307 |    | 1,630,655       |     | 1,489,052       |     | ,150,837        |
| Investment securities, cash and cash equivalents               |              | 1,036,848 |     | 844,345   |    | 880,399         |     | 914,210         |     | 916,880         |
| Interest-earning assets  |              | 2,853,476 | :   | 2,522,329 |    | 2,490,135       | 2   | 2,385,663       | 2   | ,043,040        |
| Deposits   | 2            | 2,502,339 | :   | 2,299,627 |    | 2,246,030       | 2   | 2,120,703       |     | ,802,251        |
| Long-term borrowings   |              | 73,711    |     | 23,711    |    | 30,836          |     | 40,836          |     | 40,836          |
| Interest-bearing liabilities                                   | 1            | 1,821,258 |     | 1,636,167 |    | 1,638,250       |     | 1,591,276       | 1   | ,420,397        |
| Shareholders' equity   |              | 360,634   |     | 293,477   |    | 294,763         |     | 255,404         |     | 216,431         |
| Common shares outstanding                                      |              | 81,020    |     | 81,201    |    | 81,223          |     | 81,704          |     | 81,788          |
| SELECTED AVERAGE BALANCES                                      |              |           |     |           |    |                 |     |                 |     |                 |
| Total assets   | \$2          | 2,853,236 | \$2 | 2,655,252 | \$ | 2,572,327       | \$2 | 2,452,797       | \$2 | ,231,202        |
| Loans  | 1            | 1,741,049 |     | 1,674,648 |    | 1,580,978       | -   | 1,400,589       | 1   | ,118,638        |
| Investment securities, cash and cash equivalents               |              | 971,485   |     | 846,089   |    | 878,662         |     | 943,087         | 1   | ,015,733        |
| Interest-earning assets  |              | 2,689,445 |     | 2,496,579 |    | 2,436,981       |     | 2,315,734       |     | ,108,636        |
| Deposits   | 2            | 2,407,447 | 2   | 2,261,645 |    | 2,168,826       | 2   | 2,066,519       | 1   | ,877,939        |
| Long-term borrowings   |              | 41,656    |     | 25,815    |    | 30,836          |     | 40,836          |     | 40,836          |
| Interest-bearing liabilities                                   | 1            | 1,712,948 |     | 1,627,546 |    | 1,610,557       | -   | 1,559,586       | 1   | ,981,879        |
| Shareholders' equity   |              | 327,799   |     | 289,798   |    | 266,781         |     | 245,467         |     | 212,991         |
| Common shares outstanding                                      |              | 81,133    |     | 81,220    |    | 81,394          |     | 81,744          |     | 81,788          |
| PROFITABILITY RATIOS (AVERAGES)                                |              |           |     |           |    |                 |     |                 |     |                 |
| Return on average total assets                                 |              | 1.99%     |     | 1.11%     |    | 1.32%           |     | 0.54%           |     | 0.35%           |
| Return on average shareholders' equity                         |              | 17.35%    |     | 10.20%    |    | 12.70%          |     | 5.44%           |     | 3.69%           |
| Dividend payout ratio <sup>(1)</sup>                           |              | 4.24%     |     | 7.93%     |    | 6.83%           |     | 15.67%          |     | 15.35%          |
| LIQUIDITY AND CAPITAL RATIOS (AVERAGES)                        |              |           |     |           |    |                 |     |                 |     |                 |
| Loans to deposits  |              | 72.32%    |     | 74.05%    |    | 72.90%          |     | 67.78%          |     | 59.57%          |
| Shareholders' equity to total assets                           |              | 11.49%    |     | 10.91%    |    | 10.37%          |     | 10.01%          |     | 9.55%           |
| PER SHARE OF COMMON STOCK                                      |              |           |     |           |    |                 |     |                 |     |                 |
| Net income <sup>(2)</sup>                                      | \$           | 681.30    | \$  | 339.92    | \$ | 389.54          | \$  | 139.37          | \$  | 82.92           |
| Cash dividends   | Ψ            | 10.00     | Ψ   | 5.00      | ψ  | 1.60            | Ψ   | 1.60            | Ψ   | 1.60            |
| Book value (3)   |              | 4,181.99  |     | 3,327.73  |    | 3,079.38        |     | 2,579.37        |     | 2,344.61        |
|  |              | .,        |     | -,        |    | 2,010.00        |     | _,0.0.0.        |     | _,•• .          |

(1) Total common and preferred dividends paid for the year ended December 31 divided by net income for the year ended December 31

(2) Net income less preferred dividends paid for the year ended December 31 divided by the average number of common shares outstanding for the year ended December 31

(3) Total shareholders' equity less Preferred B, C, D, E, and F stock components at December 31 divided by the number of common shares outstanding at December 31



## Independent Auditors' Report

#### To the Board of Directors and Shareholders Southern BancShares (N.C.), Inc. Mount Olive, North Carolina

The accompanying condensed consolidated financial statements, which comprise the condensed consolidated balance sheets as of December 31, 2019 and 2018, and the related condensed consolidated statements of income and comprehensive income for each of the years then ended are derived from the audited consolidated financial statements of Southern BancShares (N.C.), Inc. and subsidiaries as of December 31, 2019 and 2018 and for each of the years then ended. We expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated March 23, 2020.

The condensed consolidated financial statements do not contain the disclosures required by accounting principles generally accepted in the United States of America. Reading the condensed consolidated financial statements, therefore, is not a substitute for reading the audited consolidated financial statements of Southern BancShares (N.C.), Inc. and subsidiaries.

#### Management's Responsibility for the Condensed Consolidated Financial Statements

Management is responsible for the preparation of the condensed consolidated financial statements in accordance with accounting principles generally accepted in the United States of America.

#### Auditors' Responsibility

Our responsibility is to express an opinion about whether the condensed consolidated financial statements are consistent, in all material respects, with the audited consolidated financial statements based on our procedures, which were conducted in accordance with auditing standards generally accepted in the United States of America. The procedures consisted principally of comparing the condensed consolidated financial statements with the related information in the audited consolidated financial statements from which the condensed consolidated financial statements have been derived, and evaluating whether the condensed consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America.

#### Opinion

In our opinion, the condensed consolidated financial statements referred to above of Southern BancShares (N.C.), Inc. and subsidiaries as of December 31, 2019 and 2018 and for each of the years then ended are consistent, in all material respects, with the audited consolidated financial statements from which they have been derived.

Dixon Hughes Goodman LLP Charlotte, North Carolina

Charlotte, North Carol March 23, 2020

## 2019 Financial Report

| Consolidated | Delence  | Chaota |
|--------------|----------|--------|
| Consolidated | Dalalice | Sheets |

| Consolidated Balance Sheets<br>Dollars in Thousands Except Share and Per Share Data)         |              | cember 31,  |
|--|--------------|-------------|
|  | 2019         | 2018        |
| ASSETS   |              |             |
| Cash and cash equivalents:   |              |             |
| Cash and due from banks  | \$ 23,505    | \$ 22,607   |
| Interest-bearing deposits with banks   | 89,691       | 128,239     |
| Certificates of deposit with banks   | 12,135       | 19,97       |
| Total cash and cash equivalents  | 125,331      | 170,82      |
| Investment in marketable equity securities at fair value (cost of \$15,864 in 2019 and 2018) | 112,029      | 79,86       |
| Investment securities available for sale, at fair value                                      |              |             |
| (amortized cost of \$789.742 and \$604.213, respectively)                                    | 799,488      | 593,65      |
| Loans held for sale  | 2,076        | 2,39        |
| Loans and leases:  | ,            |             |
| Acquired loans   | 157,539      | 205,19      |
| Non-acquired loans   | 1,681,037    | 1,499,11    |
| Less allowance for loan and lease losses:  |              | , ,         |
| Acquired loans   | (1,337)      | (1,734      |
| Non-acquired loans   | (20,088)     | (18,356     |
| Net loans and leases   | 1,817,151    | 1,684,21    |
| Premises and equipment, net  | 64,919       | 60,29       |
| Operating lease right of use assets  | 6,298        |             |
| Accrued interest receivable  | 10,595       | 9,85        |
| Stock in Federal Home Loan Bank of Atlanta   | 4,487        | 2,32        |
| Other real estate owned  | 773          | 35          |
| Goodwill   | 26,649       | 26,64       |
| Intangible assets  | 4,660        | 5,03        |
| Bank owned life insurance  | 27,595       | 27,27       |
| Other assets   | 22,214       | 21,35       |
| Total assets   | \$ 3,024,265 | \$ 2,684,09 |
| LIABILITIES  |              |             |

| Deposits:  |               |                |
|--|---------------|----------------|
| Noninterest-bearing  | \$<br>800,036 | \$<br>732,336  |
| Interest-bearing   | 1,702,303     | 1,567,291      |
| Total deposits   | 2,502,339     | 2,299,627      |
| Short-term borrowings  | 45,244        | 45,165         |
| Long-term borrowings   | 73,711        | 23,711         |
| Operating lease liabilities  | 6,442         | -              |
| Other liabilities  | 35,895        | 22,112         |
| Total liabilities  | 2,663,631     | 2,390,615      |
| SHAREHOLDERS' EQUITY   |               |                |
| Preferred stock  | 1,810         | 1,819          |
| Common stock, \$5 par value; 158,485 shares authorized; 81,020 and 81,201 shares |               |                |
| issued and outstanding at December 31, 2018 and 2017, respectively               | 405           | 406            |
| Surplus  | 47,043        | 48,487         |
| Retained earnings  | 312,887       | 259,060        |
| Accumulated other comprehensive (loss) income                                    | \$<br>(1,511) | \$<br>(16,295) |
| Total shareholders' equity   | 360,634       | 293,477        |

2,684,092

3,024,265

Note: This discussion and financial information included in this summary annual report provides overview information only. For more detailed information, please refer to the company's annual report, which is being distributed to shareholders.

Total liabilities and shareholders' equity

## 2019 Financial Report

| Consolidated | Statements of | of Income and | Comprehensive | Income |
|--------------|---------------|---------------|---------------|--------|
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| Consolidated Statements of Income and Comprehensive Income<br>Dollars in Thousands Except Share and Per Share Data) |    | Year ended December 31 |    |             |  |  |
|---|----|------------------------|----|-------------|--|--|
|   |    | 2019                   |    | 2018        |  |  |
| NTEREST INCOME  |    |                        |    |             |  |  |
| Loans and leases  | \$ | 86,941                 | \$ | 82,600      |  |  |
| Investment securities   |    | 18,747                 |    | 16,405      |  |  |
| Federal funds sold and deposits in other banks  |    | 3,380                  |    | 2,555       |  |  |
| Total interest income   |    | 109,068                |    | 101,560     |  |  |
| NTEREST EXPENSE   |    |                        |    |             |  |  |
| Deposits  |    | 9,194                  |    | 4,665       |  |  |
| Short-term borrowings   |    | 181                    |    | 151         |  |  |
| Long-term borrowings  |    | 1,719                  |    | 2,179       |  |  |
| Total interest expense  |    | 11,094                 |    | 6,995       |  |  |
| Net interest income   |    | 97,974                 |    | 94,565      |  |  |
| Provision for loan and lease losses   |    | 1,486                  |    | 2,799       |  |  |
| Net interest income after provision for loan and lease losses   |    | 96,488                 |    | 91,766      |  |  |
| NONINTEREST INCOME  |    |                        |    |             |  |  |
| Service charges on deposit accounts   |    | 8,319                  |    | 8,265       |  |  |
| Other service charges and fees  |    | 4,766                  |    | 4,693       |  |  |
| Investment securities (losses) gains, net   |    | 178                    |    | (492)       |  |  |
| Marketable equity securities gains (losses), net  |    | 32,538                 |    | (2,877)     |  |  |
| Gain on sale of loans   |    | 1,284                  |    | 934         |  |  |
| Gain (loss) on sale and writedowns of other real estate owned   |    | 46                     |    | (200)       |  |  |
| Investment services revenue   |    | 2,115                  |    | 2,005       |  |  |
| Other   |    | 5,476                  |    | 5,028       |  |  |
| Total noninterest income  |    | 54,722                 |    | 17,356      |  |  |
| IONINTEREST EXPENSE   |    |                        |    |             |  |  |
| Personnel   |    | 47,343                 |    | 42,968      |  |  |
| Data processing   |    | 7,975                  |    | 7,195       |  |  |
| Occupancy   |    | 6,618                  |    | 6,327       |  |  |
| Furniture and equipment   |    | 5,883                  |    | 5,653       |  |  |
| FDIC assessments  |    | 534                    |    | 913         |  |  |
| Professional fees   |    | 2,312                  |    | 2,373       |  |  |
| Amortization of intangibles and mortgage servicing rights   |    | 1,513                  |    | 1,726       |  |  |
| Other   |    | 6,563                  |    | 5,586       |  |  |
| Total noninterest expense   |    | 78,741                 |    | 72,741      |  |  |
| ncome before income taxes   |    | 72,469                 |    | 36,381      |  |  |
| ncome taxes   |    | 15,595                 |    | 6,836       |  |  |
| Net income  |    | 56,874                 |    | 29,545      |  |  |
| OTHER COMPREHENSIVE INCOME (LOSS):  |    |                        |    |             |  |  |
| Inrealized gains on investment securities available for sale:   |    | 00.40-                 |    | /= = = = =  |  |  |
| Unrealized gains (losses) arising during period on debt securities available for sale                               |    | 20,485                 |    | (7,790)     |  |  |
| Tax effect  |    | (4,629)                |    | 1,765       |  |  |
| Reclassification adjustment from security transactions<br>Tax effect  |    | (178)<br>34            |    | 492<br>(120 |  |  |
| Net of tax amount   |    | 15,712                 |    | (5,653)     |  |  |
| Pension obligation  |    | (1,506)                |    | (2,732)     |  |  |
| Tax effect  |    | 341                    |    | 617         |  |  |
| Amortization of actuarial losses  |    | 299                    |    | 986         |  |  |
| Tax effect  |    | (62)                   |    | (233)       |  |  |
| Net of tax amount   |    | (928)                  |    | (1,362)     |  |  |
| Total other comprehensive income (loss)   |    | 14,784                 |    | (7,015)     |  |  |
| Comprehensive income  | \$ | 71,658                 | \$ | 22,530      |  |  |
| PER SHARE INFORMATION   |    |                        |    |             |  |  |
| Net income available to common shareholders per common share, basic and diluted                                     | \$ | 681.30                 | \$ | 339.92      |  |  |
| Cash dividends declared on common shares  | *  | 10.00                  | ·  | 5.00        |  |  |
|   |    | 81,133                 |    | 81,220      |  |  |

## **Directors and Officers**

Southern BancShares (N.C.), Inc. and Southern Bank and Trust Company

#### General Board of Directors



J. GREY MORGAN, Chairman The Bank's and our Chief Executive Officer and Board Chairperson



JULIAN R. AYCOCK President, Marr's, Inc. (farming operations)



WILLIAM H. BRYAN Executive Chairperson, Mount Olive Pickle Company, Inc. (manufacturer of pickle and pepper products)



HOPE H. BRYANT Vice Chairperson, First Citizens BancShares, Inc.; Corporate Sales Executive, First-Citizens Bank & Trust Company



JOEL K. BUTLER Retired; formerly President, Vidant Health Foundation; (health care)



MICHAEL L. CHESTNUTT Managing Partner, Black Chestnutt and Johnson, PA (public accounting)



DREW M. COVERT The Bank's and our President



OLIVIA B. HOLDING President and Director, Twin States Farming, Inc.; President and Director, E&F Properties, Inc.



**G. ROUSE IVEY** Self-employed farmer



JOHN C. PEGRAM, JR. Retired; formerly the Bank's and our Chief Executive Officer and Board Chairperson



THOMAS R. SALLENGER Attorney; general partner, Sallenger Law, LLP (law firm)



MALCOLM R. SULLIVAN, JR. Chief Executive Officer Feelgoodz Holdings NC, Inc.; formerly President, PDNC, LLC, an affiliate of Cheney Brothers, Inc.

### Directors Emeriti

BYNUM R. BROWN Murfreesboro, NC President, Bynum R. Brown Agency, Inc. President, Brown Manor, Inc. Secretary-Treasurer, Roanoke Valley Nursing Home, Inc.

#### M.J. McSORLEY formerly the Bank's and our President and Chief Executive Officer

## Executive Officers of Southern BancShares and Southern Bank and Trust Company



J. GREY MORGAN The Bank's and our Chief Executive Officer and Board Chairperson



DREW M. COVERT President



JERRY C. ALEXANDER Executive Vice President



MICHAEL T. BRYANT Executive Vice President



EDWARD I. COLTRAIN Executive Vice President and Chief Operating Officer



**DAN R. ELLIS, JR.** Executive Vice President and Chief Financial Officer



L. TAYLOR HARRELL Executive Vice President



JUDY LYNN Executive Vice President and Chief Credit Officer



**SONDRA MCCORQUODALE** Executive Vice President and Chief Digital Officer

Regional Executives of Southern Bank and Trust Company



**JERRY C. ALEXANDER** Executive Vice President Northeast Region



MICHAEL T. BRYANT Executive Vice President West Region



**TRENT DUDLEY** Senior Vice President Hampton Roads Region



W. JASON WAUGHTEL Senior Vice President Coastal Region





Founded in 1901 as the Bank of Mount Olive, Southern Bank is among the oldest state chartered commercial banks in North Carolina. With total assets over \$3 billion, the bank operates Over 60 locations in North Carolina and Virginia.



Multiple branches

☆ Corporate Headquarters

## **Branch Locations**

#### Ahoskie\*

506 E. Main St. Ahoskie, NC 27910 252.332.5149

Aurora\* 298 N. Fifth St. Aurora, NC 27806 252,322,4046

#### Ayden\*

236 3rd St. Ayden, NC 28513 252.746.6138

#### Bailey\*

6174 Main St. Bailey, NC 27807 252.235.4071

#### Belhaven\*

148 E. Main St. Belhaven, NC 27810 252.943.2184

#### Bethel\*

7458 Main St. Bethel, NC 27812 252.825.0031

#### Chesapeake - Cedar\*

1217 Cedar Rd. Chesapeake, VA 23322 757.549.8787

#### Chesapeake - Greenbrier\*

1304 Greenbrier Pkwy. Chesapeake, VA 23320 757.436.0192

#### Chesapeake - Western\*

3343 Western Branch Blvd. Chesapeake, VA 23321 757.638.9383

#### Clinton\*

1008 Sunset Ave. Clinton, NC 28328 910.592.9005

#### Deep Run\*

3410 Old Hwy 11 Deep Run, NC 28525 252.568.4141

#### Edenton\*

101 W. Queen St. Edenton, NC 27932 252.482.8466

#### Elizabeth City

101 E. Ehringhaus St. Elizabeth City, NC 27906 252.334.1619

#### Faison\* 110 S. West Center St. Faison, NC 28341 910.267.4351

#### Farmville\*

4217 E. Church St. Farmville, NC 27828 252.753.2161

#### Fremont\*

101 North Wilson St. Fremont, NC 27830 919.242.6011

#### Garland\*

83 S. Bladen Ave. Garland, NC 28441 910.529.3651

#### Gatesville\*

203 Main St. Gatesville, NC 27938 252.357.0190

#### Goldsboro - Ash\*

2501 E. Ash St. Goldsboro, NC 27534 919.734.2909

#### Goldsboro - Wayne\*

2301 Wayne Memorial Dr. Goldsboro, NC 27534 919.735.1207

#### Greenville - Charles\*

2310 S. Charles Blvd. Greenville, NC 27858 252.353.8600

#### Greenville - Medical Park\*

2275 Stantonsburg Rd. Greenville, NC 27834 252.551.3033

#### Jackson\* 208 West Jefferson St. Jackson, NC 27845 252.534.1156

Kenansville\* 416 S. Main St. Kenansville, NC 28349 910.296.0210

#### Kenly\*

101 West Second St. Kenly, NC 27542 919.284.7000

#### Kill Devil Hills\*

202 S. Croatan Hwy. Kill Devil Hills, NC 27948 252.449.4499

#### Kitty Hawk\*

4804 N Croatan Hwy Kitty Hawk, NC 27949 252.261.1326

#### La Grange\*

208 S. Caswell St. La Grange, NC 28551 252.566.4020

#### Lewiston

127 Main St. Lewiston-Woodville, NC 27849 252.348.2561

#### Manteo\* 704 S. Hwy. 64\264 Manteo, NC 27954 252.475.3688

#### Middlesex\*

11438 East Finch Ave. Middlesex, NC 27557 252.235.3144

#### **Mount Olive - Center**

100 N. Center St. Mount Olive, NC 28365 919.658.7000

#### Mount Olive - Breazeale\* 800 N. Breazeale Ave. Mount Olive, NC 28365

919.658.7100

**12 Branch Locations** 

#### Annual Report 2019

#### **Murfreesboro\***

336 E. Main St. Murfreesboro, NC 27855 252.398.4174

#### Nashville\*

209 S. Barnes St. Nashville, NC 27856 252.459.2117

#### Norfolk - Boush\*

403 Boush St. Norfolk, VA 23510 757.446.6920

#### Norfolk - Colley\*

4815 Colley Ave. Norfolk, VA 23508 757.648.1650

#### Pine Level\*

109 Peedin Ave. Pine Level, NC 27568 919.965.5721

#### Pinetops\*

102 E. Hamlet St. Pinetops, NC 27864 252.827.2111

#### **Plymouth\***

612 Washington St. Plymouth, NC 27962 252.793.1115

#### Raleigh 3201 Glenwood Ave, Suite 101 & 201 Raleigh, NC 27612

919.788.1596

#### Red Oak\* 8315 Red Oak Blvd. Red Oak, NC 27868 252.443.2138

Roanoke Rapids\* 1580 E. 10th St. Roanoke Rapids, NC 27870 252.535.3043

#### Robersonville

111 N. Main St. Robersonville, NC 27871 252.795.3041

#### **Rocky Mount - Benvenue\***

1405 Benvenue Rd. Rocky Mount, NC 27804 252.407.7777

#### Rocky Mount - Oakwood\*

107 S. Fairview Rd. Rocky Mount, NC 27801 252.443.1237

#### **Rocky Mount - Main\***

230 Sunset Ave. Rocky Mount, NC 27804 252.977.2825

#### Rocky Mount - Westridge\*

3690 Sunset Ave. Rocky Mount, NC 27804 252.443.7800

#### **Rocky Mount\***

3740 North Wesleyan Blvd. Rocky Mount, NC 27804 (ATM Only)

#### Salemburg\*

102 North Main St. Salemburg, NC 28385 910.525.4149

#### Scotland Neck\*

810 S. Main St. Scotland Neck, NC 27874 252.826.3181

#### Sharpsburg\*

3938 S.Hathaway Blvd. Sharpsburg, NC 27878 252.977.9855

#### Suffolk\*

221 Western Ave. Suffolk, VA 23434 757.923.4868

#### Tarboro\*

422 Main St. Tarboro, NC 27886 252.823.2184

#### Virginia Beach - Kempsville\*

1870 Kempsville Rd. Virginia Beach, VA 23464 757.446.6950

#### Virginia Beach - Laskin Road\* 1756 Laskin Rd. Virginia Beach, VA 23454 757.648.1670

Virginia Beach - Lynnhaven\* 601 Lynnhaven Pkwy Virginia Beach, VA 23452 757.648.1690

#### Virginia Beach - Boulevard\*

3720 Virginia Beach Blvd. Virginia Beach, VA 23452 757.446.6970

#### Warsaw\*

114 N. Pine St. Warsaw, NC 28398 910.293.7176

#### Wilmington

6752 Rockspring Rd, Suite 100 Wilmington, NC 28405 910.256.3657

#### Wilson - Forest Hills\*

1701 Forest Hills Road West Wilson, NC 27893 252.206.5510

#### Wilson - Nash\*

2300 Nash Street North Wilson, NC 27896 252.206.5500

#### Windsor\* 101 N. King St. Windsor, NC 27983 252.794.3011

#### Winterville\*

4259 Winterville Pkwy Winterville, NC 28590 252.355.6189

#### \* ATM on site

Southern BancShares (N.C.), Inc. Post Office Box 729 Mount Olive, NC 28365-0729

Shareholders Contact Center: 800.821.0655 ext. 7074



www.southernbank.com

