# **SOUTHERN**

# BANCSHARES

# **2017** Consolidated Financial Statements

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# **INDEPENDENT AUDITORS' REPORT**

The Board of Directors Southern BancShares (N.C.), Inc. Mount Olive, North Carolina

# **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of Southern BancShares (N.C.), Inc. and subsidiaries (the "Company"), which comprise the consolidated balance sheets as of December 31, 2017 and 2016, and the related consolidated statements of income and comprehensive income, changes in shareholders' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



# Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Southern BancShares (N.C.), Inc. and subsidiaries as of December 31, 2017 and 2016, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# Audit of Internal Control Over Financial Reporting

We also have audited, in accordance with attestation standards established by the American Institute of Certified Public Accountants, the Company's internal control over financial reporting as of December 31, 2017, based on criteria established in Internal Control — Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated March 26, 2018 expressed an unmodified opinion thereon.

Dixon Hughes Goodman LLP

Raleigh, North Carolina March 26, 2018

# SOUTHERN BANCSHARES (N.C.), INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Dollars in Thousands Except Share and Per Share Data)

SSETS         2017         2016           Cash and cash equivalents:         5         19,848         \$         18,534           Interest-bearing deposits with banks         137,604         42,236         42,236           Certificates of deposits with banks         31,782         77,418         7044         42,236           Total cash and cash equivalents         138,188         105,764         42,236         45,74           Investment scentrites available for sale, at fair value         209,234         138,188         105,604         42,239           Loans held for sale, at fair value         245,340         300,313         Non-acquired loans         1,612,230         1,188,739           Less allowance for loan and lease losses         1,612,230         1,612,230         1,472,261           Premises and equipment, net         59,933         58,708         8,579           Accured Interos traceivable         5,13         1,705         1,472,261           Premises and equipment, net         2,510         2,184         0,613         7,440           Otker real estate owned:         7         3         1,705         1,742           Covered under loss share agreements         7         2,518         2,518         2,513,372           Total asets <th></th> <th colspan="5">December 31,</th>		December 31,				
Cash and due from banks         \$ 19,448         \$ 18,534           Interest-bearing deposits with banks         31,782         77,418           Total cash and cash equivalents         209,234         138,188           Investment securities available for sale, at fair value         209,234         138,188           Investment securities available for sale, at fair value         2,162         4,579           Loans held for sale         2,162         4,579           Loans held for sale         2,162         4,579           Loans and leases:         1,385,315         1,188,739           Less allowance for loan and lease losses         1,612,230         1,472,261           Non-acquired loans         (1,6764)         (1,988)           Non-acquired loans         1,612,230         1,472,261           Premises and equipment, net         8,591         7,916           Stock in Federal Home Loan Bank of Atlanta         2,510         2,184           Other real estare owned:         -         95         57,088           FDIC receivable for loss share agreements         -         95         5,830           Other all estare owned:         2,6,458         5,530         \$ 2,518           Goodwill         2,6,458         5,530         \$ 2,255,308 <td< th=""><th>ASSETS</th><th>2017</th><th>2016</th></td<>	ASSETS	2017	2016			
Interest-bearing deposits with banks         157,604         42,236           Certificates of deposit with banks         31,782         77,418           Total cash and cash equivalents         209,234         138,188           Investment securities available for sale, at fair value         671,165         776,002           Loans held for sale         2,162         4,579           Loans and leases:         245,340         300,313           Non-acquired loans         1,385,315         1,188,739           Less allowance for loan and lease losses         1,6161         (1,988)           Non-acquired loans         (1,661)         (1,988)           Non-acquired loans         1,612,230         1,472,261           Premises and equipment, net         59,933         58,708           Accrued interest receivable         8,591         7,916           Stock in Federal Home Loan Bank of Atlanta         2,510         2,184           Other real estate owned:         -         95         Not covered under loss share agreements         783         1,705           FDIC receivable for loss share agreements         2,458         5,830         \$ 2,653,08         \$ 2,2513,372           Idata woned life insurance         2,6458         5,830         \$ 2,64,649 <td< td=""><td>Cash and cash equivalents:</td><td></td><td></td></td<>	Cash and cash equivalents:					
Certificates of deposit with banks         31,782         77,418           Tota cash and eab equivalents         209,234         138,188           Investment securities available for sale, at fair value         77,602           (amortized cost of \$598,869 and \$713,233, respectively)         671,165         77,602           Loans held for sale         2,162         4,570           Loans held for sale         245,340         300,313           Non-acquired loans         1,385,315         1,188,739           Less allowance for loan and lease losses         (16,61)         (1,988)           Non-acquired loans         (16,764)         (14,803)           Net loans and leases         1,612,230         1,472,261           Premises and equipment, net         29,513         58,708           Accured interest receivable         8,591         7,916           Stock in Federal Home Loan Bank of Atlanta         2,510         2,184           Other real estate owned:         -         95           Not covered under loss share agreements         78         1,705           FDIC receivable for loss share agreements         -         95           Not covered under loss share agreements         -         2,518           Goodwill         26,649         26,649	Cash and due from banks	\$ 19,848	\$ 18,534			
Total cash and cash equivalents         209.234         138,188           Investment securities available for sale, at fair value (amortized cost of 559,869 and \$713,233, respectively)         671,165         776,022           Loans held for sale         2.162         4,579           Loans mode leases:         245,340         300,313           Non-acquired loans         1,385,315         1,188,739           Less allowance for loan and lease losses         (1.661)         (1.988)           Acquired loans         (1.661)         (14,803)           Non-acquired loans         (1.6744)         (14,803)           Not covered under loas share agreements         -         95           Not covered under loss share agreements         -         2,518           Goodwill         26,649         26,649         26,649           Intangible assets         2,246030         2,217         7164           Stock in Federal Home Loan Bank of Atlanta         2,246,030         2,217         7164           De	Interest-bearing deposits with banks	157,604	42,236			
Investment securities available for sale, at fair value (amortized cost of \$598,869 and \$713,233, respectively)         671,165         776,022           Loans held for sale         2,162         4,579           Loans and leases:         245,340         300,313           Non-acquired loans         245,340         300,313           Non-acquired loans         (1,661)         (1,988)           Non-acquired loans         (1,6764)         (14,803)           Net loans and lease         1,612,230         1,472,261           Premises and equipment, net         59,933         58,708           Accurred interest receivable         8,591         7,916           Covered under loss share agreements         -         95           Not covered under loss share agreements         -         95           FDIC receivable for loss share agreements         -         2,518           Godwill         26,649         26,649         26,649           Intangible assets         6,113         7,440           Bak owned life insurance         26,458         5,830         \$2,513,372           LABILITIES         29,480         9,277         Total assets         \$2,53,308         \$2,212,0703           Short-term borrowings         5,7,214         58,044         2,0	Certificates of deposit with banks	31,782	77,418			
(amortized cost of \$598,869 and \$713,233, respectively)         671,165         776,022           Loans neld for sale         2,162         4,579           Loans and leases:         245,340         300,313           Non-acquired loans         1,385,315         1,188,739           Less allowance for loan and lease losses         (16,674)         (14,803)           Non-acquired loans         (16,764)         (14,803)           Non-acquired loans         (16,764)         (14,803)           Not coverd under loss share agreements         59,933         58,708           Accrued interest receivable         8,591         7,916           Stock in Federal Home Loan Bank of Atlanta         2,510         2,184           Other real estate owned:         -         2,518           Covered under loss share agreements         -         2,518           Goodwill         26,649         26,649         26,649           Intargible assets         6,113         7,440         9,277           Total assets         2,2,480         9,277         7         5,2,513,372 <b>LIABILTITES</b> Deposits:         Noninterest-bearing         1,53,230         \$,2,2,30,372           Noninterest-bearing         5,7,214         58,044         2,3,60,	Total cash and cash equivalents	209,234	138,188			
Loans held for sale         2,162         4,579           Loans and leases:         245,340         300,313           Non-acquired loans         1,385,315         1,188,739           Less allowance for loan and lease losses         1,661         (14,803)           Acquired loans         (16,764)         (14,803)           Not-acquired loans         1,612,230         1,472,261           Premises and equipment, net         59,933         58,708           Accured interest receivable         8,591         7,916           Stock in Federal Home Loan Bank of Atlanta         2,510         2,184           Other real estate owned:         -         95           Not covered under loss share agreements         -         2518           Goodwill         26,649         26,649         26,649           Intangible assets         6,113         7,440           Bank owned life insurance         26,458         5,830         22,250,233           Other reassets         29,480         9,277         Total assets         52,2513,372           Total assets         52,2513,372         52,250,30         52,213,272           Deposits:         Noninterest-bearing         1,550,200         1,492,396           Not covere borrowings <td>Investment securities available for sale, at fair value</td> <td></td> <td></td>	Investment securities available for sale, at fair value					
Loans and leases:         245,340         300,313           Non-acquired loans         1,385,315         1,188,739           Less allowance for loan and lease losses         (1,661)         (1,988)           Non-acquired loans         (1,6744)         (14,803)           Non-acquired loans         (1,6744)         (14,803)           Net coarcquired loans         (1,6744)         (14,803)           Other real estate owned:         8,591         7,916           Covered under loss share agreements         -         2,518           Other real estate owned:         -         -         2,518           Godwill         26,649         26,649         26,649           Intangible assets         6,113         7,440           Bank owned life insurance         26,648         5,830           Other real estare agreements         2,24,803         2,277           Tot al assets         2,245,308         \$2,213,372 <b>LIABLITIES</b> 2,246,030         2,120,030           Short-term borrowings	(amortized cost of \$598,869 and \$713,233, respectively)	671,165	776,022			
Acquired loans         245,340         300,313           Non-acquired loans         1,385,315         1,188,739           Less allowance for loan and lease losses         (1,661)         (1,988)           Non-acquired loans         (1,6764)         (14,403)           Non-acquired loans         (1,6764)         (14,803)           Not ours and leases         1,612,230         1,472,261           Premises and equipment, net         59,933         58,708           Stock in Federal Home Loan Bank of Atlanta         2,510         2,184           Other real estate owned:         -         95           Not covered under loss share agreements         -         25,18           Goodwill         26,649         26,649         26,649           Intargible assets         6,113         7,440           Bank owned life insurance         26,458         5,830           Other assets         \$ 2,055,308         \$ \$2,513,372           ILABILITIES         2         2,340         2,120,703           Deposits:         Noninterest-bearing         1,550,200         1,492,396           Total assets         \$ 6,95,830         \$ 628,307         1,142,236           Interest-bearing         1,550,200         2,120,703	Loans held for sale	2,162	4,579			
Non-acquired loans         1,385,315         1,188,739           Less allowance for loan and lease losses         (1,661)         (1,988)           Non-acquired loans         (1,6764)         (14,803)           Net loans and leases         1,612,230         1,472,261           Premises and equipment, net         59,933         58,708           Accured interest receivable         8,591         7,916           Stock in Federal Home Loan Bank of Atlanta         2,510         2,184           Other real estate owned:         -         95           Not covered under loss share agreements         -         2,518           Goodwill         26,649         26,649         26,649           Intangible assets         6,113         7,440           Bank owned life insurance         26,458         5,830           Other real estare owned:         -         92,777           Total assets         29,480         9,277           Total assets         29,480         9,277           Total assets         29,480         9,277           Total assets         2,218,372         1,492,396           Noninterest-bearing         1,550,200         1,492,396           Total deposits         30,836         40,836     <	Loans and leases:					
Less allowance for loan and lease losses       (1,661)       (1,988)         Non-acquired loans       (16,764)       (14,803)         Net loans and leases       1,612,230       1,472,261         Premises and equipment, net       59,933       58,708         Accrued interest receivable       8,591       7,916         Stock in Federal Home Loan Bank of Atlanta       2,510       2,184         Other real estate owned:       -       95         Covered under loss share agreements       -       95         Not covered under loss share agreements       -       2,518         Goodwill       26,649       26,649         Bank owned life insurance       26,458       5,830         Other sets ts       29,480       9,277         Total assets       \$ 2,655,308       \$2,513,372 <b>LABLITIES</b> \$ 2,655,308       \$2,513,372         Deposits:       \$ 1,550,200       1,492,396         Total assets       2,246,030       2,124,030         Total deposits       2,246,030       2,120,703         Short-term borrowings       57,214       58,044         Long-term borrowings       2,305,455       2,3012         Total labilities       2,300,545       2,3012	Acquired loans	245,340	300,313			
Acquired loans         (1,661)         (1,988)           Non-acquired loans         (16,764)         (14,803)           Net loans and leases         1,612,230         1,472,261           Premises and equipment, net         59,933         58,708           Accurued interest receivable         8,591         7,916           Stock in Federal Home Loan Bank of Atlanta         2,510         2,184           Other real estate owned:         -         95           Not covered under loss share agreements         -         95           Not covered under loss share agreements         -         2,518           Goodwill         26,649         26,649         1,472,401           Intangible assets         6,113         7,440         1,472,401           Bank owned life insurance         26,458         5,830         5,628,307           Other assets         2,29,480         9,277         7           Total assets         \$ 2,655,308         \$ 2,655,308         \$ 2,513,372 <b>LIABLITIES</b> -         1,550,200         1,492,396           Total deposits         -         5,373         1,622,301         2,120,703           Short-term borrowings         -         1,5373         2,246,030         2,120,703	Non-acquired loans	1,385,315	1,188,739			
Non-acquired loans(16,764)(14,803)Net loans and leases1,612,2301,472,261Premises and equipment, net59,93358,708Accrued interest receivable8,5917,916Stock in Federal Home Loan Bark of Atlanta2,5102,184Other real estate owned:-95Not covered under loss share agreements7831,705FDIC receivable for loss share agreements-2,518Goodwill26,64926,649Intangible assets6,1137,440Bark owned life insurance26,4585,830Other assets29,4809,277Total assets2,2513,372 <b>LIABILITIES</b> -2,513,372Deposits:*\$ 695,830Noninterest-bearing1,550,2001,492,396Total deposits2,246,0302,120,703Short-term borrowings5,7,21458,044Long-term borrowings-1,5373Chillies2,360,5452,230,12Total lapositi2,360,5452,237,968SHAREHOLDERS' EQUITY-1,8281,840Preferred stock1,821,2017 and 2016, respectively406409Surplus69,86269,86269,862Retained earnings173,821151,923Accumulated other comprehensive income48,84631,370Total shareholders' equity294,7632,524,042	Less allowance for loan and lease losses					
Net loans and leases1,612,2301,472,261Premises and equipment, net59,93358,708Accrued interest receivable8,5917,916Stock in Federal Home Loan Bank of Atlanta2,5102,184Other real estate owned: $2,510$ 2,184Covered under loss share agreements $783$ 1,705FDIC receivable for loss share agreements $-$ 2,518Goodwill $26,649$ 26,64926,649Intangible assets $6,113$ 7,440Bank owned life insurance $26,458$ 5,830Other assets $29,480$ $9,277$ Total assets $2,26,030$ $52,513,372$ <b>LIABUITIES</b> $2,246,030$ $2,2246,030$ Deposits: $1,452,296$ $2,226,030$ Not interest-bearing $5,695,308$ $5,628,307$ Interest-bearing $1,550,200$ $1,492,396$ Total deposits $ 5,733$ Short-term borrowings $30,836$ $40,836$ FDIC true-up liability for loss share agreements $ 15,373$ Other labilities $2,2360,545$ $2,257,968$ SHAREHOLDERS' EQUTTY $1,822$ $1,828$ $1,840$ Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares issued and outstanding at December 31, 2017 and 2016, respectively $406$ $409$ Surplus $69,862$ $69,862$ $69,862$ $69,862$ Retained earnings $173,821$ $15,1923$ Accumulated other comprehensive income $148,846$ $31,370$ Total	Acquired loans	(1,661)	(1,988)			
Net loans and leases1,612,2301,472,261Premises and equipment, net59,93358,708Accrued interest receivable8,5917,916Stock in Federal Home Loan Bank of Atlanta2,5102,184Other real estate owned: $2,510$ 2,184Covered under loss share agreements $783$ 1,705FDIC receivable for loss share agreements $-$ 2,518Goodwill $26,649$ 26,64926,649Intangible assets $6,113$ 7,440Bank owned life insurance $26,458$ 5,830Other assets $29,480$ $9,277$ Total assets $2,26,030$ $52,513,372$ <b>LIABUITIES</b> $2,246,030$ $2,2246,030$ Deposits: $1,452,296$ $2,226,030$ Not interest-bearing $5,695,308$ $5,628,307$ Interest-bearing $1,550,200$ $1,492,396$ Total deposits $ 5,733$ Short-term borrowings $30,836$ $40,836$ FDIC true-up liability for loss share agreements $ 15,373$ Other labilities $2,2360,545$ $2,257,968$ SHAREHOLDERS' EQUTTY $1,822$ $1,828$ $1,840$ Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares issued and outstanding at December 31, 2017 and 2016, respectively $406$ $409$ Surplus $69,862$ $69,862$ $69,862$ $69,862$ Retained earnings $173,821$ $15,1923$ Accumulated other comprehensive income $148,846$ $31,370$ Total	Non-acquired loans	(16,764)	(14,803)			
Accrued interest receivable         8,591         7,916           Stock in Federal Home Loan Bank of Atlanta         2,510         2,184           Other real estate owned:         -         95           Covered under loss share agreements         -         95           Not covered under loss share agreements         -         2,518           Goodwill         -         2,518           Goodwill         26,649         26,649           Bank owned life insurance         26,458         5,830           Other assets         29,480         9,277           Total assets         2,246,030         1,492,396           Interest-bearing         1,550,200         1,492,396           Total deposits         30,836         40,836           FDIC true-up liability for loss share agreements         -         15,373           Other liabilities         2,246,030         2,120,703           Total liabilities         2,360,545	Net loans and leases	1,612,230				
Accrued interest receivable         8,591         7,916           Stock in Federal Home Loan Bank of Atlanta         2,510         2,184           Other real estate owned:         -         95           Covered under loss share agreements         -         95           Not covered under loss share agreements         -         2,518           Goodwill         26,649         26,649           Bank owned life insurance         26,458         5,830           Other assets         22,480         9,277           Total assets         22,4603         9,277           Total assets         22,4603         2,120,703           Short-term borrowings         \$ 695,830         \$ 628,307           Interest-bearing         1,550,200         1,492,396           Total deposits         2,246,030         2,120,703           Short-term borrowings         57,214         58,044           Long-term borrowings         57,214         58,044           Long-term borrowings         2,360,545         2,257,968           SHAREHOLDERS' EQUITY         2,360,545         2,257,968           SHAREHOLDERS' FQUITY         1,828         1,840           Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares issued and outstanding	Premises and equipment, net	59,933	58,708			
Other real estate owned: Covered under loss share agreements-95Not covered under loss share agreements7831,705FDIC receivable for loss share agreements7831,705Goodwill26,64926,64926,649Itangible assets6,1137,440Bank owned life insurance26,4585,830Other assets $22,6458$ 5,830Other assets $$2,655,308$ $$2,2513,372$ <b>LIABILITIES</b> $$2,655,308$ $$2,513,372$ Deposits:Noninterest-bearing $1,550,200$ $1,492,396$ Total deposits $$2,246,030$ $$2,120,703$ Short-term borrowings $57,214$ $58,044$ Long-term borrowings $57,214$ $58,044$ Long-term borrowings $$2,6455$ $$2,012$ Total liabilities $$26,455$ $$2,012$ Total liabilities $$2,6455$ $$2,012$ Total liabilities $$2,6455$ $$2,012$ Total liabilities $$2,6455$ $$2,257,968$ SHAREHOLDERS' EQUITY $$406$ 409Surplus $$0,862$ $$0,862$ Retained earnings $$1,2017$ and 2016, respectively $$406$ Surplus $$0,862$ $$0,862$ Retained earnings $$1,321$ $$15,923$ Accumulated other comprehensive income $$48,846$ $$1,370$ Total shareholders' equity $$294,763$ $$25,404$		8,591	7,916			
Covered under loss share agreements         -         95           Not covered under loss share agreements         783         1,705           FDIC receivable for loss share agreements         -         2,518           Goodwill         26,649         26,649           Intangible assets         6,113         7,440           Bank owned life insurance         26,458         5,830           Other assets         29,480         9,277           Total assets         2,245,308         \$2,513,372 <b>LIABILITIES</b> 2         2         30,200         1,492,396           Total deposits         2,246,030         2,120,703         2           Short-term borrowings         57,214         58,044         2           Long-term borrowings         2,360,545         2,3012         2           Total liabilities         2,360,545         2,257,968	Stock in Federal Home Loan Bank of Atlanta	2,510	2,184			
Not covered under loss share agreements       783       1,705         FDIC receivable for loss share agreements       -       2,518         Goodwill       26,649       26,649         Intangible assets       6,113       7,440         Bank owned life insurance       26,458       5,830         Other assets       29,480       9,277         Total assets $29,480$ 9,277         Total assets $22,553,08$ $\$2,513,372$ <b>LABRILTTES</b> $\$2,655,308$ $\$2,2513,372$ Deposits:       Noninterest-bearing $\$695,830$ $\$6,628,307$ Interest-bearing $\$6,950,200$ $1,492,396$ $2,246,030$ $2,120,703$ Short-term borrowings $57,214$ $58,044$ $20,465$ $23,012$ Total deposits $ 1,5373$ $ 15,373$ Other liabilities $ 1,5373$ $ 15,373$ Other liabilities $2,246,030$ $2,227,968$ $2,246,52$ $2,3012$ Total liabilities $ 1,828$ $1,840$ $20,465$ $23,012$ Total liabilities $2,246,030$ $2,257,968$ <td>Other real estate owned:</td> <td></td> <td></td>	Other real estate owned:					
Not covered under loss share agreements         783         1,705           FDIC receivable for loss share agreements         -         2,518           Goodwill         26,649         26,649           Intangible assets         6,113         7,440           Bank owned life insurance         26,458         5,830           Other assets         29,480         9,277           Total assets         29,480         9,277           Total assets         \$ 2,655,308         \$ 2,513,372 <b>LIABILITIES</b> \$         6695,830         \$ 628,307           Interest-bearing         \$ 695,830         \$ 628,307           Interest-bearing         \$ 57,214         58,044           Long-term borrowings         57,214         58,044           Long-term borrowings         -         15,373           Other liabilities         2,360,545         2,257,968           SHAREHOLDERS' EQUITY         -         1,828         1,840           Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares         59,862         69,862           issued and outstanding at December 31, 2017 and 2016, respectively         406         409           Surplus         69,862         69,862         69,862	Covered under loss share agreements	-	95			
FDIC receivable for loss share agreements       -       2,518         Goodwill       26,649       26,649         Intangible assets       6,113       7,440         Bank owned life insurance       26,458       5,830         Other assets       29,480       9,277         Total assets       29,480       9,277         Total assets       \$ 2,655,308       \$2,513,372         LIABILITIES       \$       2,6458       5,830         Deposits:       \$       6,95,830       \$ 628,307         Interest-bearing       1,550,200       1,492,396         Total deposits       2,246,030       2,120,703         Short-term borrowings       57,214       58,044         Long-term borrowings       57,214       58,044         Long-term borrowings       26,465       23,012         Total liabilities       26,465       23,012         Total liabilities       26,465       2,2257,968         SHAREHOLDERS' EQUITY       2,360,545       2,257,968         SHAREHOLDERS' EQUITY       406       409         Supplus       69,862       69,862         Susued and outstanding at December 31, 2017 and 2016, respectively       406       409         Surp		783	1,705			
Goodwill         26,649         26,649           Intangible assets         6,113         7,440           Bank owned life insurance         26,458         5,830           Other assets         29,480         9,277           Total assets         29,480         9,277           Total assets         \$ 2,655,308         \$2,513,372           LLABILITIES         2         2         2           Deposits:         Noninterest-bearing         \$ 695,830         \$ 628,307           Interest-bearing         1,550,200         1,492,396           Total deposits         2,246,030         2,120,703           Short-term borrowings         57,214         58,044           Long-term borrowings         30,836         40,836           FDIC true-up liabilities         2,360,545         2,257,968           SHAREHOLDERS' EQUITY         2,360,545         2,257,968           SHAREHOLDERS' EQUITY         406         409           Surplus         69,862         69,862           issued and outstanding at December 31, 2017 and 2016, respectively         406         409           Surplus         69,862         69,862         69,862           Retained earnings         173,821         151,923 <td>-</td> <td>-</td> <td></td>	-	-				
Intangible assets $6,113$ $7,440$ Bank owned life insurance $26,458$ $5,830$ Other assets $29,480$ $9,277$ Total assets $22,480$ $9,277$ Total assets $$2,655,308$ $$$2,513,372$ <b>LABRILITIES</b> $$$ c95,830$ $$628,307$ Interest-bearing $1,550,200$ $1,492,396$ Total deposits $2,246,030$ $2,120,703$ Short-term borrowings $57,214$ $58,044$ Long-term borrowings $30,836$ $40,836$ FDIC true-up liability for loss share agreements $ 15,373$ Other liabilities $2,6465$ $23,012$ Total liabilities $26,465$ $23,012$ Total liabilities $2,6465$ $23,012$ Total liabilities $2,360,545$ $2,257,968$ SHAREHOLDERS ' EQUITY $406$ $409$ Surplus $69,862$ $69,862$ Retained earnings $173,821$ $151,923$ Accumulated other comprehensive income $48,846$ $31,370$ Total shareholders' equity $294,763$	-	26,649				
Bank owned life insurance $26,458$ $5,830$ Other assets $29,480$ $9,277$ Total assets $22,655,308$ $9,277$ <b>LIABILITIES</b> $$2,655,308$ $$2,513,372$ Deposits:Noninterest-bearing $$695,830$ $$628,307$ Interest-bearing $1,550,200$ $1,492,396$ Total deposits $2,246,030$ $2,120,703$ Short-term borrowings $57,214$ $58,044$ Long-term borrowings $30,836$ $40,836$ FDIC true-up liability for loss share agreements $ 15,373$ Other liabilities $26,465$ $23,012$ Total labilities $26,465$ $23,012$ Total labilities $2,360,545$ $2,257,968$ SHAREHOLDERS' EQUITY $1,828$ $1,828$ Preferred stock $1,828$ $1,840$ Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares issued and outstanding at December 31, 2017 and 2016, respectively $406$ $409$ Surplus $69,862$ $69,862$ $69,862$ $69,862$ Retained earnings $173,821$ $151,923$ $173,821$ $151,923$ Accumulated other comprehensive income $48,846$ $31,370$ $294,763$ $225,404$	Intangible assets					
Other assets $29,480$ $9,277$ Total assets $\$ 2,655,308$ $\$ 2,513,372$ LIABILITIES         Deposits: $\$ 2,655,308$ $\$ 2,513,372$ Noninterest-bearing         1 $\$ 695,830$ $\$ 628,307$ Interest-bearing         1,550,200         1,492,396           Total deposits         2,246,030         2,120,703           Short-term borrowings         57,214         58,044           Long-term borrowings         57,214         58,044           Long-term borrowings         2,6465         23,012           Total liabilities         2,6465         23,012           Total liabilities         2,6465         2,257,968           SHAREHOLDERS' EQUITY         2,360,545         2,257,968           SHAREHOLDERS' EQUITY         406         409           Surplus         69,862         69,862           Surplus         69,862         69,862           Retained earnings         173,821         151,923           Accumulated other comprehensive income         48,846         31,370           Total shareholders' equity         294,763         255,404	-					
Total assets $$ 2,655,308$ $$ 2,513,372$ LIABILITIESDeposits:Noninterest-bearing\$ 695,830\$ 628,307Interest-bearing1,550,2001,492,396Total deposits2,246,0302,120,703Short-term borrowings30,83640,836FDIC true-up liability for loss share agreements-15,373Other liabilities26,46523,012Total liabilities26,46523,012Total liabilities2,246,0302,257,968SHAREHOLDERS' EQUITY2,360,5452,257,968Preferred stock1,8281,840Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares issued and outstanding at December 31, 2017 and 2016, respectively406409Surplus69,86269,86269,862Retained earnings173,821151,923Accumulated other comprehensive income Total shareholders' equity294,763255,404	Other assets	29,480				
Deposits:         Noninterest-bearing         \$ 695,830         \$ 628,307           Interest-bearing         1,550,200         1,492,396           Total deposits         2,246,030         2,120,703           Short-term borrowings         57,214         58,044           Long-term borrowings         30,836         40,836           FDIC true-up liability for loss share agreements         -         15,373           Other liabilities         26,465         23,012           Total liabilities         2,360,545         2,257,968           SHAREHOLDERS' EQUITY           Preferred stock         1,828         1,840           Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares         issued and outstanding at December 31, 2017 and 2016, respectively         406         409           Surplus         69,862         69,862         69,862         69,862           Retained earnings         173,821         151,923         Accumulated other comprehensive income         48,846         31,370           Total shareholders' equity         294,763         255,404         255,404	Total assets					
Noninterest-bearing\$ 695,830\$ 628,307Interest-bearing $1,550,200$ $1,492,396$ Total deposits $2,246,030$ $2,120,703$ Short-term borrowings $57,214$ $58,044$ Long-term borrowings $30,836$ $40,836$ FDIC true-up liability for loss share agreements $ 15,373$ Other liabilities $26,465$ $23,012$ Total liabilities $26,465$ $23,012$ Total liabilities $26,465$ $22,257,968$ SHAREHOLDERS' EQUITY $2,360,545$ $2,257,968$ SHAREHOLDERS' EQUITY $406$ $409$ Surplus $69,862$ $69,862$ Retained earnings $173,821$ $151,923$ Accumulated other comprehensive income $48,846$ $31,370$ Total shareholders' equity $294,763$ $225,404$	LIABILITIES					
Interest-bearing       1,550,200       1,492,396         Total deposits       2,246,030       2,120,703         Short-term borrowings       57,214       58,044         Long-term borrowings       30,836       40,836         FDIC true-up liability for loss share agreements       -       15,373         Other liabilities       26,465       23,012         Total liabilities       2,360,545       2,257,968         SHAREHOLDERS' EQUITY       1,828       1,840         Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares       1,828       1,840         Surplus       69,862       69,862       69,862         Retained earnings       173,821       151,923         Accumulated other comprehensive income       48,846       31,370         Total shareholders' equity       294,763       255,404	Deposits:					
Total deposits $2,246,030$ $2,120,703$ Short-term borrowings $57,214$ $58,044$ Long-term borrowings $30,836$ $40,836$ FDIC true-up liability for loss share agreements $ 15,373$ Other liabilities $26,465$ $23,012$ Total liabilities $26,465$ $23,012$ Total liabilities $26,465$ $23,012$ Total liabilities $26,465$ $23,012$ Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares issued and outstanding at December 31, 2017 and 2016, respectively $406$ $409$ Surplus $69,862$ $69,862$ $69,862$ Retained earnings $173,821$ $151,923$ Accumulated other comprehensive income Total shareholders' equity $48,846$ $31,370$ Total shareholders' equity $294,763$ $255,404$	Noninterest-bearing	\$ 695,830	\$ 628,307			
Short-term borrowings $57,214$ $58,044$ Long-term borrowings $30,836$ $40,836$ FDIC true-up liability for loss share agreements $ 15,373$ Other liabilities $26,465$ $23,012$ Total liabilities $26,465$ $23,012$ Z,360,545 $2,257,968$ SHAREHOLDERS' EQUITYPreferred stock $1,828$ $1,840$ Common stock, \$5 par value; 158,485 shares authorized; $81,223$ and $81,704$ shares issued and outstanding at December 31, 2017 and 2016, respectively $406$ $409$ Surplus $69,862$ $69,862$ $69,862$ Retained earnings $173,821$ $151,923$ Accumulated other comprehensive income $48,846$ $31,370$ Total shareholders' equity $294,763$ $255,404$	Interest-bearing	1,550,200	1,492,396			
Long-term borrowings $30,836$ $40,836$ FDIC true-up liability for loss share agreements- $15,373$ Other liabilities $26,465$ $23,012$ Total liabilities $2,360,545$ $2,257,968$ SHAREHOLDERS ' EQUITYPreferred stock $1,828$ $1,840$ Common stock, \$5 par value; 158,485 shares authorized; $81,223$ and $81,704$ shares issued and outstanding at December 31, 2017 and 2016, respectively $406$ $409$ Surplus $69,862$ $69,862$ $69,862$ Retained earnings $173,821$ $151,923$ Accumulated other comprehensive income $48,846$ $31,370$ Total shareholders' equity $294,763$ $255,404$	Total deposits	2,246,030	2,120,703			
FDIC true-up liability for loss share agreements-15,373Other liabilities $26,465$ $23,012$ Total liabilities $2,360,545$ $2,257,968$ SHAREHOLDERS ' EQUITYPreferred stock1,8281,840Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares issued and outstanding at December 31, 2017 and 2016, respectively406409Surplus69,86269,86269,862Retained earnings173,821151,923Accumulated other comprehensive income Total shareholders' equity48,84631,370294,7632255,404255,404	Short-term borrowings	57,214	58,044			
Other liabilities $26,465$ $23,012$ Total liabilities $2,360,545$ $2,257,968$ SHAREHOLDERS' EQUITYPreferred stock $1,828$ $1,840$ Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares issued and outstanding at December 31, 2017 and 2016, respectively $406$ $409$ Surplus $69,862$ $69,862$ $69,862$ Retained earnings $173,821$ $151,923$ Accumulated other comprehensive income $48,846$ $31,370$ Total shareholders' equity $294,763$ $255,404$	Long-term borrowings	30,836	40,836			
Total liabilities2,360,5452,257,968SHAREHOLDERS' EQUITYPreferred stock1,8281,840Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares issued and outstanding at December 31, 2017 and 2016, respectively406409Surplus69,86269,862Retained earnings173,821151,923Accumulated other comprehensive income48,84631,370Total shareholders' equity294,763255,404	FDIC true-up liability for loss share agreements	-	15,373			
SHAREHOLDERS ' EQUITYPreferred stock1,828Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares issued and outstanding at December 31, 2017 and 2016, respectively406Surplus69,862Retained earnings173,821Accumulated other comprehensive income48,846Total shareholders' equity294,763255,404	Other liabilities	26,465	23,012			
Preferred stock1,8281,840Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares issued and outstanding at December 31, 2017 and 2016, respectively406409Surplus69,86269,862Retained earnings173,821151,923Accumulated other comprehensive income48,84631,370Total shareholders' equity294,763255,404	Total liabilities	2,360,545	2,257,968			
Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares issued and outstanding at December 31, 2017 and 2016, respectively406409Surplus69,86269,862Retained earnings173,821151,923Accumulated other comprehensive income48,84631,370Total shareholders' equity294,763255,404	SHAREHOLDERS' EQUITY					
issued and outstanding at December 31, 2017 and 2016, respectively406409Surplus69,86269,862Retained earnings173,821151,923Accumulated other comprehensive income48,84631,370Total shareholders' equity294,763255,404	Preferred stock	1,828	1,840			
Surplus         69,862         69,862           Retained earnings         173,821         151,923           Accumulated other comprehensive income         48,846         31,370           Total shareholders' equity         294,763         255,404	Common stock, \$5 par value; 158,485 shares authorized; 81,223 and 81,704 shares					
Retained earnings173,821151,923Accumulated other comprehensive income48,84631,370Total shareholders' equity294,763255,404	issued and outstanding at December 31, 2017 and 2016, respectively	406	409			
Accumulated other comprehensive income48,84631,370Total shareholders' equity294,763255,404	•	69,862	69,862			
Total shareholders' equity294,763255,404	Retained earnings	173,821	151,923			
	Accumulated other comprehensive income	48,846	31,370			
Total liabilities and shareholders' equity\$ 2,655,308\$2,513,372	Total shareholders' equity	294,763	255,404			
	Total liabilities and shareholders' equity	\$ 2,655,308	\$2,513,372			

# SOUTHERN BANCSHARES (N.C.), INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (Dollars in Thousands Except Share and Per Share Data)

(Donars in Thousands Except Share and Fer Share Data)	Year Ended D	December 31,
	2017	2016
Interest income:		
Loans and leases	\$ 81,676	\$ 76,533
Investment securities	14,550	13,077
Federal funds sold and deposits with banks	2,158	1,759
Total interest income	98,384	91,369
Interest expense:		
Deposits	2,738	2,425
Short-term borrowings	152	2,423
Long-term borrowings	2,866	2,551
Total interest expense	5,756	5,147
Net interest income	92,628	86,222
Provision for loan and lease losses	2,323	3,770
Net interest income after provision for loan and lease losses	90,305	82,452
Noninterest income:		
Service charges on deposit accounts	8,270	8,034
Other service charges and fees	4,711	4,378
Investment securities gains, net	3,205	2,203
Gain on sale of loans	899	739
Amortization on FDIC receivable for loss share agreements	(293)	(3,337)
Other FDIC receivable for loss share agreements expense	(4,112)	(1,089)
Gain (loss) on sale and writedowns of other real estate owned	402	(2,792)
Investment services revenue	1,575	1,272
Other	3,704	3,459
Total noninterest income	18,361	12,867
Noninterest expenses	,	,
Noninterest expense:	41 150	20.901
Personnel	41,150	39,801
Data processing	7,278	5,984
Occupancy	6,458	6,826
Furniture and equipment	5,622	5,057
FDIC assessments	978	1,248
Professional fees	2,619	2,406
Amortization of intangibles and mortgage servicing rights	1,975	2,158
Merger related expenses	55	3,028
Other	7,368	8,067
Total noninterest expense	73,503	74,575
Income before income taxes	35,163	20,744
Income taxes	1,273	7,385
Net income	33,890	13,359
Other comprehensive income:	,	
Unrealized gains on investment securities available for sale:		
Unrealized gains arising during period on investment securities		
	12 712	14 577
available for sale	12,712	14,577
Tax effect	(4,683)	(5,373)
Reclassification adjustment from security transactions	(3,205)	(2,203
Tax effect	1,172	1,128
Net of tax amount	5,996	8,129
Pension obligation	3,255	(1,455)
Tax effect	(1,190)	532
Amortization of actuarial losses	1,036	1,193
Tax effect	(379)	(522
Net of tax amount	2,722	(252)
Total other comprehensive income	8,718	7,877
Comprehensive income	\$ 42,608	\$ 21,236
Per share information:	_	
Net income available to common shareholders per common share, basic and diluted	\$ 389.54	\$ 139.37
Cash dividends declared on common shares	<sup>©</sup> 1.60	1.60
Weighted average common shares outstanding	81,394	81,774

# SOUTHERN BANCSHARES (N.C.), INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(Dollars in Thousands Except Share and Per Share Data)

	Preferred				Common		Retained	Accumulated Other Comprehensive	Total Shareholders'	
	Series B	Series C	Series D	Series E	Series F	Stock	Surplus	Earnings	Income	Equity
BALANCE, DECEMBER 31, 2015	\$ 1,361	\$ 489	\$-	\$ 1	\$-	\$ 409	\$49,862	\$ 140,816	\$ 23,493	\$ 216,431
Net income	-	-	-	-	-	-	-	13,359	-	13,359
Issuance of preferred stock series F	-	-	-	-	-	-	20,000	-	-	20,000
Purchase and retirement of stock	(11)	-	-	-	-	-	-	(158)	-	(169)
Cash dividends:										
Common stock	-	-	-	-	-	-	-	(132)	-	(132)
Preferred B	-	-	-	-	-	-	-	(244)	-	(244)
Preferred C	-	-	-	-	-	-	-	(33)	-	(33)
Preferred D	-	-	-	-	-	-	-	(678)	-	(678)
Preferred E	-	-	-	-	-	-	-	(79)	-	(79)
Preferred F	-	-	-	-	-	-	-	(928)	-	(928)
Other comprehensive income					-				7,877	7,877
BALANCE, DECEMBER 31, 2016	1,350	489	-	1	-	409	69,862	151,923	31,370	255,404
Net income	-	-	-	-	-	-	-	33,890	-	33,890
Purchase and retirement of stock	(12)	-	-	-	-	(3)	-	(920)	-	(935)
Cash dividends:										
Common stock	-	-	-	-	-	-	-	(130)	-	(130)
Preferred B	-	-	-	-	-	-	-	(241)	-	(241)
Preferred C	-	-	-	-	-	-	-	(33)	-	(33)
Preferred D	-	-	-	-	-	-	-	(736)	-	(736)
Preferred E	-	-	-	-	-	-	-	(79)	-	(79)
Preferred F	-	-	-	-	-	-	-	(1,095)	-	(1,095)
Revaluation of net deferred tax liabilites	-	-	-	-	-	-	-	(8,758)	8,758	-
Other comprehensive income									8,718	8,718
BALANCE, DECEMBER 31, 2017	\$ 1,338	\$ 489	\$ -	\$ 1	\$ -	\$ 406	\$ 69,862	\$ 173,821	\$ 48,846	\$ 294,763

# SOUTHERN BANCSHARES (N.C.), INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Dollars in Thousands Except Share and Per Share Data)

(Donar's in Thousands Except Share and Fer Share Data)	Year Ended December				
	2017	2016			
OPERATING ACTIVITIES:					
Net income	\$ 33,890	\$ 13,359			
Adjustments to reconcile net income to net cash provided (used) by operating activities:					
Provision for loan and lease losses	2,323	3,770			
Deferred income tax benefit	403	2,552			
Gain on sales and issuer calls of securities	(3,205)	(2,203)			
Loss on disposal of premises and equipment	212	517			
Loss on charitable contributions of property	28	36			
Valuation adjustments on property held for sale	15	138			
Loss (gain) on sale and writedowns of other real estate owned	(402)	2,792			
Gain on sale of loans	(899)	(739)			
Net amortization on investments	2,485	3,834			
Amortization on FDIC receivable for loss share agreements	293	3,337			
Cash reimbursements on FDIC receivable for loss share agreements	-	4,860			
Accretion on acquired loans	(16,398)	(17,798)			
Amortization of intangibles and mortgage servicing rights	1,975	2,158			
Depreciation	4,181	4,812			
Proceeds from sales of loans held for sale	71,024	68,894			
Origination of loans held for sale	(67,708)	(70,722)			
Net increase (decrease) in FDIC loss share receivable	4,112	(1,050)			
Net increase in intangible assets	(648)	(581)			
Net increase in accrued interest receivable	(675)	(873)			
Net increase in cash surrender value of bank owned life insurance	(628)	(160)			
Net decrease (increase) in other assets	(15,903)	331			
Net decrease in other liabilities	(2,030)	(3,162)			
NET CASH PROVIDED BY OPERATING ACTIVITIES	12,445	14,102			
INVESTING ACTIVITIES:					
Proceeds from maturities, paydowns, and issuer calls of					
investment securities available-for-sale	69,888	200,207			
Proceeds from sales of investment securities available-for-sale	213,162	111,070			
Purchases of investment securities available-for-sale	(167,966)	(414,078)			
Net increase in loans and leases	(126,828)	(114,773)			
Redemption (purchase) of FHLB stock	(326)	674			
Purchases of premises and equipment	(5,685)	(8,822)			
Proceeds from sale of premises and equipment	(5,085)	28			
Proceeds from the sale of other real estate owned	2,353	11,040			
Cash payment to FDIC to terminate loss share agreements	(17,260)	-			
Purchase of bank owned life insurance	(20,000)	_			
Net cash received in acquisition	(20,000)	6,921			
NET CASH USED BY INVESTING ACTIVITIES	(52,647)	(207,733)			
FINANCING ACTIVITIES:					
Net increase in noninterest-bearing demand deposits	67,523	33,109			
Net increase in interest-bearing deposits	57,804	17,325			
Net repayments of short-term borrowed funds	(10,830)	(23,405)			
Cash dividends paid	(2,314)	(2,094)			
Proceeds from the issuance of preferred stock	-	20,000			
Purchase and retirement of stock	(935)	(169)			
NET CASH PROVIDED BY FINANCING ACTIVITIES	111,248	44,766			
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	71,046	(148,865)			
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF YEAR	138,188	287,053			
CASH AND CASH EQUIVALENTS AT THE END OF YEAR	\$ 209,234	\$ 138,188			

# SOUTHERN BANCSHARES (N.C.), INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (continued) (Dollars in Thousands Except Share and Per Share Data)

(Donard in Thousands Licept Shard and For Shard Data)	Y	ear Ended l	December 31,		
		2017		2016	
SUPPLEMENTAL DISCLOSURES OF CASH PAID DURING THE YEAR FOR:					
Interest	\$	5,767	\$	5,194	
Income taxes		10,527		3,854	
SUPPLEMENTAL DISCLOSURES OF NONCASH FINANCING AND INVESTING ACT	TIVITIE	S:			
Unrealized gains on available-for-sale securities, net of tax	\$	5,996	\$	8,129	
Change in pension obligation, net of tax		2,722		(252)	
Non-acquired foreclosed loans and leases transferred to other real estate		934		768	
Acquired foreclosed loans and leases transferred to other real estate		-		2,075	
Covered other real estate transferred to non-covered other real estate		95		1,230	
Premises and equipment transferred to other assets		9		748	
Reclassification from long-term borrowings to short-term borrowings		10,000		-	
Acquisitions:					
Assets acquired (excluding goodwill)	\$	-	\$	318,525	
Liabilities assumed		-		287,591	
Total consideration paid		-		49,871	
Goodwill recorded		-		18,937	

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies

#### BancShares

Southern BancShares (N.C.), Inc. ("BancShares") is the holding company for Southern Bank and Trust Company ("Southern"), which operates 52 banking offices and 3 loan production offices in eastern North Carolina and 10 banking offices in southeastern Virginia.

Southern Bank Community Development, LLC, is a wholly owned subsidiary of BancShares for the construction or rehabilitation of low-to-moderate income residential or commercial properties primarily in the rural Eastern North Carolina markets served by Southern. Southern, which began operations January 29, 1901, has a wholly-owned subsidiary, Goshen, Inc., whose primary operations include holding certain investments. Southern also has a wholly owned subsidiary, Tuscarora Properties, LLC, that was created to hold, manage and ultimately dispose of select other real estate owned ("OREO") properties. BancShares and Southern are headquartered in Mount Olive, North Carolina.

On September 23, 2011, Southern acquired certain assets and assumed certain liabilities of the former Bank of the Commonwealth ("BOC"), including its 10 subsidiaries through a Federal Deposit Insurance Corporation ("FDIC") assisted transaction. All but two subsidiaries have been dissolved in prior years. BOC was the sole owner of WOV Properties, LLC and Ten Rivers Lots, LLC that were created to hold, manage and ultimately dispose of select OREO properties. These two subsidiaries were dissolved in 2017 when all properties were liquidated. The financial position and operating results of any one of the acquired subsidiaries are not significant to BancShares as a whole and are not considered principal activities of BancShares at this time.

On July 1, 2013, Southern acquired all of the outstanding common and preferred stock of Heritage Bancshares, Inc. ("Heritage-NC") of Lucama, North Carolina, the bank holding company for The Heritage Bank ("THB"), in a stock and cash transaction. Immediately following the merger, THB merged with and into Southern.

On February 1, 2016, Southern acquired all of the outstanding common stock of Heritage Bankshares, Inc. ("Heritage-VA") of Norfolk, Virginia the bank holding company for Heritage Bank ("HB"), in an all cash transaction. Immediately following the merger, HB merged with and into Southern.

BancShares has no foreign operations and BancShares' customers are principally located in eastern North Carolina and southeastern Virginia.

BancShares and Southern are subject to extensive federal and state banking laws and regulations. These laws and regulations focus on the protection of depositors, federal deposit insurance funds, and the banking system as a whole rather than the protection of security holders. Federal and state banking regulators possess broad powers to take supervisory actions as they deem appropriate. These supervisory actions may result in higher capital requirements, higher insurance premiums, increased expenses, reductions in fee income and limitations on activities that could have a materially adverse effect on our results of operations.

#### **Principles of Consolidation**

The consolidated financial statements include the accounts of BancShares and other entities in which BancShares has a controlling interest. All significant intercompany balances have been eliminated in consolidation.

# Note 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### **Basis of Financial Statement Presentation**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The most significant estimates made by BancShares in the preparation of its consolidated financial statements are:

- Determination of the allowance for loan and lease losses
- Determination of other-than-temporary impairment for investment securities
- Determination of fair values of acquired assets and assumed liabilities
- Loss estimates related to loans and other real estate owned ("OREO") acquired which are covered under loss share agreements with the FDIC
- Determination of FDIC receivable for loss share agreements
- Determination of fair value estimates for OREO not covered under loss share agreements
- Goodwill impairment
- Pension plan assumptions
- Mortgage servicing rights
- Determination of FDIC true-up liability for loss share agreements
- Income taxes

#### Reclassifications

Certain prior year balances have been reclassified to conform to the current year presentation. Such reclassifications had no effect on net income or shareholders' equity as previously reported.

#### **Cash and Cash Equivalents**

For purposes of reporting cash flows, cash and cash equivalents include cash and due from banks, interest-bearing deposits with banks, and certificates of deposit with banks. Overnight and federal funds are purchased and sold for one day periods.

#### **Investment Securities**

Accounting guidance requires BancShares to account for investments in debt and equity securities as either: held-tomaturity (reported at amortized cost), trading (reported at fair value with unrealized gains and losses included in earnings), or available-for-sale (reported at fair value with unrealized gains and losses excluded from earnings and reported, net of related income taxes, as a separate component of shareholders' equity). Securities available-for-sale consist of certain debt and marketable equity securities not classified as trading securities nor as securities held-to-maturity, and consist of securities which may be sold in response to changes in interest rates, prepayment risk, regulatory capital requirements and liquidity needs. BancShares does not have any trading or held-to-maturity securities as of December 31, 2017 and 2016.

Gains and losses on the sale and contribution of securities available-for-sale are determined using the specificidentification method. Premiums and discounts are amortized into income on a level yield basis until the investments mature or are called.

Investment securities are periodically evaluated to determine whether the investment is other than temporarily impaired. If an investment security is determined to be other than temporarily impaired, the security is written down to its fair value with an offsetting securities loss included in earnings.

# Note 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### Loans Held for Sale

Loans originated and intended for sale in the secondary market are carried at the lower of cost or estimated fair value in the aggregate. Estimated fair value is determined on the basis of existing forward commitments or the current market value of similar loans. Net unrealized losses, if any, are recognized through a valuation allowance by charges to income. Loans held-for-sale are normally sold to investors with the best effort intent and ability to sell all loans as long as they meet the underwriting standards of the potential investor. We may also participate in a "mandatory" delivery program for mortgage loans. Under the mandatory delivery system, loans with interest rate locks are paired with the sale of a "to be announced" ("TBA") mortgage-backed security bearing similar attributes. Under the mandatory delivery program, we commit to deliver loans to an investor at an agreed upon price prior to the close of such loans. This differs from a "best efforts" delivery, which sets the sale price with the investor on a loan-by-loan basis when each loan is locked.

#### Loans and Leases

Non-acquired loans that are held for investment purposes are carried at the principal amount outstanding reduced by unearned income and an allowance for loan losses.

Acquired loans are recorded at fair value at the date of acquisition. The fair values of acquired credit-impaired loans accounted for in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") Topic 310-30 are recorded net of a nonaccretable difference and, if appropriate, an accretable yield. The difference between contractually required payments at acquisition and the cash flows expected to be collected at acquisition is the nonaccretable difference which is included as a reduction to the carrying amount of acquired FASB ASC Topic 310-30 loans.

Subsequent decreases to expected cash flows will generally result in recognition of an allowance by a charge to provision for loan and lease losses. Any excess of cash flows expected at acquisition over the estimated fair value is referred to as the accretable yield and is recognized in interest income over the remaining life of the loan when there is a reasonable expectation regarding the amount and timing of such cash flows. Subsequent increases in expected cash flows result in either a reversal of the provision for loan and lease losses to the extent of prior charges, or a reclassification of the difference from nonaccretable to accretable with a positive impact on the accretable yield.

Cash flow analyses are performed on acquired ASC 310-30 loans in order to determine the cash flows expected to be collected. Acquired credit-impaired loans that are accounted for in accordance with FASB ASC Topic 310-30, as well as acquired non-credit-impaired loans accounted for under ASC 310-20 are accruing interest under the accretion method and are thus not reported as nonaccrual. BancShares is accounting for substantially all acquired credit-impaired loans on a pool level basis with the exception of certain large or non-homogeneous loans.

Interest income on non-acquired loans is recognized in a manner that approximates the level yield method when related to the principal amount outstanding. Accrual of interest is discontinued on a loan when management believes the borrower's financial condition is such that collection of principal or interest is doubtful. Loans are returned to the accrual status when the factors indicating doubtful collectability cease to exist and the loan has performed in accordance with its terms for a demonstrated period of time. The past due status of loans is based on the contractual terms of the loan.

Management considers a non-acquired loan to be impaired when, based on current information or events, it is probable that a borrower will be unable to pay all amounts due according to the contractual terms of the loan agreement. Impaired loans are valued using either the discounted expected cash flow method or the collateral value. When the ultimate collectability of the non-acquired impaired loan's principal is doubtful, all cash receipts are applied to principal. Once the recorded principal balance has been reduced to zero, future cash receipts are applied to interest income, to the extent that any interest has been foregone. Future cash receipts are recorded as recoveries of any amounts previously charged-off.

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### Loans and Leases (Continued)

Southern provides an allowance for loan losses ("ALLL") on non-acquired loans on a reserve basis and includes in operating expenses a provision for loan losses determined by management. The allowance is reduced by charge-offs and increased by subsequent recoveries. Management's periodic evaluation of the adequacy of the allowance is based on Southern's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect borrowers' experience, the estimated value of any underlying collateral, current economic conditions and other risk factors. Management believes it has established the allowance in accordance with accounting principles generally accepted in the United States of America and in consideration of the current economic environment. While management uses the best information available to make evaluations, future adjustments may be necessary.

The evaluation of the adequacy of the ALLL includes both loans evaluated collectively for impairment and loans evaluated individually for impairment. For loans evaluated collectively for impairment, loans are grouped based on common risk characteristics which include call report code and risk grade. Historical loss rates are calculated based on the historical probability of default ("PD") and loss given default ("LGD") for each loan grouping. PDs represent the likelihood that a loan will default within a one year period of time, and LGDs represent the estimated magnitude of loss the Company will incur if a loan defaults. A loan is considered to be in default if it becomes 90 days or more past due, meets the criteria for nonaccrual status, or incurs a charge-off. Historical loss rates are developed with five years of trailing default and loss data. These historical loss rates are then combined with certain qualitative factors to determine the ALLL reserve rates for each loan grouping. Qualitative factors include consideration of certain internal and external factors, such as loan delinquency levels and trends, loan growth, loan portfolio composition and concentrations, local and national economic conditions, the loan review function, and other factors management deems relevant to the ALLL calculation.

In the first quarter of 2017, the Company enhanced its ALLL methodology by transitioning to the PD/LGD approach to calculating historical loss rates by call report code and risk grade. In prior periods, the Company calculated historical loss rates by loan type and then weighted these loss rates across its risk grade scale. Both methods use historical loss rates to calculate reserves on loans evaluated collectively for impairment, but the Company believes the enhanced PD/LGD approach provides a more precise and consistent estimate of loan losses across the risk grade scale based on actual default data. The enhanced ALLL calculation did not have a material impact on the total ALLL as of March 31, 2017 or on the provision for loan losses in the first quarter of 2017. As part of the enhanced ALLL methodology, categories within the ALLL calculation were changed from grouping loans by purpose and collateral codes to grouping loans by call report codes. The use of call report codes, which are segregated based on loan type and collateral type, is similar to the use of purpose and collateral codes used in the past. As a result there have been no material changes to the classes reported. The use of call report codes provides for consistent reporting across accounting principles generally accepted in the United States ("GAAP") and regulatory reports. There were no changes to the Company's evaluation of individually impaired loans.

In addition, various regulatory agencies, as an integral part of their examination process, periodically review Southern's allowance for loan losses and actual losses on OREO. Such agencies may require Southern to recognize adjustments to the allowance based on the examiners' judgments about information available to them at the time of their examinations.

# Troubled Debt Restructurings ("TDRs")

Southern designates loan modifications as TDRs when, for economic or legal reasons related to the borrower's financial difficulties, it grants a concession to the borrower that it would not otherwise consider. Loans on nonaccrual status at the date of modification are initially classified as nonaccrual TDRs. Loans on accruing status at the date of modification are initially classified as accruing TDRs at the date of modification, if the note is reasonably assured of repayment and performance is in accordance with its modified terms. Such loans may be designated as nonaccrual loans subsequent to the modification date if reasonable doubt exists as to the collection of interest or principal under the restructuring agreement. Nonaccrual TDRs are returned to accruing status when there is economic substance to the restructuring, there is well documented credit evaluation of the borrower's financial condition, the remaining balance is reasonably assured of repayment in accordance with its modified terms, and the borrower has demonstrated sustained repayment performance in accordance with the modified terms for a reasonable period of time (generally a minimum of six months).

# Note 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### **Premises and Equipment**

Premises and equipment are stated at cost less accumulated depreciation and amortization. Depreciation and amortization are computed using the straight-line method over the estimated lives of the assets, ranging from 15 to 39 years for buildings and improvements and 3 to 10 years for furniture and equipment.

# Stock in Federal Home Loan Bank of Atlanta

Stock in Federal Home Loan Bank of Atlanta ("FHLB") is acquired for regulatory purposes. This security does not have a readily determinable fair value because its ownership is restricted and lacks a market for trading. As a result, this security is carried at cost and is periodically evaluated for impairment.

#### **OREO** Not Covered Under Loss Share Agreements

OREO not covered under loss share agreements acquired through, or in lieu of, foreclosure is held for sale and is stated at estimated fair market value of the property, less estimated disposal costs at time of foreclosure then lower of cost or net realizable value throughout the remaining life. At least annually, current appraisals are obtained for all OREO not covered under loss share agreements and carrying values are adjusted, if required, with a charge to current expenses for adjustments to reflect the current appraised values less the estimated cost to sell.

BancShares estimates fair value at the asset's fair market value less disposal costs using management's assumptions which are based on current market trends and historical losses for similar assets. Any excess of cost over the estimated fair market value at the time of foreclosure is charged to the allowance for loan and lease losses.

#### **OREO** Covered Under Loss Share Agreements

OREO covered under loss share agreements with the FDIC is reported exclusive of expected reimbursement cash flows from the FDIC. Subsequent downward adjustments to the estimated fair market value of OREO covered under loss share agreements result in a reduction of covered OREO, a charge to other noninterest expense and an increase in the FDIC receivable for the estimated amount to be reimbursed, with a corresponding amount recorded as an adjustment to other noninterest income. OREO is presented at the estimated fair market value that management expects to receive when the property is sold, net of related costs of disposal. Management uses appraisals of properties to determine fair values and applies additional discounts where appropriate for passage of time or, in certain cases, for subsequent events occurring after the appraisal date. See page 19 for additional information on OREO covered under loss share agreements.

#### **Goodwill and Intangible Assets**

Intangible assets are composed of goodwill, core deposit premiums and mortgage servicing rights. Core deposit premiums are generally amortized on an accelerated basis over a period of 5 to 10 years and the useful lives are periodically reviewed for reasonableness.

Mortgage servicing rights ("MSRs") represent the estimated value of the right to service mortgage loans for others. Capitalization of MSRs occurs when the underlying loans are sold with servicing retained by Southern. Capitalized MSRs are amortized into income over the projected servicing life of the underlying loans.

As of December 31, 2017, BancShares had goodwill and intangible assets totaling \$32.8 million. Management evaluated BancShares' existing intangible assets and goodwill for impairment as of September 30, 2017. BancShares will continue to amortize the intangible assets with finite lives, totaling \$6.1 million at December 31, 2017, which relate to acquisitions of core deposit intangibles and mortgage servicing rights. The amortization expense associated with intangible assets was \$2.0 million and \$2.2 million for the years ended December 31, 2017 and 2016, respectively.

Goodwill arising from acquisitions is not amortized but is reviewed for potential impairment at least annually or if events or circumstances indicate a potential impairment. An impairment loss is recorded to the extent that the carrying amount of goodwill exceeds its implied fair value. BancShares concluded that goodwill was not impaired as of December 31, 2017; however, future events impacting financial institutions could negatively impact BancShares' goodwill asset in the future.

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### Goodwill and Intangible Assets (Continued)

The following is a summary of the gross carrying amounts, accumulated amortization and net carrying amounts of amortized intangible assets and the gross carrying amount of unamortized intangible assets as of December 31, 2017 and December 31, 2016:

December 31, 2017									
	Gross Carrying		Accumulated		Net Carrying				
	A	mount	Amortization		Α	mount			
Amortized intangible assets:									
Core deposits intangibles	\$	23,528	\$	20,935	\$	2,593			
Mortgage servicing rights		9,767		6,247		3,520			
Total	\$	33,295	\$	27,182	\$	6,113			
Unamortized intangible assets:									
Goodwill	\$	26,649							
			Decem	ber 31, 2016					
	Gros	s Carrying		ber 31, 2016 cumulated	Net	Carrying			
		s Carrying	Acc			Carry ing mount			
Amortized intangible assets:		10	Acc	cumulated		5 6			
Amortized intangible assets: Core deposits intangibles		10	Acc	cumulated		5 6			
e	A	mount	Acc Am	cumulated ortization	A	mount			
Core deposits intangibles	A	23,528	Acc Am	cumulated ortization 19,460	A	4,068			
Core deposits intangibles Mortgage servicing rights	\$	23,528 9,119	Acc Am \$	cumulated ortization 19,460 5,747	<u>A</u> \$	4,068 3,372			

Core deposit intangibles of \$2.3 million were capitalized in 2011 as a result of the FDIC-assisted acquisition of certain liabilities of BOC. Core deposit intangibles of \$2.9 million were capitalized in 2013 as a result of the acquisition of Heritage-NC. Core deposit intangibles of \$3.6 million were capitalized in 2016 as a result of the acquisition of Heritage-VA. Related amortization for the acquisition recorded intangibles in 2017 and 2016 was \$1.5 million and \$1.6 million, respectively.

At December 31, 2017, the scheduled amortization expense for intangible assets is as follows:

2018	\$ 1,652
2019	1,214
2020	759
2021	471
2022	295
Thereafter	1,722
Total	\$ 6,113

The actual amortization expense in future periods may be subject to change based on changes in the useful life of the assets, expectations for loan prepayments, future acquisitions and future loan sales.

#### **Bank-Owned Life Insurance**

The Company has purchased life insurance policies on certain current and past key employees and directors where the insurance policy benefits and ownership are retained by the employer. These policies are recorded at their cash surrender value. Income from these policies and changes in the net cash surrender value are recorded in non-interest income as earnings on bank-owned life insurance. The cash value accumulation is permanently tax deferred if the policy is held to the insured person's death and certain other conditions are met.

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### **Income Taxes**

BancShares uses the asset and liability method to account for deferred income taxes. The objective of the asset and liability method is to establish deferred tax assets and liabilities for the temporary differences between the financial reporting basis and the income tax basis of BancShares' assets and liabilities at enacted rates expected to be in effect when such amounts are realized or settled.

Recognition of deferred tax assets is based on management's belief that it is "more likely than not" that the tax benefit associated with certain temporary differences will be realized. A valuation allowance is recorded for deferred tax assets when the "more likely than not" standard is not met.

#### Shareholders' Equity

Common shareholders are entitled to one vote per share and Series B and C preferred shareholders are entitled to one vote for each 38 shares owned of a class. Dividends on BancShares' common stock may be paid only after annual dividends of \$.90 per share on both preferred series B and C shares have been paid, \$1.36 per share on preferred series E shares, and after variable dividends, based on the current one month LIBOR rate plus a varying spread rate, not to exceed an annual rate of 12.24%, on series D and F preferred shares have been paid. Also see Note 14 – Related Parties. Holders of preferred series D and F shares have no right to vote, except with respect to such matters as to which voting by holders of preferred series D and F shares may be required by applicable law. When holders of preferred series D and F shares share will be entitled to one vote for each 38 shares held of record. Holders of preferred series E shares have no right to vote, except with respect to such matters as to which voting by holders of preferred series B shares have no right to vote, except with respect to such matters as to which voting by holders of preferred series E shares have no right to vote, except with respect to such matters as to which voting by holders of preferred series E shares have no right to vote, except with respect to such matters as to which voting by holders of preferred series E shares have no right to vote, except with respect to such matters as to which voting by holders of preferred series E shares have no right to vote, except with respect to such matters as to which voting by holders of preferred series E shares have no right to vote, except with respect to such matters as to which voting by holders of preferred series E shares may be required by applicable law. When holders of preferred series E shares are entitled to vote, each such share will be entitled to one vote for each share held of record.

	Non- cumulative Preferred Series B	Non- cumulative Preferred Series C	Non- cumulative Preferred Series D	Non- cumulative Preferred Series E	Non- cumulative Preferred Series F	Common
December 31, 2015	272,181	36,923	21,375	57,798	-	81,788
Issuance	-	-	-	-	20,000	-
Purchase and retirement	(2,192)	(56)	-	-	-	(84)
December 31, 2016	269,989	36,867	21,375	57,798	20,000	81,704
Purchase and retirement	(2,356)					(481)
December 31, 2017	267,633	36,867	21,375	57,798	20,000	81,223
Shares authorized	408,728	43,631	39,750	79,680	20,000	158,485
Par value	None	None	\$ 0.01	\$ 0.01	\$ 0.01	\$ 5.00
Liquidation value						
December 31, 2016	\$ 2,700	\$ 369	\$ 21,375	\$ 1,445	\$ 20,000	N/A
December 31, 2017	\$ 2,676	\$ 369	\$ 21,375	\$ 1,445	\$ 20,000	N/A

Share activity and other information for each of the preferred and common stock issues is presented below:

Earnings per common share are computed by dividing income applicable to common shares by the weighted average number of common shares outstanding during the period. Income applicable to common shares represents net income reduced by dividends paid to preferred shareholders. BancShares has no potentially dilutive securities. BancShares redeemed \$15.0 million of the Preferred Series D on January 2, 2018.

# Note 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

# Shareholders' Equity (Continued)

Earnings per common share are calculated based on the following amounts for the years ended December 31:

	 2017	 2016
Net income	\$ 33,890	\$ 13,359
Less: preferred dividends	(2,184)	(1,962)
Net income applicable to common shares	\$ 31,706	\$ 11,397
Weighted average common shares outstanding during the period	 81,394	 81,774

#### **Other Comprehensive Income**

Other comprehensive income is defined as the change in equity during a period for non-owner transactions and comprises net income and other comprehensive income. Other comprehensive income includes revenues, expenses, gains, and losses that are excluded from earnings under current accounting standards. Components of other comprehensive income for BancShares consist of the unrealized gains and losses, net of taxes, in BancShares' available-for-sale securities portfolio and changes in the defined benefit pension plan obligation.

#### Federally Assisted Acquisition of BOC

On September 23, 2011, Southern entered into an agreement with the FDIC, as Receiver, to purchase certain assets and assume certain liabilities of BOC of Norfolk, Virginia at a discount of \$161.0 million with no deposit premium. BOC operated in Norfolk, Virginia, with 21 branch locations in southeastern Virginia and eastern North Carolina. The Purchase and Assumption Agreement with the FDIC included loss share agreements on the covered loans and OREO purchased by BancShares which provided protection against losses to Southern. Loss share agreements between the FDIC and Southern (one for single family residential loans and related OREO with a term of 10 years and the other for commercial loans and related OREO with a term of 5 years) provided significant loss protection to Southern for substantially all acquired non-consumer loans and acquired OREO. Under the loss share agreements, the FDIC paid Southern 80 percent of covered losses until reimbursement for such losses reached \$181.5 million; then 20 percent of covered losses for reimbursements from \$181.5 million up to \$279.2 million; and, finally, 80 percent of covered losses that resulted in reimbursements to Southern in excess of \$279.2 million. Through December 31, 2016, the FDIC had reimbursed the Bank approximately \$140.6 million in accordance with the provisions of the two loss share agreements. Effective March 7, 2017, the Company reached an agreement with the FDIC terminating the remaining loss-share agreements. Under the terms of the agreement, Southern made a net payment of \$17.3 million to the FDIC as consideration for the early termination of the loss share agreements, and all rights and obligations of Southern and the FDIC under the loss share agreements, including the true-up liability provisions and the settlement of loss share and expense reimbursement claims, have been resolved and terminated. This transaction with the FDIC created a one-time acceleration of the indemnification asset plus the negotiated settlement for the true-up liability, and resulted in a pre-tax loss of \$4.1 million in the first quarter of 2017. This pre-tax loss is reflected in "Other FDIC receivable for loss share agreements expense" in the Consolidated Statements of Income.

The risks associated with covered loans are generally consistent with the risks identified for commercial and noncommercial loans and the classes of loans within those segments. An additional risk with respect to covered loans relates to the FDIC loss share agreements, specifically maintaining compliance with the agreements to be eligible to receive timely and full reimbursement from the FDIC for losses and related expenses that are believed to be covered by the loss share agreements. Further, these loans were underwritten by another institution with weaker lending standards. Therefore, there is a significant risk that the loans are not adequately supported by the paying capacity of the borrower or the values of underlying collateral at the time of origination.

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### Business Combinations and Method for Accounting for Loans Acquired

Southern accounts for its acquisitions under FASB ASC Topic 805, *Business Combinations*, which requires the use of the acquisition method of accounting. All identifiable assets acquired, including loans, are recorded at fair value. No allowance for loan losses related to the acquired loans is recorded on the acquisition date because the fair value of the loans acquired incorporates assumptions regarding credit risk. Loans acquired are recorded at fair value in accordance with the fair value methodology prescribed in FASB ASC Topic 820, *Fair Value Measurements and Disclosures*, exclusive of the loss share agreements with the FDIC. The fair value estimates associated with the loans include estimates related to expected prepayments and the amount and timing of expected principal, interest and other cash flows.

Acquired credit-impaired loans are accounted for under the accounting guidance for loans and debt securities acquired with deteriorated credit quality, found in FASB ASC Topic 310-30, *Receivables—Loans and Debt Securities Acquired with Deteriorated Credit Quality*, formerly American Institute of Certified Public Accountants ("AICPA") Statement of Position (SOP) 03-3, *Accounting for Certain Loans or Debt Securities Acquired in a Transfer*, and initially measured at fair value, which includes estimated future credit deterioration since origination and for which it is probable that all contractually required payments will not be collected are considered to be credit-impaired. Evidence of credit quality deterioration as of purchase dates may include information such as past-due and nonaccrual status, borrower credit scores and recent loan to value percentages. Southern considers expected prepayments and estimates the amount and timing of expected principal, interest and other cash flows for each loan or pool of loans meeting the criteria above, and determines the excess of the loan's scheduled contractual principal and contractual interest payments over all cash flows expected to be collected at acquisition as an amount that should not be accreted (nonaccretable difference). The remaining amount, representing the excess of the loan's or pool's cash flows expected to be collected over the fair value for the loan or pool of loans, is accreted into interest income over the remaining life of the loan or pool (accretable yield). In accordance with FASB ASC Topic 310-30, Southern aggregated acquired loans that have common risk characteristics into pools.

Loans acquired through business combinations that do not meet the specific criteria of FASB ASC Topic 310-30, but for which a discount is attributable at least in part to credit quality are generally accounted for under this guidance. As a result, related discounts are recognized subsequently through accretion based on the expected cash flow of the acquired loans. Certain acquired loans, such as lines of credit (consumer and commercial) and loans with no significant credit related discount are accounted for in accordance with FASB ASC Topic 310-20, where the discount is accreted through earnings based on contractual cash flows over the estimated life of the loan.

Subsequent to the acquisition date, increases in cash flows expected to be received in excess of Southern's initial estimates are reclassified from nonaccretable difference to accretable yield and are accreted into interest income on a level-yield basis over the remaining life of the loan. Decreases in cash flows expected to be collected are recognized as impairment through the provision for loan losses. For acquired loans subject to a loss sharing agreement with the FDIC, the FDIC indemnification asset was adjusted prospectively in a similar, consistent manner with increases and decreases in expected cash flows, except such adjustment was reflected over the shorter of the estimated life of the loans or the remaining contractual term of loss share agreements with the FDIC.

Probable and significant increases in cash flows (in a loan pool where an allowance for acquired loan losses was previously recorded) reduces the remaining allowance for acquired loan losses before recalculating the amount of accretable yield percentage for the loan pool in accordance with ASC 310-30. For previously covered loan pools, the reduction of the remaining allowance for acquired loan losses was offset by the impact to the indemnification asset depending on the covered portfolio's loss share coverage.

# Note 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### Acquisition of Heritage Bankshares, Inc.

On February 1, 2016, Southern acquired all of the outstanding common stock of Heritage Bankshares, Inc. of Norfolk, Virginia, the bank holding company for Heritage Bank, in an all cash transaction. Heritage-VA common shareholders received \$21.05 in cash for each share of stock owned. In total, the purchase price for Heritage-VA was \$49.9 million in cash. This business combination expanded the Bank's market presence in southeastern Virginia.

The statement of net assets acquired and the resulting goodwill related to our business combination with Heritage-VA are presented in the following table. As indicated in the explanatory notes that accompany the following table, the purchased assets, assumed liabilities and identifiable intangible assets were recorded at their respective acquisition date estimated fair values Results of operations for Heritage-VA prior to the acquisition date are not included in the income statement. To date no measurement period adjustments have been made to the original fair value estimates.

	February 1, 2016							
		Recorded by ritage-VA	Fair Value Adjustments			As Recorded by BancShares		
ASSEIS					-			
Cash and due from banks	\$	56,792	\$	-		\$	56,792	
Investment securities available for sale		29,885		2,804	а		32,689	
Investment securities held to maturity		2,825		(2,825)	а		-	
Loans		212,410		(2,290)	b		210,120	
Premises and equipment		8,598		(2,905)	с		5,693	
Stock in Federal Home Loan Bank of Atlanta		895		-			895	
Stock in Federal Reserve Bank of Richmond		604		-			604	
Bank owned life insurance		5,670		-			5,670	
Goodwill		-		18,937			18,937	
Core deposit intangible		-		3,610	d		3,610	
Other assets		1,766		686	e		2,452	
Total assets acquired	\$	319,445	\$	18,017		\$	337,462	
LIABILITIES								
Noninterest-bearing		107,786		-			107,786	
Interest-bearing		160,166		66	f		160,232	
Total deposits		267,952		66	•		268,018	
Short-term borrowings		16,727		-			16,727	
Other liabilities		3,150		(304)	g		2,846	
Total liabilities assumed	\$	287,829	\$	(238)	•	\$	287,591	
Excess of assets acquired over liabilities assumed	\$	31,616				\$	49,871	
Aggregate fair value adjustments			\$	18,255				

#### FAIR VALUE OF CONSIDERATION TRANSFERRED

Cash paid

Explanation of fair value adjustments:

a - Adjustment reflects the reclass of securities held to maturity to available for sale plus the amount needed to adjust the carrying value of investments to their estimated fair value.

49,871

\$

- b Adjustment reflects the fair value adjustments based on BancShares' evaluation of the acquired loan portfolio.
- c Adjustment reflects the estimated fair value of acquired premises and equipment.
- d Adjustment reflects the estimated value of the core deposit intangible.
- e Adjustment reflects the amount needed to adjust the carrying value of other assets to their estimated fair value. Included in the other assets is an adjustment to deferred tax assets totaling \$692, which is related to deferred taxes on the other fair value adjustments.

f - Adjustment reflects the amount needed to adjust the carrying value of time deposits to their estimated fair value.

g - Adjustment reflects the amount needed to adjust the carrying value of other liabilities to their estimated fair value.

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### FDIC Receivable and True-up Liability for Loss Share Agreements

The FDIC receivable for loss share agreements was measured separately from the related covered asset as it was not contractually embedded in the assets and was not transferable with the assets should Southern choose to dispose of them. Fair value was estimated at the acquisition date using projected cash flows related to the loss sharing agreements based on the expected reimbursements for losses and the applicable loss sharing percentages. These expected reimbursements did not include reimbursable amounts related to future covered expenditures. These cash flows were discounted to reflect the uncertainty of the timing and receipt of the loss sharing reimbursement from the FDIC. Southern offset any recorded provision for loan losses related to acquired covered loans by recording an increase in the FDIC receivable by the increase in expected cash flow, which was the result of a decrease in expected cash flow of acquired loans. An increase in cash flows on acquired loans resulted in a decrease in cash flows on the FDIC receivable, which was recognized in the future as negative accretion through non-interest income over the shorter of the remaining life of the FDIC receivable or the underlying loans.

The FDIC true-up liability for loss share agreements related to contingent payments that may be owed to the FDIC at the termination of the loss share agreement. The contingent payment was due to the FDIC if actual cumulative losses on acquired covered assets were lower than the cumulative losses originally estimated by the FDIC at the time of acquisition. The contingent liability was calculated by discounting estimated future payments and was reported in the Consolidated Balance Sheets as an FDIC true-up liability for loss share agreements. The ultimate settlement amount of the contingent payment was dependent upon the performance of the underlying covered assets, the passage of time and actual claims submitted to the FDIC.

Southern incurred expenses related to the assets indemnified by the FDIC and pursuant to the loss share agreement certain costs were reimbursable by the FDIC and were included in quarterly claims made by Southern. The estimates of reimbursements were netted against Other FDIC receivable for loss share agreements expense in the Consolidated Statements of Income and Comprehensive Income.

Effective March 7, 2017, the Company reached an agreement with the FDIC terminating the remaining loss-share agreements. Under the terms of the agreement, Southern made a net payment of \$17.3 million to the FDIC as consideration for the early termination of the loss share agreements, and all rights and obligations of Southern and the FDIC under the loss share agreements, including the true-up liability provisions and the settlement of loss share and expense reimbursement claims, have been resolved and terminated. This transaction with the FDIC created a one-time acceleration of the indemnification asset plus the negotiated settlement for the true-up liability, and resulted in a pre-tax loss of \$4.1 million to the first quarter of 2017. As a result of the loss-share agreement termination, acquired loans and OREO previously classified as covered under loss shares agreements in the amount of \$15.6 million and \$95,000, respectively have been reclassified to acquired loans and OREO not covered under loss share agreements, respectively.

#### **Recent Accounting Pronouncements**

The following is a summary of recent authoritative pronouncements that could impact the accounting, reporting, and/or disclosure of financial information by BancShares.

In May 2014, the FASB issued Accounting Standards Update No. 2014-09, *Revenue from Contracts with Customers* ("ASU 2014-09"). This guidance will supersede most of the existing revenue recognition requirements in GAAP and will require entities to recognize revenue at an amount that reflects the consideration to which the entity expects to be entitled in exchange for transferring goods or services to a customer. The new standard also requires significantly expanded disclosures regarding the qualitative and quantitative information of an entity's nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. During 2015, the FASB amended this update to defer the effective date by one year. The pronouncement is effective for annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period and will be applied using a modified retrospective transition approach. The adoption of this standard will not have a significant impact on our consolidated financial position or results of operations.

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### **Recent Accounting Pronouncements (Continued)**

In January 2016, the FASB issued Accounting Standards Update 2016-01: Financial Instruments-Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities ("ASU 2016-01"). The new guidance addresses certain aspects of recognition, measurement, presentation and disclosure. The amendments in this update (1) require equity investments to be measured at fair value with changes in fair value recognized in net income; (2) simplify the impairment assessment of equity investments without readily determinable fair value; (3) require public business entities to use exit prices, rather than entry prices, when measuring fair value of financial instruments for disclosure purposes; (4) require separate presentation of financial assets and financial liabilities by measurement category and form of financial assets on the balance sheet or the accompanying notes to the financial statements; (5) eliminate the requirement to disclose the method(s) and significant assumptions used to estimate the fair value for financial instruments measured at amortized cost on the balance sheet; (6) require separate presentation in other comprehensive income of the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the organization has elected to measure the liability at fair value in accordance with the fair value option for financial instruments; and (7) state that a valuation allowance on deferred tax assets related to available-for-sale securities should be evaluated in combination with other deferred tax assets. The amendments in this update are effective for public business entities for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The ASU only permits early adoption of the instrument-specific credit risk provision. We expect the adoption of the ASU to have a material impact on our consolidated financial statements. We will adopt the ASU during the first quarter of 2018. The change in accounting principle will be accounted for as a cumulative-effect adjustment to the balance sheet resulting in a \$58.1 million increase to retained earnings and a decrease to accumulated other comprehensive income on January 1, 2018. With the adoption of this ASU equity securities can no longer be classified as available for sale, as such marketable equity securities will be disclosed as a separate line item on the balance sheet with changes in the fair value of equity securities reflected in net income. If the ASU had been effective for the years ended December 31, 2017 and 2016 BancShares pro-forma net income would have been as follows:

	2017	2016
Current net income	\$ 33,890	\$ 13,359
Change in fair value of equity investments, net of tax	4,705	12,526
Pro-forma net income after application of ASU 2016-01	\$ 38,595	\$ 25,885

For equity investments without a readily determinable fair value, BancShares has elected to measure the equity investments using the measurement alternative which requires BancShares to make a qualitative assessment of whether the investment is impaired at each reporting period. Under the measurement alternative these investments will be measured at cost, less any impairment, plus or minus changes resulting from observable price changes in orderly transactions for an identical or similar investment of the same issuer. If a qualitative assessment indicates that the investment is impaired, BancShares will have to estimate the investment's fair value in accordance with ASC 820 and, if the fair value is less than the investment's carrying value, recognize an impairment loss in net income equal to the difference between carrying value and fair value. In January of 2018, BancShares recorded pre-tax income of \$2.1 million related to recent observable price changes in orderly transactions related to one equity investment security without a readily determinable fair value. Equity investments without a readily determinable fair value. Equity investments without a readily determinable fair value are recorded within other assets in the consolidated balance sheets at December 31, 2017 and 2016.

In February 2016, the FASB issued Accounting Standards Update 2016-02, *Leases (Topic 842)* ("ASU 2016-02"). The ASU was issued in order to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet for those leases classified as operating leases under previous GAAP. The ASU requires that a lesse should recognize a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term on the balance sheet. The ASU is effective for interim and annual periods beginning after December 15, 2018, using a modified retrospective approach, and early adoption is permitted. The Company is currently evaluating the impact the pronouncement will have on its consolidated financial statements.

#### Note 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### **Recent Accounting Pronouncements (Continued)**

In June 2016, the FASB issued Accounting Standards Update 2016-13, *Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments* ("ASU 2016-03"). This ASU eliminates the delayed recognition of the full amount of credit losses until the loss was probable of occurring and instead will reflect an entity's current estimate of all expected credit losses. The amendments in this ASU broaden the information that an entity must consider in developing its expected credit loss estimate for assets measured either collectively or individually. The ASU does not specify a method for measuring expected credit losses and allows an entity to apply methods that reasonably reflect its expectations of the credit loss estimate based on the entity's size, complexity and risk profile. The amendments in this ASU are effective for public business entities for fiscal years beginning after December 15, 2020. The Company is currently evaluating the effect that implementation of the new standard will have on its consolidated financial statements.

In January 2017, the FASB issued Accounting Standards Update 2017-01, *Business Combinations, Clarifying the Definition of a Business (Topic 805)* ("ASU 2017-01"). This ASU provides a more robust framework to use in determining when a set of assets and activities is a business, including narrowing the definition of outputs and align it with how outputs are described in Topic 606. This ASU provides a screen to determine when an integrated set of assets and activities (collectively referred to as a "set") is not a business. The screen requires that when substantially all of the fair value of the gross assets acquired or disposed of is concentrated in a single identifiable asset or a group of similar identifiable assets, the set is not a business. This screen reduces the number of transactions that need to be further evaluated. If the screen is not met, the amendments in this ASU (1) require that to be considered a business, a set must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output and (2) remove the evaluation of whether a market participant could replace missing elements. The framework includes two sets of criteria to consider that depend on whether a set has outputs. The amendments in this ASU are effective for non-public business entities for annual periods beginning after December 15, 2017, including interim periods within those fiscal years. The adoption of this standard is not expected to have an impact on our consolidated financial position or results of operation and we will adopt the guidance during the first quarter of 2018.

In January 2017, the FASB issued Accounting Standards Update 2017-04, Intangibles – Goodwill and Other: Simplifying the Test for Goodwill Impairment (Topic 350) ("ASU 2017-04"). This ASU eliminates Step 2 from the goodwill impairment test. Under Step 2, an entity had to perform procedures to determine the fair value at the impairment testing date of its assets and liabilities (including unrecognized assets and liabilities) following the procedure that would be required in determining the fair value of assets acquired and liabilities assumed in a business combination. Instead, under the amendments in this ASU, an entity should perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An entity should recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value; however, the loss recognized should not exceed the total amount of goodwill allocated to that reporting unit. Additionally, an entity should consider income tax effects from any tax deductible goodwill on the carrying amount of the reporting unit when measuring the goodwill impairment loss, if applicable. An entity still has the option to perform the qualitative assessment for a reporting unit to determine if the quantitative impairment test is necessary. This ASU eliminates the requirements for any reporting unit with a zero or negative carrying amount to perform a qualitative test. This ASU will be effective for our annual or interim goodwill impairment tests for fiscal years beginning after December 15, 2020. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017. The adoption of this standard is not expected to have an impact on our consolidated financial position or results of operation and we expect to adopt the guidance for our annual impairment test in fiscal year 2021.

# Note 1. Nature of Operations and Summary of Significant Accounting Policies (Continued)

#### **Recent Accounting Pronouncements (Continued)**

In March of 2017, the FASB issued Accounting Standards Update 2017-07, *Compensation - Retirement Benefits: Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost (Topic 715)* ("ASU 2017-07"). This ASU requires employers to present the service cost component of the net periodic benefit cost in the same income statement line item as other employee compensation costs arising from services rendered during the period. Employers will present the other components separately from the line item that includes the service cost. In addition, only the service cost component of net benefit cost is eligible for capitalization. The amendments in this ASU are effective for non-public business entities for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. We will adopt the guidance during the first quarter of 2019. BancShares does not anticipate any material impact to our consolidated financial position or results of operations as a result of the adoption.

In February 2018, the FASB issued Accounting Standards Update 2018-02, *Income Statement – Reporting Comprehensive Income: Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income (Topic 220)* ("ASU 2018-02"). This ASU requires a reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the newly enacted federal corporate income tax rate as a result of the Tax Cuts and Jobs Act. The amount of the reclassification is the difference between the historical corporate income tax rate and the newly enacted twenty-one percent corporate income tax rate. The new guidance will be effective for the Company's year ending December 31, 2018, however, the Company chose to early adopt the new standard for the year ending December 31, 2017, as allowed under the new standard. The amount of the reclassification for the Company was \$8.8 million, as shown in the Consolidated Statement of Changes in Shareholder's Equity.

Although it is likely that further regulatory actions will arise as the Federal government attempts to address the economic situation, management is not aware of any further recommendations by regulatory authorities that, if implemented, would have or would be reasonably likely to have a material effect on liquidity, capital ratios or results of operations.

From time to time the FASB issues exposure drafts for proposed statements of financial accounting standards. Such exposure drafts are subject to comment from the public, to revisions by the FASB and to final issuance by the FASB as statements of financial accounting standards. Management considers the effect of the proposed statements on the consolidated financial statements of BancShares and monitors the status of changes to and proposed effective dates of exposure drafts.

# Note 2. Investment Securities

The amortized cost and estimated fair values of investment securities at December 31 were as follows:

			20	017			
			Gross		Gross		
Α	mortized	Uı	nrealized	Un	realized		
	Cost		Gains	I	Losses	F	air Value
\$	41,175	\$	-	\$	(860)	\$	40,315
	7,443		581		(150)		7,874
	16,232		75,557		-		91,789
	48,732		811		(117)		49,426
	485,287		609		(4,135)		481,761
\$	598,869	\$	77,558	\$	(5,262)	\$	671,165
			20	)16			
			Gross		Gross		
Α	mortized	Uı	nrealized	Un	realized		
	Cost		Gains	I	Losses	Fa	air Value
\$	121 179	\$	132	\$	(1.915)	\$	119,396
Ψ		Ψ		Ψ		Ψ	12,357
	<i>,</i>				-		84,687
	10,000		00,007				01,007
	33 992		315		(549)		33,758
	55,772		515		(34))		55,750
	529.519		1.247		(4.942)		525,824
	\$	\$ 41,175 7,443 16,232 48,732 485,287 \$ 598,869 Amortized Cost	$\begin{array}{c c} Amortized & Ur \\ \hline Cost & \\ \$ & 41,175 & \$ \\ 7,443 & \\ 16,232 & \\ 48,732 & \\ \hline 48,732 & \\ \hline 485,287 & \\ \$ & 598,869 & \$ \\ \hline \\ \hline \\ Amortized & Ur \\ \hline \\ Cost & \\ \$ & 121,179 & \\ 11,943 & \\ 16,600 & \\ 33,992 & \\ \hline \end{array}$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	$\begin{tabular}{ c c c c c c c } \hline Gross & Gross & Unrealized & Unrealized & Losses & & & & & & & & & & & & & & & & & &$	$\begin{array}{c c c c c c c c c c c c c c c c c c c $

\* - Government-sponsored entities debt consists of debt securities offered by Federal Home Loan Mortgage Corporation, Federal National Mortgage Corporation, Federal Home Loan Bank, and Federal Farm Credit Banks.

Securities with a carrying value of \$301.0 million and \$57.8 million were pledged at December 31, 2017 to secure public deposits and short-term borrowings, respectively.

During the year ended December 31, 2011, BancShares acquired corporate debt securities with warrants attached that provide for the acquisition of up to 7,600 shares of common stock of the issuer. These warrants, which were non-detachable, expired as worthless on June 29, 2016.

#### Note 2. Investment Securities (Continued)

Included in the following tables are all investments with unrealized loss positions. Securities with unrealized losses in which other-than-temporary impairment has been recognized are further discussed below.

Temporarily impaired securities at December 31 were as follows:

					20	017					
	Less	s Than	12 Months	1	2 Month	s or Lo	onger	Г	otal		
	Unrea	lized	Fair	Un	realized	I	Fair	Unr	ealized	Fair	
	Los	ses	Value	L	osses	V	alue	L	osses	Value	
U.S. Treasuries and government- sponsored entities debt Corporate debt securities Obligations of states and political subdivisions Residential government-sponsored mortgage-backed securities Total temporarily impaired securities	\$	134 2 702 838	\$ 14,845 - 545 121,350 \$ 136,740	\$	726 150 115 3,433 4,424	21	25,470 3,887 6,522 6,446 52,325	\$	860 150 117 4,135 5,262	\$ 40,31 3,88 7,06 <u>337,79</u> \$ 389,06	7 7 6
					20	16					
	Les	s Than	12 Months	1	2 Month	s or Lo	onger	Г	otal		
	Unrea	lized	Fair		realized		Fair	Unr	ealized	Fair	
	Los	ses	Value	L	osses	V	alue	L	osses	Value	
U.S. Treasuries and government- sponsored entities debt	\$ 1	,901	\$ 84,760	\$	14	\$	7,507		1,915	\$ 92,26	7
Corporate debt securities		161	2,828		15		1,046		176	3.87	4
Obligations of states and			,							,	
political subdivisions		549	12,694		-		-		549	12,69	4
Residential government-sponsored											
mortgage-backed securities	3	,366	182,897		1,576	15	58,039		4,942	340,93	6
Total temporarily											
impaired securities	\$ 5	,977	\$283,179	\$	1,605	\$16	6,592	\$	7,582	\$449,77	1

The above securities' losses were considered temporary losses at December 31, 2017 principally resulting from the increase in rates toward the end of 2017 and 2016. There were one hundred eighteen and one hundred thirty five securities in an unrealized loss position at December 31, 2017 and 2016, respectively including nine and twenty four U.S. Treasuries and government-sponsored entities debt, two and two corporate debt securities, nine and twenty obligations of states and political subdivisions, ninety eight and eighty nine residential government-sponsored mortgage-backed securities, respectively. The unrealized losses are not likely to reverse unless and until market interest rates decline to the levels that existed when the securities were purchased or until the security matures or is called by the issuer. Since none of the unrealized losses relate to the marketability of the securities or the issuer's ability to honor redemption obligations, none of the securities are deemed to be other than temporarily impaired. As of December 31, 2017, there was no intent to sell any of the securities classified as available-for-sale. Furthermore, it is not likely that BancShares will have to sell any such securities before a recovery of the carrying value.

#### Note 2. Investment Securities (Continued)

The amortized cost and estimated fair value of debt securities at December 31, 2017, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay obligations with or without call or prepayment penalties. Repayments of the residential government-sponsored mortgage-backed securities are dependent on the repayments of the underlying loan balances. Marketable equity securities do not have a stated maturity date.

	Amortized Cost	l Fair Value
Securities available-for-sale:		
U.S. Treasuries and government-sponsored entities debt		
Due in one year or less	\$	- \$ -
Due after one year through five years	21,20	20,644
Due after five years through ten years	19,97	19,671
	41,17	40,315
Corporate debt securities		
Due in one year or less		
Due after one year through five years	4,41	7 4,465
Due after five years through ten years	3,02	2,890
Due after ten years		- 519
	7,44	3 7,874
Obligations of states and political subdivisions		
Due in one year or less	1,20	1,202
Due after one year through five years	5,08	5 5,119
Due after five years through ten years	4,95	67 4,989
Due after ten years	37,48	38,116
	48,73	49,426
Residential government-sponsored mortgage-backed securities	485,28	481,761
Marketable equity securities	16,23	91,789
Total	\$ 598,86	69 \$ 671,165

Sales of securities available-for-sale having a cost basis of \$105.7 million and \$54.3 million in 2017 and 2016, respectively, resulted in gross realized gains of \$4.9 million and \$3.8 million for 2017 and 2016, respectively. The proceeds from such sales were \$110.6 million and \$58.1 million for the years ended December 31, 2017 and 2016, respectively. Sales of securities available-for-sale having a cost basis of \$104.3 million and \$54.6 million in 2017 and 2016, respectively, resulted in gross realized losses of \$1.7 million and \$1.6 million in 2017 and 2016, respectively. The proceeds from such sales were \$102.6 million and \$53.0 million for the years ended December 31, 2017 and 2016, respectively.

#### Note 3. Loans and Allowance for Loan Losses

The following is a summary of non-acquired loans:

	Decem	ber 31,
	2017	2016
Commercial:		
Construction and land development	\$ 68,055	\$ 35,347
Agricultural	213,914	176,703
Commercial mortgage	560,136	480,973
Commercial and industrial	133,376	116,122
Lease financing	-	1,496
Other	12,969	14,724
Non-commercial:		
Residential mortgage	242,679	228,905
Revolving mortgage (HELOCS)	105,969	84,498
Construction and land development	25,256	27,318
Consumer	22,583	22,185
Demand overdrafts	378	468
Total non-acquired loans	\$1,385,315	\$1,188,739
Loans held for sale (excluded from total loans)	\$ 2,162	\$ 4,579
Loans serviced for others (excluded from total loans)	\$ 501,206	\$ 506,469

Net deferred fees and costs included within the respective balances for each loan type presented above total \$364,000 and \$348,000 at December 31, 2017 and 2016, respectively.

Total loans to directors, executive officers and related individuals and organizations were \$297,000 and \$365,000 at December 31, 2017 and 2016, respectively. During 2017, there were \$216,000 of advances of these loans made to this group, and repayments totaling \$284,000. There were no restructured or nonaccrual loans to directors, executive officers or related individuals and organizations. All extensions of credit to such persons have been made in the ordinary course of business.

Each portfolio segment and the classes within those segments are subject to risks that could have an adverse impact on the credit quality of the loan and lease portfolio. Management has identified the most significant risks as described below which are generally similar among the segments and classes. While the list is not exhaustive, it provides a description of the risks that management has determined are the most significant.

#### Commercial loans and leases

Each commercial loan or lease is underwritten based primarily upon the customer's ability to generate the required cash flow to service the debt in accordance with the contractual terms and conditions of the loan agreement. A complete understanding of the borrower's businesses including the experience and background of the principals is obtained prior to approval. To the extent that the loan or lease is secured by collateral, which is true for the majority of commercial loans and leases, the likely value of the collateral and what level of strength the collateral brings to the transaction is evaluated. To the extent that the principals or other parties provide personal guarantees, the relative financial strength and liquidity of each guarantor is assessed. Common risks to each class of commercial loans include general economic conditions within the markets BancShares serves, as well as risks that are specific to each transaction including demand for products and services, personal events such as disability or change in marital status, and reductions in the value of collateral.

#### Note 3. Loans and Allowance for Loan Losses (Continued)

In addition to these common risks for the majority of commercial loans and leases, additional risks are inherent in certain classes of commercial loans and leases, as follows:

#### Construction and land development

Construction and land development loans are highly dependent on the supply and demand for commercial real estate in the markets served by BancShares as well as the demand for newly constructed residential homes and lots that customers are developing. Continuing deterioration in demand could result in significant decreases in the underlying collateral values and make repayment of the outstanding loans more difficult for customers.

#### Agricultural, commercial mortgage, commercial and industrial, and commercial leases

Agricultural, commercial mortgage, commercial and industrial loans, and commercial leases are primarily dependent on the ability of borrowers to achieve business results consistent with those projected at loan origination resulting in cash flow sufficient to service the debt. To the extent that a customer's business results are significantly unfavorable versus the original projections, the ability for the loan to be serviced on a basis consistent with the contractual terms may be at risk. The performance of agricultural loans is highly dependent on favorable weather, reasonable costs for seed and fertilizer, and the ability to successfully market the product at a profitable margin. The demand for these products is also dependent on macroeconomic conditions that are beyond the control of the borrower. While these loans and leases are generally secured by real property, personal property, or business assets such as inventory or accounts receivable, it is possible that the liquidation of the collateral will not fully satisfy the obligation.

#### Commercial other

Commercial other loans consist primarily of loans to municipalities and not for profit organizations, such as volunteer fire departments. Commercial other loans are dependent on the municipality or not for profit entity's ability to generate adequate cash flows to service the loan, primarily through tax revenues, fee revenues, federal and state grants, and donations by local citizens. As such, deterioration in the general economy could impact a borrower's ability to repay the loan due to declines in a municipality's tax base, available federal and state grants, and citizen's ability to provide donations. These loans are primarily secured by equipment used by the municipality or not for profit entity.

#### Non-commercial loans

Each non-commercial loan is underwritten based primarily upon the customer's ability to generate the required cash flow to service the debt in accordance with the contractual terms and conditions of the loan agreement. A complete understanding of the borrower's financial situation is obtained prior to loan approval. To the extent that the loan is secured by collateral we also evaluate the likely value of that collateral. Common risks to each class of non-commercial loans include risks that are not specific to individual transactions such as general economic conditions within the markets BancShares serves, particularly unemployment and potential declines in real estate values. Personal events such as disability or change in marital status also add risk to non-commercial loans.

#### Note 3. Loans and Allowance for Loan Losses (Continued)

In addition to these common risks for the majority of non-commercial loans, additional risks are inherent in certain classes of non-commercial loans, as follows:

#### Revolving mortgage ("HELOCS")

HELOC loans are often secured by second liens on residential real estate, thereby making such loans particularly susceptible to declining collateral values. A substantial decline in collateral value could render a second lien position to be effectively unsecured. Additional risks include lien perfection inaccuracies and disputes with first lien holders that may further weaken the collateral position. Further, the open-end structure of these loans creates the risk that customers may draw on the lines in excess of the collateral value if there have been significant declines since origination.

#### Consumer

The consumer loan portfolio includes loans secured by personal property such as automobiles, marketable securities, other titled recreational vehicles including boats and motorcycles, as well as unsecured consumer debt. The value of underlying collateral within this class is especially volatile due to potential rapid depreciation in values since the date of loan origination in excess of principal repayment.

#### Residential mortgage and non-commercial construction and land development

Residential mortgage and non-commercial construction and land development loans are made to individuals and are typically secured by 1-4 family residential property, undeveloped land, and partially developed land in anticipation of pending construction of a personal residence. Significant and rapid declines in real estate values can result in residential mortgage loan borrowers having debt levels in excess of the current market value of the collateral. Such a decline in values has led to unprecedented levels of foreclosures and losses within the banking industry. Non-commercial construction and land development projects can experience delays in completion and cost overruns that exceed the borrower's financial ability to complete the project. Such cost overruns can routinely result in foreclosure of partially completed and unmarketable collateral.

#### Acquired loans

The risks associated with acquired loans are generally consistent with the risks identified for commercial and noncommercial loans and the classes of loans within those segments. Further, these loans were underwritten by another institution with weaker lending standards. Therefore, there is a significant risk that the loans are not adequately supported by the paying capacity of the borrower or the values of underlying collateral at the time of origination.

During 2017 and 2016, provision (recovery) for loan and lease losses on acquired loans totaled (\$336,000) and \$932,000, respectively.

In accordance with FASB guidance on accounting for acquired loans with deteriorated credit quality, BancShares aggregated the majority of acquired loans that have common risk characteristics into pools of loan categories as described in the tables that follow. Certain loans with unique characteristics or larger balances that did not conform to the pools are accounted for individually. These loans are identified as "Loans individually accounted for under FASB ASC Topic 310-30" in the tables that follow. The collectability of these loans is influenced by the continued stabilization of the local real estate market combined with borrower strength. The carrying value which is net of specific reserves of \$187,000 and \$382,000 in 2017 and 2016, respectively and classification of these loans are as follows:

	Decem	ber 31	,
	 2017		2016
Loans individually accounted for under FASB ASC Topic 310-30			
Non-farm, non-residential	\$ 4,367	\$	4,637
1-4 family residential property	3,147		3,415
Commercial and industrial	1,433		1,591
1-4 family residential construction	30		40
Construction and land development	1,690		1,869
Other	41		48
Total loans individually accounted for under FASB ASC Topic 310-30	\$ 10,708	\$	11,600

# Note 3. Loans and Allowance for Loan Losses (Continued)

Southern's acquired loan portfolio is comprised of the following balances net of related discount:

	Loss	ed Under s Share cements	Unde	t Covered r Loss Share reements	Total
December 31, 2017					 
FASB ASC Topic 310-30 acquired loans:					
Commercial performing	\$	-	\$	754	\$ 754
Commercial non-performing		-		95	95
Consumer performing		-		274	274
Consumer non-performing		-		801	801
Construction & development performing		-		1,541	1,541
Construction & development non-performing		-		1,692	1,692
Consumer real estate performing		-		9,929	9,929
Consumer real estate non-performing		-		4,681	4,681
Commercial real estate performing short term amortizing		-		1,016	1,016
Commercial real estate non-performing short term amortizing		-		1,266	1,266
Commercial real estate performing long term amortizing		-		6,108	6,108
Commercial real estate non-performing long term amortizing		-		18,466	18,466
Commercial real estate non-performing interest only		-		-	_
HELOCs		-		2,245	2,245
Loans individually accounted for under FASB ASC Topic 310-30		-		10,895	10,895
Total FASB ASC Topic 310-30 acquired loans		_		59,763	59,763
FASB ASC Topic 310-20 acquired loans		-		185,577	185,577
Total Acquired Loans:	\$	-	\$	245,340	\$ 245,340
Less allowance for loan losses		-		(1,661)	(1,661)
Acquired loans, net	\$	-	\$	243,679	\$ 243,679
	Cover	ed Under	No	t Covered	
		s Share		r Loss Share	
		ements		reements	Total
December 31, 2016	ngic	entents		geements	 Total
FASB ASC Topic 310-30 acquired loans:					
Commercial performing	\$	-	\$	886	\$ 886
Commercial non-performing		-		540	540
Consumer performing		15		335	350
Consumer non-performing		-		969	969
Construction & development performing		-		1,702 1,232	1,702 1,232
Construction & development non-performing Consumer real estate performing		2,992		8,882	1,252
Consumer real estate non-performing		1,106		4,031	5,137
Commercial real estate performing short term amortizing		-,		561	561
Commercial real estate non-performing short term amortizing		-		2,230	2,230
Commercial real estate performing long term amortizing		-		6,815	6,815
Commercial real estate non-performing long term amortizing		-		19,212	19,212
Commercial real estate non-performing interest only		-		-	-
HELOCs		4,556		-	4,556
Loans individually accounted for under FASB ASC Topic 310-30 Total FASB ASC Topic 310-30 acquired loans		- 8,669		11,982 59,377	 11,982 68,046
FASB ASC Topic 310-20 acquired loans		6,894		225,373	232,267
Total Acquired Loans:	\$	15,563	\$	284,750	\$ 300,313
Less allowance for loan losses				(1,988)	 (1,988)
Acquired loans, net	\$	15,563	\$	282,762	\$ 298,325

#### Note 3. Loans and Allowance for Loan Losses (Continued)

Contractual loan payments receivable, estimates of amounts not expected to be collected, other fair value adjustments and the resulting fair values of FASB ASC Topic 310-30 acquired loans at the acquisition date for Heritage-VA (February 1, 2016) are as follows:

	Februa	ry 1, 2016
	FAS	SBASC
	Topi	c 310-30
	L	oans
Contractual principal and interest	\$	5,190
Nonaccretable difference		412
Cash-flows expected to be collected		4,778
Accretable yield		837
Carrying value	\$	3,941

The table above excludes \$206.0 million (\$208.9 million in contractual principal less a \$2.9 million fair value adjustment) in acquired loans at fair value as of the acquisition date that are accounted for under FASB ASC Topic 310-20. These loans did not display signs of credit deterioration at the date of acquisition and the entire discount will be accreted into income.

The total contractual principal balance for acquired loans was \$279.1 million at December 31, 2017 and \$345.3 million at December 31, 2016.

The following are changes in the carrying value of acquired loans during the years ended December 31, 2017 and 2016.

	F	ASB ASC
	Тор	pic 310-30
Balance at December 31, 2015	\$	78,199
Fair value of Heritage-VA acquired loans		3,941
Reductions for payments, foreclosures, and draws net		
of accretion		(15,918)
Change in the allowance for loan losses on loans		517
Balance at December 31, 2016	\$	66,739
Reductions for payments, foreclosures, and draws net		
of accretion		(8,282)
Change in the allowance for loan losses on loans		368
Balance at December 31, 2017	\$	58,825

The total outstanding balance, which includes contractual principal and interest owed at the end of the reporting period, for loans accounted for under FASB ASC Topic 310-30 was \$94.5 million and \$109.3 million at December 31, 2017 and 2016, respectively.

The table above excludes \$185.8 million (\$336.0 million in fair value of acquired loans at acquisition date and \$150.2 million in net decreases for payments, draws, and accretion) in acquired loans at carrying value as of December 31, 2017 that are accounted for under FASB ASC Topic 310-20. The table above excludes \$232.3 million (\$336.0 million in fair value of acquired loans at acquisition date and \$103.7 million in net decreases for payments, draws, and accretion) in acquired loans at carrying value as of December 31, 2016 that are accounted for under FASB ASC Topic 310-20. At December 31, 2017 and 2016 there was an allowance for loan loss in the amount of \$722,000 and \$682,000, respectively which related to FASB ASC Topic 310-20 loans.

#### Note 3. Loans and Allowance for Loan Losses (Continued)

The following are changes in the carrying amount of accretable yield for loans accounted for under FASB ASC Topic 310-30:

	Years	Ended
	Decem	ber 31,
	2017	2016
Balance at beginning of period	\$ 59,105	\$ 71,126
Addition from Heritage-VA acquisition	-	837
Accretion recorded in interest income	(16,398)	(17,798)
Reclass of nonaccretable difference due to improvement in		
expected cash flows	2,331	6,021
Other changes, net	4,629	(1,081)
Balance at end of period	\$ 49,667	\$ 59,105

The allowance for loan losses is based upon estimates made by management. We maintain an allowance for loan losses at a level that we believe is appropriate to cover estimated credit losses on individually evaluated loans that are determined to be impaired as well as estimated credit losses inherent in the remainder of our loan portfolio. Arriving at the allowance involves a high degree of management judgment and results in a range of estimated losses. We regularly evaluate the adequacy of the allowance through our internal risk rating system, independent credit review, and regulatory agency examinations to assess the quality of the loan portfolio and identify problem loans. The evaluation process also includes our analysis of current economic conditions, composition of the loan portfolio, past due and nonaccrual loans, concentrations of credit, lending policies and procedures, and historical loan loss experience. While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on, among other factors, changes in economic conditions in our markets. In addition, regulatory agencies, as an integral part of their examination process, periodically review our allowances for losses on loans. These agencies may require management to recognize additions to the allowances based on their judgments about information available to them at the time of their examination. Because of these and other factors, it is possible that the allowances for losses on loans may change. The provision for loan losses is charged to expense in an amount necessary to maintain the allowance at an appropriate level.

The allowance for loan losses on non-acquired loans consists of general and specific reserves. The general reserves are determined by applying loss percentages to the portfolio that are based on the PD/LGD approach to calculating the historical loss rate for each call report code and risk grade. Additionally, the general economic and business conditions affecting key lending areas, credit quality trends, collateral values, loan volumes and concentrations, seasoning of the loan portfolio, the findings of internal and external credit reviews and results from external bank regulatory examinations are included in this evaluation. These adjustments are applied to the non-acquired loan portfolio when estimating the level of reserve required. The specific reserves are determined on a loan-by-loan basis based on management's evaluation of our exposure for each credit, given the current payment status of the loan and the value of any underlying collateral. These are loans classified by management as doubtful or substandard. For such loans that are also classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan. Loans that are determined to be impaired are provided a specific reserve, if necessary, and are excluded from the calculation of the general reserves.

#### Note 3. Loans and Allowance for Loan Losses (Continued)

In determining the acquisition date fair value of purchased loans, and in subsequent accounting, Southern generally aggregates purchased loans into pools of loans with common risk characteristics. Expected cash flows at the acquisition date in excess of the fair value of loans are recorded as interest income over the life of the loans using a level yield method if the timing and amount of the future cash flows of the pool is reasonably estimable. Subsequent to the acquisition date, increases in cash flows over those expected at the acquisition date reduce previously recorded allowance for loan losses and any remaining portion are reclassified from the nonaccretable difference to accretable yield and recognized as interest income prospectively. Decreases in expected cash flows after the acquisition date are recognized by recording an allowance for loan losses. Management analyzes the acquired loan pools and loans not accounted for in pools using various assessments of risk to determine an expected loss. The expected loss is derived based upon a loss given default based upon the collateral type and/or detailed review by loan officers and the probability of default that is determined based upon historical data at the loan level. Trends are reviewed in terms of accrual status, past due status, and weightedaverage grade of the loans within each of the accounting pools. In addition, the relationship between the change in the unpaid principal balance and change in the mark is assessed to correlate the directional consistency of the expected loss for each pool. Offsetting the impact of the provision established for acquired loans covered under FDIC loss share agreements, the receivable from the FDIC was adjusted to reflect the indemnified portion of the post-acquisition exposure with a corresponding credit to the provision for loan losses.

An aggregated analysis of changes in allowance for loan losses is as follows

	Non-		
	acquired	Acquired	
	Loans	Loans	Total
Balance at December 31, 2015	\$ 12,811	\$ 1,843	\$ 14,654
Loans charged-off	(1,330)	(1,100)	(2,430)
Recoveries of loans previously charged off	484	313	797
Net charge-offs	(846)	(787)	(1,633)
Provision for loan losses	2,838	932	3,770
Balance at December 31, 2016	14,803	1,988	16,791
Loans charged-off	(1,131)	(12)	(1,143)
Recoveries of loans previously charged off	433	21	454
Net (charge-offs) recoveries	(698)	9	(689)
Provision (recovery) for loan losses	2,659	(336)	2,323
Balance at December 31, 2017	\$ 16,764	\$ 1,661	\$ 18,425

# Note 3. Loans and Allowance for Loan Losses (Continued)

The following tables present a disaggregated analysis of activity in the allowance for loan losses and loan balances for non-acquired loans:

								As	of and	for	the Year E	Ende	ed Decembe	er 31,	2017							
Allowances for loan losses:	Con ar	mmercial istruction id Land elopment	Agr	icultural		nmercial ortgage	mmercial and dustrial		ease ancing		mmercial Other		esidential Mortgage	M	volving ortgage ELOCS)	Con	Non- mmercial astruction ad Land velopment	Cor	nsumer	emand erdrafts		Total
December 31, 2016 Charge offs Recoveries Provision charged to operating	\$	529 - -	\$	2,149 (12) 5	\$	6,120 (201) 90	\$ 1,475 (103) 8	\$	15 - -	\$	168 - -	\$	2,588 (259) 190	\$	1,018 (41) 24	\$	285 (6) -	\$	263 (173) 30	\$ 193 (336) 86	\$	14,803 (1,131) 433
expense		361		402		281	 332		(15)		(15)		486		295		7		294	 231		2,659
December 31, 2017	\$	890	\$	2,544	\$	6,290	\$ 1,712	\$	-	\$	153	\$	3,005	\$	1,296	\$	286	\$	414	\$ 174	\$	16,764
Allowance for loans and leases individually evaluated for impairment	\$	102	\$	2	\$	34	\$ -	\$	-	\$	-	\$	11	\$	_	\$	-	\$	22	\$ -	\$	171
Allowance for loans and leases collectively evaluated for impairment	\$	788	\$	2,542	\$	6,256	\$ 1,712	\$	_	\$	153	\$	2,994	\$	1,296	\$	286	\$	392	\$ 174	\$	16,593
Loans and leases: Ending balance:	\$	68,055	\$ 2	13,914	\$ :	560,136	\$ 133,376	\$	-	\$	12,969	\$	242,679	\$ 1	05,969	\$	25,256	\$ 2	22,583	\$ 378	\$1	,385,315
Ending balance: individually evaluated for impairment	1	801	\$	472	\$	2,475	\$ 149	\$		\$		\$	3,481	\$	221	\$	35	\$	189	\$ -	\$	7,823
Ending balance: collectively evaluated for impairment	\$	67,254	\$ 2	13,442	\$ :	557,661	\$ 133,227	\$	-	\$	12,969	\$	239,198	\$ 1	05,748	\$	25,221	\$ 2	22,394	\$ 378	\$1	,377,492

Note 3. Loans and Allowance for Loan Losses (Continued)

									А	s of and	for	the Year E	nde	d Decembe	er 31	, 2016								
																		Non-						
		nmercial																mmercial						
		struction			~		Co	mmercial	_		~		-			volving		nstruction			-			
Allowances for loan		d Land		• 1, 1		nmercial	Ŧ	and		Lease		mmercial		esidential		ortgage		nd Land	C			emand		TT ( 1
losses:	Dev	elopment	Ag	ricultural	M	ortgage	Ir	ndustrial	Fir	ancing		Other	N	1 ortgage	(H)	ELOCS)	Dev	velop ment	Coi	nsumer	Ove	erdrafts		Total
December 31, 2015	\$	549	\$	1,955	\$	4,243	\$	1,231	\$	17	\$	149	\$	2,651	\$	1,188	\$	294	\$	376	\$	158	\$	12,811
Charge offs		(267)		(212)		(263)		(73)		-		-		(100)		(34)		(7)		(129)		(245)		(1,330)
Recoveries		33		25		80		14		-		-		179		44		2		41		66		484
Provision charged																								
to operating																								
expense		214		381		2,060		303		(2)		19		(142)		(180)		(4)		(25)		214		2,838
December 31, 2016	\$	529	\$	2,149	\$	6,120	\$	1,475	\$	15	\$	168	\$	2,588	\$	1,018	\$	285	\$	263	\$	193	\$	14,803
Allowance for loans and																								
leases individually																								
evaluated for	¢	117	¢	_	¢		¢		¢		¢		¢		¢		¢		¢	22	¢		¢	22.4
impairment	\$	117	\$	5	\$	22	\$	1	\$	-	\$	-	\$	56	\$	-	\$	-	\$	23	\$	-	\$	224
Allowance for loans and																								
leases collectively evaluated for																								
impairment	\$	412	\$	2,144	\$	6,098	\$	1.474	\$	15	\$	168	\$	2,532	\$	1,018	\$	285	\$	240	\$	193	\$	14,579
Loans and leases:	ψ	412	φ	2,144	ψ	0,098	ψ	1,474	ψ	15	φ	100	ψ	2,332	ψ	1,018	φ	205	φ	240	φ	195	ψ	14,379
Ending balance:	\$	35,347	\$ 1	176,703	\$ 4	480,973	\$	116,122	\$	1,496	\$	14,724	\$	228,905	\$	84,498	\$	27,318	\$ 2	22,185	\$	468	\$1	.188,739
Ending balance:		,	·	,						,		,			<u> </u>	,		,		,				<u> </u>
individually evaluated	l																							
for impairment	\$	901	\$	1,314	\$	2,179	\$	92	\$	-	\$	-	\$	4,098	\$	135	\$	56	\$	193	\$	-	\$	8,968
Ending balance:																								
collectively evaluated																								
for impairment	\$	34,446	\$ 1	175,389	\$ 4	478,794	\$	116,030	\$	1,496	\$	14,724	\$	224,807	\$	84,363	\$	27,262	\$ 2	21,992	\$	468	\$1	,179,771

# Note 3. Loans and Allowance for Loan Losses (Continued)

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The following tables present a disaggregated analysis of activity in the allowance for loan losses and loan balances for acquired loans

Allowances for loan losses:		Commercial Performing		Commercial Non- Performing		Consumer Performing		Consumer Non- Performing		Construction and Development Performing		Construction and Development Non-Performing		Consumer Real Estate Performing		Consumer Real Estate Non Performing		Commercial Real Estate Performing ST Amortizing	
December 31, 2016	\$	-	\$	-	\$	-	\$	605	\$	-	\$	-	\$	319	\$	-	\$	-	
Charge offs		-		-		-		-		-		-		-		-		-	
Recoveries		-		-		-		-		-		-		-		-		-	
Provision charged to operating expense		-		-		-		(17)		-		-		(155)		-		-	
December 31, 2017	\$	-	\$	-	\$	-	\$	588	\$	-	\$	-	\$	164	\$	-	\$	-	
Allowance for loans and leases individually																			
evaluated for impairment	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	
Allowance for loans and leases collectively																			
evaluated for impairment	\$	-	\$	-	\$	-	\$	588	\$	-	\$	-	\$	164	\$	-	\$	-	
Loan and lease balances:																			
Ending balance	\$	754	\$	95	\$	274	\$	801	\$	1,541	\$	1,692	\$	9,929	\$	4,681	\$	1,016	
Ending balance individually evaluated for																			
impairment	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	
Ending balance collectively evaluated for																			
impairment	\$	754	\$	95	\$	274	\$	801	\$	1,541	\$	1,692	\$	9,929	\$	4,681	\$	1,016	
December 31, 2015	\$	-	\$	-	\$	1	\$	601	\$	-	\$	-	\$	1	\$	-	\$	-	
Charge offs		-		-		-		-		-		-		-		-		-	
Recoveries		-		-		-		-		-		-		-		-		-	
Provision charged to operating expense		-		-		(1)		4		-		-		318		-		-	
December 31, 2016	\$	-	\$	-	\$	-	\$	605	\$	-	\$	-	\$	319	\$	-	\$	-	
Allowance for loans and leases individually																			
evaluated for impairment	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	
Allowance for loans and leases collectively																			
evaluated for impairment	\$	-	\$	-	\$	-	\$	605	\$	-	\$	-	\$	319	\$	-	\$	-	
Loan and lease balances:																			
Ending balance	\$	886	\$	540	\$	350	\$	969	\$	1,702	\$	1,232	\$	11,874	\$	5,137	\$	561	
Ending balance individually evaluated for																			
impairment	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	
Ending balance collectively evaluated for																			
impairment	\$	886	\$	540	\$	350	\$	969	\$	1,702	\$	1,232	\$	11,874	\$	5,137	\$	561	

## Note 3. Loans and Allowance for Loan Losses (Continued)

Allowances for loan losses:	Rea Perfo	nmercial ll Estate Non- orming ST oortizing	Rea Per	mmercial al Estate forming LT portizing	Re	mmercial al Estate Non- orming LT nortizing	Rea N Perf	imercial Estate Non- forming est Only	H	ELOCS	Inc Acco Under	Loans lividually ounted For FASB ASC oic 310-30	Тор	ASB ASC pic 310-20 Loans	To	tal Loans
December 31, 2016	\$	-	\$	-	\$	-	\$	-	\$	-	\$	382	\$	682	\$	1,988
Charge offs		-		-		-		-		-		-		(12)		(12)
Recoveries		-		-		-		-		-		-		21		21
Provision charged to operating expense		-		-		-		-		-		(195)		31		(336)
December 31, 2017	\$	-	\$	-	\$	-	\$	-	\$	-	\$	187	\$	722	\$	1,661
Allowance for loans and leases individually evaluated for impairment	\$	-	\$	-	\$	-	\$	-	\$	-	\$	187	\$	12	\$	199
Allowance for loans and leases collectively																
evaluated for impairment	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	710	\$	1,462
Loan and lease balances:																
Ending balance	\$	1,266	\$	6,108	\$	18,466	\$	-	\$	2,245	\$	10,895	\$	185,577	\$	245,340
Ending balance individually evaluated for																
impairment	\$	-	\$	-	\$	-	\$	-	\$	-	\$	10,895	\$	613	\$	11,508
Ending balance collectively evaluated for impairment	\$	1,266	\$	6,108	\$	18,466	\$	_	\$	2,245	\$		\$	184,964	\$	233,832
December 31, 2015	\$	-	\$	-	\$	-	\$	873	\$	-	\$	347	\$	20	\$	1,843
Charge offs		-		-		-		(944)		-		(41)		(115)		(1,100)
Recoveries		-		-		-		-		-		-		313		313
Provision charged to operating expense		-		-		-		71		-		76		464		932
December 31, 2016	\$	-	\$	-	\$	-	\$	-	\$	-	\$	382	\$	682	\$	1,988
Allowance for loans and leases individually																
evaluated for impairment	\$	-	\$	-	\$	-	\$	-	\$	-	\$	382	\$	14	\$	396
Allowance for loans and leases collectively evaluated for impairment	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	668	\$	1,592
Loan and lease balances:																
Ending balance	\$	2,230	\$	6,815	\$	19,212	\$	-	\$	4,556	\$	11,982	\$	232,267	\$	300,313
Ending balance individually evaluated for																
impairment	\$	-	\$	-	\$	-	\$	-	\$	-	\$	11,982	\$	636	\$	12,618
Ending balance collectively evaluated for impairment	\$	2,230	\$	6,815	\$	19,212	\$	-	\$	4,556	\$	-	\$	231,631	\$	287,695
					-											

## Note 3. Loans and Allowance for Loan Losses (Continued)

Loans and leases are closely monitored by management for changes in quality. This monitoring includes assessing the appropriateness of the credit quality indicator in relation to the risk of the loan or lease. Southern utilizes a risk rating matrix to assign a risk rating to each of its loans and leases. A description of the general characteristics of risk ratings is as follows:

- Superior This grade includes loans to borrowers with excellent credit quality. These borrowers have exceptionally high net worth and cash flows to service existing debt and most have a significant or long term deposit relationship with Southern. If secured, the collateral for these loans is readily marketable and consists of savings accounts, life insurance assignments, etc.
- Above average This grade includes loans to borrowers of adequate credit quality, adequate sufficient net worth and cash flows to service existing debt. Borrowers in this grade have an existing long term deposit relationship with Southern and have made a reasonable investment in the loan. If secured, collateral for these loans is reasonably marketable such as listed stocks and bonds.
- Average This grade includes loans to borrowers of acceptable credit quality and risk. Such borrowers have maintained an existing deposit relationship with Southern, but not for the time periods of those included in the above grades of average and superior. These borrowers also have sufficient net worth and cash flows to service existing debt, but not to the level of those included in grades above average and superior. There has been reasonable investment in the loan by the borrower.
- Below average This grade includes loans to borrowers with credit history that reflects delinquencies with justifiable explanation or no credit history. Typically these borrowers do not have a deposit relationship with Southern and/or have made an insignificant investment in the loan. Included in this grade are loans to borrowers with marginal cash flows and net worth or who reside outside of the trade area. Also, loans for which repayment is dependent upon sales in unproven or unstable markets fall into this grade.
- Special mention This grade is for loans which are "especially mentioned" in accordance with regulatory guidelines. This grade includes loans on management's "watchlist". This grade includes loans for which repayment terms exceed policy or with no significant principal reduction in the past 12 months, are in an industry that is deteriorating, or that repayment is based upon the sale of collateral, guarantors, or government guarantees. Also included are real estate under construction for speculative purposes and the borrower does not have a long history of sales. This grade is intended to be temporary and includes loans to borrowers whose credit quality has clearly deteriorated and are at risk of further decline unless active measures are taken to correct the situation.
- Substandard This grade includes loans on management's "watchlist". Substandard loans are inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. These loans are characterized by the distinct possibility that Southern will sustain some loss if the deficiency is not corrected.
- Doubtful Loans classified as "doubtful" have all the weaknesses inherent in those classified as "substandard" with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently known facts, conditions, and values, highly questionable and improbable.
- Loss Loans are considered uncollectible and of such little value that their continuance as bankable assets is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this basically worthless asset even though partial recovery may be affected in the future. Included in this category are loans that are covered under loss share agreements with the FDIC which have been partial charge-offs based on the terms of the loss share agreements.
- Ungradable This represents loans that are HELOC and other consumer type loans with relatively small balances for which risk ratings are not assigned.

## Note 3. Loans and Allowance for Loan Losses (Continued)

The following presents the credit risk profile by risk grade for non-acquired loans:

						As of	Dece	ember 31,	2017							
			A	Above		Below	S	Special								
	Sup	erior	a	verage	Average	average	m	nention	Substa	ndard	Doub	tful	Lo	oss	-	Totals
Construction and land development	\$	-	\$	60	\$ 58,567	\$ 8,775	\$	653	\$	-	\$	-	\$	-	\$	68,055
Agricultural		-		611	171,236	39,113		2,253		701		-		-		213,914
Commercial mortgage		-		17	442,206	112,705		1,491	3	3,717		-		-		560,136
Commercial and industrial		-		102	95,571	37,243		241		219		-		-		133,376
Commercial lease financing		-		-	-	-		-		-		-		-		-
Commercial other		-		-	12,940	29		-		-		-		-		12,969
Non-commercial residential mortgage		-		219	212,140	24,820		1,541	3	3,959		-		-		242,679
Revolving mortgage - HELOCS		-		996	96,091	8,194		176		512		-		-		105,969
Non-commercial construction and land																
development		-		1	23,719	1,446		-		90		-		-		25,256
Consumer		4		53	20,167	2,234		91		34		-		-		22,583
Demand overdrafts		-		-	-	378		-		-		-		-		378
Totals	\$	4	\$	2,059	\$1,132,637	\$ 234,937	\$	6,446	\$ 9	9,232	\$	-	\$	-	\$ 1	,385,315

								As of	Dece	mber 31,	2016						
			Α	bove			В	elow	S	pecial							
	Supe	erior	av	erage	A	verage	av	erage	m	ention	Subs	tandard	Doub	tful	Lo	oss	Totals
Construction and land development	\$	-	\$	-	\$	28,143	\$	6,475	\$	643	\$	86	\$	-	\$	-	\$ 35,347
Agricultural		-		148		143,232		30,607		1,806		910		-		-	176,703
Commercial mortgage		-		82		397,800		77,802		1,463		3,826		-		-	480,973
Commercial and industrial		2		70		91,143		24,144		411		352		-		-	116,122
Commercial lease financing		-		103		1,240		153		-		-		-		-	1,496
Commercial other		-		-		14,088		636		-		-		-		-	14,724
Non-commercial residential mortgage		-		332		195,920		26,054		2,358		4,241		-		-	228,905
Revolving mortgage - HELOCS		21		1,219		76,878		5,724		354		302		-		-	84,498
Non-commercial construction and land																	
development		-		6		26,306		892		-		114		-		-	27,318
Consumer		9		157		19,522		2,343		124		30		-		-	22,185
Demand overdrafts		-		-		-		468		-		-		-		-	468
Totals	\$	32	\$	2,117	\$	994,272	\$ 1	75,298	\$	7,159	\$	9,861	\$	_	\$	-	\$ 1,188,739

## Note 3. Loans and Allowance for Loan Losses (Continued)

The following table presents the credit risk profile by risk grade of covered acquired loans, net of the related discount.

									As of 1	Dece	mber 31	, 2017	7							
Covered Loans:			Ab	ove			Belov	N	Specia	al	Sut	)-								
Covered Loans:	Sup	erior	aver	rage	Avei	rage	averag	ge	mentio	on	stand	lard	Doul	bt ful	Lo	ss	Ungra	adable	Tot	al
Commercial performing	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Commercial non-performing		-		-		-		-		-		-		-		-		-		-
Consumer performing		-		-		-		-		-		-		-		-		-		-
Consumer non-performing		-		-		-		-		-		-		-		-		-		-
Construction and development performing		-		-		-		-		-		-		-		-		-		-
Construction and development non-performing		-		-		-		-		-		-		-		-		-		-
Consumer real estate performing		-		-		-		-		-		-		-		-		-		-
Consumer real estate non-performing		-		-		-		-		-		-		-		-		-		-
Commercial real estate performing ST amortizing		-		-		-		-		-		-		-		-		-		-
Commercial real estate non-performing ST amortizing		-		-		-		-		-		-		-		-		-		-
Commercial real estate performing LT amortizing		-		-		-		-		-		-		-		-		-		-
Commercial real estate non-performing LT amortizing		-		-		-		-		-		-		-		-		-		-
Commercial real estate interest only		-		-		-		-		-		-		-		-		-		-
HELOCs		-		-		-		-		-		-		-		-		-		-
Loans individually accounted for under																				
FASB ASC Topic 310-30		-		-		-		-		-		-		-		-		-		-
FASB ASC Topic 310-20 acquired loans		-		-		-		-		-		-		-		-		-		-
Total Loans	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
									As of	Dece	mber 31	2016	í							

						As	of Dece	mber 3	31,2016	5						
Covered Loans:		Above			Below	Sp	ecial	S	ub-							
Covereu Loans.	Superior	average	Av	erage	average	me	ntion	star	ndard	Do	ubtful	L	oss	Ungra	adable	Total
Commercial performing	\$ -	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$ -
Commercial non-performing	-	-		-	-		-		-		-		-		-	-
Consumer performing	-	-		15	-		-		-		-		-		-	15
Consumer non-performing	-	-		-	-		-		-		-		-		-	-
Construction and development performing	-	-		-	-		-		-		-		-		-	-
Construction and development non-performing	-	-		-	-		-		-		-		-		-	-
Consumer real estate performing	-	-		604	1,874		199		67		17		231		-	2,992
Consumer real estate non-performing	-	-		-	77		60		646		7		316		-	1,106
Commercial real estate performing ST amortizing	-	-		-	-		-		-		-		-		-	-
Commercial real estate non-performing ST amortizing	-	-		-	-		-		-		-		-		-	-
Commercial real estate performing LT amortizing	-	-		-	-		-		-		-		-		-	-
Commercial real estate non-performing LT amortizing	-	-		-	-		-		-		-		-		-	-
Commercial real estate interest only	-	-		-	-		-		-		-		-		-	-
HELOCs	-	-		-	4,472		-		-		84		-		-	4,556
Loans individually accounted for under																
FASB ASC Topic 310-30	-	-		-	-		-		-		-		-		-	-
FASB ASC Topic 310-20 acquired loans	-	-		36	6,509		49		103		171		26		-	6,894
Total Loans	\$-	\$-	\$	655	\$ 12,932	\$	308	\$	816	\$	279	\$	573	\$	-	\$ 15,563
						-						-				

## Note 3. Loans and Allowance for Loan Losses (Continued)

The following table presents the credit risk profile by risk grade of non-covered acquired loans, net of the related discount.

							As of De	ecember 31, 201	7			
	·		Ab	ove		Below	Special					
Non-Covered Loans:	Supe	erior	ave	rage	Average	average	mention	Substandard	Doubt ful	Loss	Ungradable	Total
Commercial performing	\$	-	\$	-	\$ 425	\$ 246	\$ 83	\$ -	\$ -	\$ -	\$ -	\$ 754
Commercial non-performing		-		-	-	33	21	41	-	-	-	95
Consumer performing		-		-	220	54	-	-	-	-	-	274
Consumer non-performing		-		-	-	-	396	405	-	-	-	801
Construction and development performing		-		-	87	1,119	-	335	-	-	-	1,541
Construction and development non-performing		-		-	-	1,042	-	650	-	-	-	1,692
Consumer real estate performing		-		-	658	7,174	452	1,643	2	-	-	9,929
Consumer real estate non-performing		-		-	1,435	1,112	505	1,629	-	-	-	4,681
Commercial real estate performing ST amortization		-		-	-	978	38	-	-	-	-	1,016
Commercial real estate non-performing ST amortization		-		-	-	-	2	1,264	-	-	-	1,266
Commercial real estate performing LT amortization		-		-	1,958	3,191	622	337	-	-	-	6,108
Commercial real estate non-performing LT amortization		-		-	-	10,683	2,795	4,988	-	-	-	18,466
Commercial real estate interest only		-		-	-	-	-	-	-	-	-	-
HELOCs		-		-	-	2,197	-	48	-	-	-	2,245
Loans individually accounted for under												
FASB ASC Topic 310-30		-		-	1,704	1,641	2,857	4,693	-	-	-	10,895
FASB ASC Topic 310-20 acquired loans		25		24	158,997	23,081	2,656	794	-	-	-	185,577
Total Loans	\$	25	\$	24	\$165,484	\$ 52,551	\$10,427	\$ 16,827	\$ 2	\$-	\$-	\$ 245,340

							As of De	cember 31, 201	6			
Non-Covered Loans:			Ab	ove		Below	Special					
Non-Covered Loans:	Sup	erior	ave	rage	Average	average	mention	Substandard	Doubtful	Loss	Ungradable	Total
Commercial performing	\$	-	\$	-	\$ 436	\$ 350	\$ 100	\$ -	\$ -	\$ -	\$ -	\$ 886
Commercial non-performing		-		-	-	365	71	104	-	-	-	540
Consumer performing		-		-	236	99	-	-	-	-	-	335
Consumer non-performing		-		-	-	-	528	441	-	-	-	969
Construction and development performing		-		-	286	1,416	-	-	-	-	-	1,702
Construction and development non-performing		-		-	-	792	-	440	-	-	-	1,232
Consumer real estate performing		-		-	448	6,167	656	1,611	-	-	-	8,882
Consumer real estate non-performing		-		-	-	2,388	490	1,153	-	-	-	4,031
Commercial real estate performing ST amortization		-		-	-	523	38	-	-	-	-	561
Commercial real estate non-performing ST amortization		-		-	-	196	69	1,933	-	32	-	2,230
Commercial real estate performing LT amortization		-		-	1,982	3,861	625	347	-	-	-	6,815
Commercial real estate non-performing LT amortization		-		-	-	10,123	3,439	5,650	-	-	-	19,212
Commercial real estate interest only		-		-	-	-	-	-	-	-	-	-
HELOCs		-		-	-	-	-	-	-	-	-	-
Loans individually accounted for under												
FASB ASC Topic 310-30		-		-	2,450	781	3,573	5,178	-	-	-	11,982
FASB ASC Topic 310-20 acquired loans		52		38	197,061	26,369	1,414	439	-	-	-	225,373
Total Loans	\$	52	\$	38	\$ 202,899	\$ 53,430	\$11,003	\$ 17,296	\$-	\$ 32	\$ -	\$ 284,750

## Note 3. Loans and Allowance for Loan Losses (Continued)

The risk grading of acquired loans is determined utilizing a loan's contractual balance, while the amount recorded in the financial statements and reflected above is the carrying value. In an FDIC-assisted acquisition, covered acquired loans are initially recorded at their fair value, including a credit discount due to the high concentration of substandard and doubtful loans. In addition to the credit discount and the allowance for loan losses on covered acquired loans, Bancshares' risk of loss was mitigated by the FDIC loss share arrangement.

The following is a summary of information pertaining to impaired non-acquired and acquired loans accounted for under FASB ASC Topic 310-20:

				For the ye	ar ende	ed Decembe	er 31, 2	2017		
	τ	Jnpaid	Re	ecorded	Re	ecorded				
	Co	ntractual	Inv	estment	Inv	estment	-	Гotal		
	Р	rincipal	W	ith No		With	Re	ecorded	Re	elated
	E	Balance	All	owance	Al	owance	Inv	estment	Allo	wance
Non-Acquired:										
Commercial:										
Construction and land development loans	\$	801	\$	-	\$	802	\$	802	\$	102
Agricultural		647		370		102		472		2
Commercial mortgage		3,393		1,928		548		2,476		34
Commercial and industrial		155		149		-		149		-
Non-commercial:										
Residential mortgage		4,295		3,101		384		3,485		11
Revolving mortgage (HELOCS)		260		221		-		221		-
Construction and land development		49		35		-		35		-
Consumer		189		-		189		189		22
Total Non-Acquired		9,789		5,804		2,025		7,829		171
Acquired:										
FASB ASC Topic 310-20 acquired loans		716		523		90		613		12
Total Acquired		716		523		90		613	-	12
Total Impaired loans	\$	10,505	\$	6,327	\$	2,115	\$	8,442	\$	183

				For the ye	ar ende	d Decembe	er 31, 2	016		
	U	npaid	Re	corded	Re	corded				
	Cor	ntractual	Inve	estment	Inv	estment		Γotal		
	Pr	rincipal	W	ith No	,	With	Re	corded	Re	elated
	В	alance	All	owance	All	owance	Inv	estment	Allo	wance
Non-Acquired:										
Commercial:										
Construction and land development loans	\$	1,085	\$	86	\$	817	\$	903	\$	117
Agricultural		1,479		1,219		112		1,331		5
Commercial mortgage		4,619		1,885		295		2,180		22
Commercial and industrial		95		67		25		92		1
Non-commercial:										
Residential mortgage		4,767		3,504		599		4,103		56
Revolving mortgage (HELOCS)		168		135		-		135		-
Construction and land development		65		56		-		56		-
Consumer		193		-		193		193		23
Total Non-Acquired		12,471		6,952		2,041		8,993		224
Acquired:							-			
FASB ASC Topic 310-20 acquired loans		711		538		97		635		14
Total Acquired		711		538		97		635		14
Total Impaired loans	\$	13,182	\$	7,490	\$	2,138	\$	9,628	\$	238

## Note 3. Loans and Allowance for Loan Losses (Continued)

The following table summarizes the average investment in impaired loans, non-acquired and acquired loans accounted for under FASB ASC Topic 310-20, and interest income recognized on these loans:

		Years Endec	l December 31,	
		2017	20	)16
	Average		Average	
	Investment	Interest	Investment	Interest
	in Impaired	Income	in Impaired	Income
	Loans	Recognized	Loans	Recognized
Non-Acquired:				
Commercial:				
Construction and land development	\$ 874	\$ 36	\$ 953	\$ 36
Agricultural	691	12	1,195	36
Commercial mortgage	2,122	45	2,511	32
Commercial and industrial	101	3	61	1
Non-commercial:				
Residential mortgage	3,845	86	4,071	109
Revolving mortgage (HELOCS)	149	3	165	2
Construction and land development	41	-	75	1
Consumer	196	5	199	5
Total Non-Acquired	8,019	190	9,230	222
Acquired:				
FASB ASC Topic 310-20 acquired loans	637	1	433	-
Total Acquired	637	1	433	-
Totals	\$ 8,656	\$ 191	\$ 9,663	\$ 222

The amount of foregone interest on non-acquired and acquired loans accounted for under FASB ASC Topic 310-20 at December 31, 2017 and 2016 was not material for the periods presented.

The following is a summary of information pertaining to non-acquired loans and acquired loans accounted for under FASB ASC Topic 310-20 that are on non-accrual, including restructured loans:

		Decem	ber 31,	
	20	017	/	2016
Non-Acquired:				
Commercial:				
Construction and land development	\$	-	\$	21
Agricultural		370		630
Commercial mortgage		2,034		1,703
Commercial and industrial		149		42
Non-commercial:				
Residential mortgage		2,345		2,631
Revolving mortgage (HELOCS)		197		109
Construction and land development		35		56
Consumer		-		-
Total Non-Acquired		5,130		5,192
Acquired:				
FASB ASC Topic 310-20 acquired loans		613		636
Total Acquired		613		636
Totals	\$	5,743	\$	5,828

## Note 3. Loans and Allowance for Loan Losses (Continued)

						A	s of i	Decembe	er 31,	2017				
													Re	corded
					G	reater							Inve	estment
	1	30-59	e	50-89	T	han 90							Grea	ter Than
	Da	ys Past	Da	ys Past	Da	ys Past	То	tal Past					90 E	ays and
		Due		Due		Due		Due	(	Current	Tot	al Loans		cruing
Commercial:														
Construction and land														
development	\$	225	\$	-	\$	-	\$	225	\$	67,830	\$	68,055	\$	-
Agriculture		279		53		92		424		213,490		213,914		-
Commercial mort gage		2,473		1,483		233		4,189		555,947		560,136		-
Commercial and industrial		205		16		132		353		133,023		133,376		-
Lease financing		-		-		-		-		-		-		-
Other		-		-		-		-		12,969		12,969		-
Non-commercial:														
Residential mortgage		763		76		606		1,445		241,234		242,679		-
Revolving mortgage (HELOCS)		331		21		108		460		105,509		105,969		-
Construction and land														
development		-		-		25		25		25,231		25,256		-
Consumer		141		10		-		151		22,432		22,583		-
Demand overdrafts		-		-		-		-		378		378		-
Totals	\$	4,417	\$	1,659	\$	1,196	\$	7,272	\$1	,378,043	\$ 1	,385,315	\$	-

An aging analysis of past due loans, segregated by class for non-acquired loans, was as follows:

Commercial:	Da	30-59 ys Past Due	Day	0-89 rs Past Due	Tl Daj	reater nan 90 ys Past Due		tal Past Due	C	urrent	Tot	al Loans	Inve Grea 90 E	corded estment ter Than Days and ccruing
Construction and land development	\$	130	\$	_	\$	15	\$	145	\$	35,202	\$	35,347	\$	-
Agriculture	Ψ	58	Ψ	_	Ψ	280	Ŷ	338	-	176,365	Ψ	176,703	Ψ	-
Commercial mort gage		1,051		248		285		1,584		479,389		480,973		-
Commercial and industrial		64		51		17		132		115,990		116,122		-
Lease financing		-		-		-		-		1,496		1,496		-
Other		-		-		-		-		14,724		14,724		-
Non-commercial:														
Residential mortgage		687		71		683		1,441		227,464		228,905		-
Revolving mortgage (HELOCS)		183		-		19		202		84,296		84,498		-
Construction and land														
development		138		14		-		152		27,166		27,318		-
Consumer		150		-		-		150		22,035		22,185		-
Demand overdrafts		-		-		-		-		468		468		-
Totals	\$	2,461	\$	384	\$	1,299	\$	4,144	\$1,	184,595	\$1	,188,739	\$	-

As of December 31, 2016

## Note 3. Loans and Allowance for Loan Losses (Continued)

An aging analysis of past due loans, segregated by class for loans covered by loss share agreements acquired loans, was as follows:

	As of December 31, 2017											
Covered loans:	30-59 Past 1	2	60-89 Past	Days	Greater 90 Da Past D	ıy s	Tot Past		Curi	ent	Tot Loa	
FASB ASC Topic 310-30 acquired loans:												
Commercial performing	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Commercial non-performing		-		-		-		-		-		-
Consumer performing		-		-		-		-		-		-
Consumer non-performing		-		-		-		-		-		-
Construction and development performing		-		-		-		-		-		-
Construction and development non-performing		-		-		-		-		-		-
Consumer real estate performing		-		-		-		-		-		-
Consumer real estate non-performing		-		-		-		-		-		-
Commercial real estate performing ST amortizing		-		-		-		-		-		-
Commercial real estate non-performing ST amortizing		-		-		-		-		-		-
Commercial real estate performing LT amortizing		-		-		-		-		-		-
Commercial real estate non-performing LT amortizing		-		-		-		-		-		-
Commercial real estate interest only		-		-		-		-		-		-
HELOCs		-		-		-		-		-		-
Loans individually accounted for under												
FASB ASC Topic 310-30		-		-		-		-		-		-
Total FASB ASC Topic 310-30 acquired loans		-		-		-		-		-		-
FASB ASC Topic 310-20 acquired loans		-		-		-		-		-		-
Totals	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-

					As o	f Decen	ber 31	1,2016				
					Great	er Than						
Covered loans:	30-59	9 Days	60-8	9 Days	90	Days	Т	otal				Total
	Pas	t Due	Pas	t Due	Pas	t Due	Pas	t Due	C	urrent	]	Loans
FASB ASC Topic 310-30 acquired loans:												
Commercial performing	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Commercial non-performing		-		-		-		-		-		-
Consumer performing		-		-		-		-		15		15
Consumer non-performing		-		-		-		-		-		-
Construction and development performing		-		-		-		-		-		-
Construction and development non-performing		-		-		-		-		-		-
Consumer real estate performing		-		167		-		167		2,825		2,992
Consumer real estate non-performing		81		-		56		137		969		1,106
Commercial real estate performing ST amortizing		-		-		-		-		-		-
Commercial real estate non-performing ST amortizing		-		-		-		-		-		-
Commercial real estate performing LT amortizing		-		-		-		-		-		-
Commercial real estate non-performing LT amortizing		-		-		-		-		-		-
Commercial real estate interest only		-		-		-		-		-		-
HELOCs		177		-		19		196		4,360		4,556
Loans individually accounted for under												
FASB ASC Topic 310-30		-		-		-		-		_		
Total FASB ASC Topic 310-30 acquired loans		258		167		75		500		8,169		8,669
FASB ASC Topic 310-20 acquired loans		188		-		123	_	311		6,583		6,894
Totals	\$	446	\$	167	\$	198	\$	811	\$	14,752	\$	15,563

## Note 3. Loans and Allowance for Loan Losses (Continued)

An aging analysis of past due loans, segregated by class for non-covered acquired loans, was as follows:

					As of Decem	ber 31, 2017		
				C	Greater Than			
Non-covered loans:	30-5	59 Days	60-89 Day	's	90 Days	Total		Total
	Pa	st Due	Past Due	•	Past Due	Past Due	Current	Loans
FASB ASC Topic 310-30 acquired loans:								
Commercial performing	\$	136	\$	_	\$ -	\$ 136	\$ 618	\$ 754
Commercial non-performing		3		-	-	3	92	95
Consumer performing		-		_	_	-	274	274
Consumer non-performing		_		_	_	_	801	801
Construction and development performing					335	335	1,206	1,541
Construction and development non-performing		-		-		555	1,200	1,541
Consumer real estate performing		32		-	62	- 94	9,835	9,929
		32		-	62	94	,	,
Consumer real estate non-performing		-		-	-	-	4,681	4,681
Commercial real estate performing ST amortizing		-		-	-	-	1,016	1,016
Commercial real estate non-performing ST amortizing		1,044		-	68	1,112	154	1,266
Commercial real estate performing LT amortizing				-	-	-	6,108	6,108
Commercial real estate non-performing LT amortizing		324		-	2,361	2,685	15,781	18,466
Commercial real estate interest only		-		-	-	-	-	-
HELOCs		52	27	7	-	79	2,166	2,245
Loans individually accounted for under								
FASB ASC Topic 310-30		-	7	7	-	7	10,888	10,895
Total FASB ASC Topic 310-30 acquired loans		1,591	34	1	2,826	4,451	55,312	59,763
FASB ASC Topic 310-20 acquired loans		395	39		2,020	639	184,938	185,577
Totals	\$	1,986	\$ 73		\$ 3,031	\$ 5,090	\$ 240,250	\$ 245,340
Totuls	Ψ	1,700	ψ / 2	<u> </u>	φ 5,051	φ 5,070	\$240,250	\$245,540
					December	31, 2016		
				0	Greater Than	,		
Non-covered loans:	20 4				90 Days	<b>T</b> 1		
	- 30	59 Days	60-89 Day	'S	90 Days	Total		Total
Non-covereu Ioans.		59 Days st Due	60-89 Day Past Due		Past Due	Past Due	Current	Total Loans
		st Due	•		-		Current	
FASB ASC Topic 310-30 acquired loans:	Pa		Past Due		Past Due	Past Due		Loans
FASB ASC Topic 310-30 acquired loans: Commercial performing			•		-		\$ 886	Loans \$ 886
FASB ASC Topic 310-30 acquired loans: Commercial performing Commercial non-performing	Pa		Past Due		Past Due	Past Due	\$ 886 540	Loans \$ 886 540
FASB ASC Topic 310-30 acquired loans: Commercial performing Commercial non-performing Consumer performing	Pa		Past Due		Past Due	Past Due \$ - -	\$ 886 540 335	Loans \$ 886 540 335
FASB ASC Topic 310-30 acquired loans: Commercial performing Commercial non-performing Consumer performing Consumer non-performing	Pa		Past Due		Past Due \$ - - 178	Past Due \$ - - 178	\$ 886 540 335 791	Loans \$ 886 540 335 969
FASB ASC Topic 310-30 acquired loans: Commercial performing Commercial non-performing Consumer performing Consumer non-performing Construction and development performing	Pa		Past Due		Past Due \$ - - 178	Past Due \$ - 178	\$ 886 540 335 791 1,702	Loans \$ 886 540 335 969 1,702
FASB ASC Topic 310-30 acquired loans: Commercial performing Commercial non-performing Consumer performing Consumer non-performing Construction and development performing Construction and development non-performing	Pa	st Due - - - - -	Past Due		Past Due \$ - - 178 -	Past Due \$	\$ 886 540 335 791 1,702 1,232	Loans \$ 886 540 335 969 1,702 1,232
FASB ASC Topic 310-30 acquired loans: Commercial performing Commercial non-performing Consumer performing Consumer non-performing Construction and development performing Construction and development non-performing Consumer real estate performing	Pa		Past Due	<u> </u>	Past Due \$ - 178 121	Past Due \$ - 178 - 318	\$ 886 540 335 791 1,702 1,232 8,564	Loans \$ 886 540 335 969 1,702 1,232 8,882
FASB ASC Topic 310-30 acquired loans: Commercial performing Commercial non-performing Consumer performing Consumer non-performing Construction and development performing Construction and development non-performing Consumer real estate performing Consumer real estate non-performing	Pa	st Due - - - - -	Past Due	<u> </u>	Past Due \$ - - 178 -	Past Due \$	\$ 886 540 335 791 1,702 1,232 8,564 4,031	Loans \$ 886 540 335 969 1,702 1,232 8,882 4,031
FASB ASC Topic 310-30 acquired loans: Commercial performing Commercial non-performing Consumer performing Consumer non-performing Construction and development performing Construction and development non-performing Consumer real estate performing Consumer real estate performing Commercial real estate performing ST amortizing	Pa	st Due - - - - -	Past Due	    	Past Due \$ - 178 121	Past Due \$	\$ 886 540 335 791 1,702 1,232 8,564 4,031 561	Loans \$ 886 540 335 969 1,702 1,232 8,882 4,031 561
FASB ASC Topic 310-30 acquired loans: Commercial performing Consumer performing Consumer performing Construction and development performing Construction and development non-performing Construction and development non-performing Consumer real estate performing Consumer real estate performing Commercial real estate performing ST amortizing Commercial real estate non-performing ST amortizing	Pa	st Due - - - - -	Past Due	    	Past Due \$ - 178 121	Past Due \$ - 178 - 318	\$ 886 540 335 791 1,702 1,232 8,564 4,031 561 2,187	Loans \$ 886 540 335 969 1,702 1,232 8,882 4,031 561 2,230
FASB ASC Topic 310-30 acquired loans: Commercial performing Consumer performing Consumer performing Construction and development performing Construction and development non-performing Construction and development non-performing Consumer real estate performing Consumer real estate performing Commercial real estate performing ST amortizing Commercial real estate performing LT amortizing	Pa	st Due - - - - -	Past Due	    	Past Due \$ - 178 - 121 -	Past Due \$	\$ 886 540 335 791 1,702 1,232 8,564 4,031 561	Loans \$ 886 540 335 969 1,702 1,232 8,882 4,031 561
FASB ASC Topic 310-30 acquired loans: Commercial performing Consumer performing Consumer performing Construction and development performing Construction and development non-performing Construction and development non-performing Consumer real estate performing Consumer real estate performing Commercial real estate performing ST amortizing Commercial real estate non-performing ST amortizing	Pa	st Due - - - - -	Past Due	    	Past Due \$ - 178 - 121 -	Past Due \$	\$ 886 540 335 791 1,702 1,232 8,564 4,031 561 2,187	Loans \$ 886 540 335 969 1,702 1,232 8,882 4,031 561 2,230
FASB ASC Topic 310-30 acquired loans: Commercial performing Consumer performing Consumer performing Construction and development performing Construction and development non-performing Construction and development non-performing Consumer real estate performing Consumer real estate performing Commercial real estate performing ST amortizing Commercial real estate performing LT amortizing	Pa	st Due - - - - -	Past Due	- - - - - - - - - - - - - - - - - - -	Past Due \$ - 178 - 121 - - -	Past Due \$	\$ 886 540 335 791 1,702 1,232 8,564 4,031 561 2,187 6,815	Loans \$ 886 540 335 969 1,702 1,232 8,882 4,031 561 2,230 6,815
FASB ASC Topic 310-30 acquired loans: Commercial performing Consumer performing Consumer performing Construction and development performing Construction and development non-performing Construction and development non-performing Consumer real estate performing Consumer real estate performing Commercial real estate performing ST amortizing Commercial real estate performing LT amortizing Commercial real estate non-performing LT amortizing	Pa	st Due - - - - -	Past Due	- - - - - - - - - - - - - - - - - - -	Past Due \$ - 178 - 121 - - -	Past Due \$	\$ 886 540 335 791 1,702 1,232 8,564 4,031 561 2,187 6,815	Loans \$ 886 540 335 969 1,702 1,232 8,882 4,031 561 2,230 6,815
FASB ASC Topic 310-30 acquired loans: Commercial performing Consumer performing Consumer performing Consumer non-performing Construction and development performing Construction and development non-performing Consumer real estate performing Consumer real estate performing Commercial real estate performing ST amortizing Commercial real estate performing LT amortizing Commercial real estate non-performing LT amortizing HELOCs	Pa	st Due - - - - -	Past Due	- - - - - - - - - - - - - - - - - - -	Past Due \$ - 178 - 121 - - -	Past Due \$	\$ 886 540 335 791 1,702 1,232 8,564 4,031 561 2,187 6,815	Loans \$ 886 540 335 969 1,702 1,232 8,882 4,031 561 2,230 6,815
FASB ASC Topic 310-30 acquired loans: Commercial performing Consumer performing Consumer performing Consumer non-performing Construction and development performing Construction and development non-performing Consumer real estate performing Consumer real estate performing Commercial real estate non-performing ST amortizing Commercial real estate non-performing ST amortizing Commercial real estate performing LT amortizing HELOCs Commercial real estate interest only	Pa	st Due - - - - -	Past Due	- - - - - - - - - - - - - - - - - - -	Past Due \$ - 178 - 121 - - -	Past Due \$	\$ 886 540 335 791 1,702 1,232 8,564 4,031 561 2,187 6,815	Loans \$ 886 540 335 969 1,702 1,232 8,882 4,031 561 2,230 6,815
FASB ASC Topic 310-30 acquired loans: Commercial performing Consumer performing Consumer performing Consumer non-performing Construction and development performing Construction and development non-performing Consumer real estate performing Consumer real estate performing Commercial real estate performing ST amortizing Commercial real estate non-performing ST amortizing Commercial real estate performing LT amortizing Commercial real estate non-performing LT amortizing HELOCs Commercial real estate interest only Loans accounted for individually under FASB ASC Topic 310-30	Pa	st Due	Past Due	- - - - - - - - - - - - - - - - - - -	Past Due \$ - 178 - 121 - 1,725 - -	Past Due	\$ 886 540 335 791 1,702 1,232 8,564 4,031 561 2,187 6,815 17,487	Loans \$ 886 540 335 969 1,702 1,232 8,882 4,031 561 2,230 6,815 19,212 - - 11,982
FASB ASC Topic 310-30 acquired loans: Commercial performing Consumer performing Consumer performing Consumer non-performing Construction and development performing Construction and development non-performing Consumer real estate performing Consumer real estate performing Commercial real estate non-performing ST amortizing Commercial real estate non-performing ST amortizing Commercial real estate performing LT amortizing HELOCs Commercial real estate interest only Loans accounted for individually under	Pa	st Due - - - - -	Past Due		Past Due \$ - 178 - 121 - - -	Past Due \$	\$ 886 540 335 791 1,702 1,232 8,564 4,031 561 2,187 6,815 17,487	Loans \$ 886 540 335 969 1,702 1,232 8,882 4,031 561 2,230 6,815 19,212

Totals

In the course of resolving delinquent loans, the Bank may choose to restructure the contractual terms of certain loans. A troubled debt restructuring is a restructuring of a loan in which a concession is granted to a borrower experiencing financial difficulty. A loan is accounted for as a troubled debt restructured loan ("TDR") if BancShares, for reasons related to the borrower's financial difficulties, grants a concession to the borrower that it would not otherwise grant. A TDR typically involves a modification of terms such as a reduction of the interest rate below the current market rate for a loan with similar risk characteristics or the waiving of certain financial loan covenants without corresponding offsetting compensation or additional support. BancShares measures the impairment loss of a TDR using the methodology for individually impaired loans. In accordance with FASB ASC Topic 310-30, a loan is not considered a TDR at the date of acquisition but may be classified as such if a modification is made subsequent to the acquisition.

290

\$

\$

306

\$

2,305

\$

2,901

\$ 284,750

\$281,849

## Note 3. Loans and Allowance for Loan Losses (Continued)

The following table presents a breakdown of the types of concessions made by loan class for the non-acquired loans that were modified as TDR's during 2017 and 2016. For the twelve month period ended December 31, 2017 and 2016, the recorded investment in TDR's prior to modification was not materially impacted by the modification. Commitments to lend additional funds to TDR borrowers at December 31, 2017 and 2016 were not considered material.

				Years	s Ended D	ecember 31,				
		2	2017				2	2016		
		l	Pre-	Р	'ost-		]	Pre-	Р	ost-
		Mod	ification	Mod	ification		Mod	ification	Modi	fication
		Outs	tanding	Outs	tanding		Outs	tanding	Outs	tanding
	Number of	Rec	corded	Rec	corded	Number of	Rec	corded	Rec	orded
	Loans	Inve	estment	Inve	estment	Loans	Inve	estment	Inve	stment
Extended payment terms:										
Commercial:										
Construction and land										
development	-	\$	-	\$	-	-	\$	-	\$	-
Agricultural	2		171		171	-		-		-
Commercial mortgage	1		52		52	2		418		415
Commercial and industrial	-		-		-	1		50		50
Non-commercial:										
Residential mortgage	2		202		201	4		270		267
Revolving mortgage (HELOCS)	-		-		-	-		-		-
Construction and land										
development	1		16		16	-		-		-
Consumer	-		-		-	-		-		-
Total term modifications	6	\$	441	\$	440	7	\$	738	\$	732
m . 1	-	¢		¢	140	_	¢	720	¢	722
Total restructured loans	6	\$	441	\$	440	7	\$	738	\$	732

Southern had \$4.2 million and \$5.7 million of non-acquired loans considered TDR's at December 31, 2017 and 2016, respectively. Included in TDR's are non-acquired loans totaling \$1.5 million and \$2.0 million at December 31, 2017 and 2016, respectively, which were also classified as nonaccrual loans. These loans were modified to extend maturity dates or permit interest only terms for a defined period of time with no material effect on interest income recognition.

These troubled debt restructurings are evaluated on an individual basis along with all other troubled debt restructurings based on underlying collateral value if asset dependent or the present value of future cash flows. In the event that there is a shortfall in the value of the collateral securing these loans or the present value of future cash flows the calculated impairment is reserved for in the allowance for loan losses.

## Note 3. Loans and Allowance for Loan Losses (Continued)

The following table presents non-acquired loans that were modified as troubled debt restructurings during the 12 months indicated for which there was a payment default. A payment default is defined as a loan that is past due more than 30 days.

	December	7	December 31, 2016			
	Number of	Reco	orded	Number of	Recorded	
	Loans	Investment		Loans	Inve	stment
Extended payment terms:						
Commercial:						
Construction and land development	-	\$	-	-	\$	-
Agricultural	-		-	-		-
Commercial mortgage	-		-	1		165
Commercial and industrial	-		-	-		-
Non-commercial:						
Residential mortgage	1		43	3		225
Revolving mortgage (HELOCS)	-		-	-		-
Construction and land development	1		18	-		-
Consumer	-		-	-		-
Total term modifications	2	\$	61	4	\$	390
Total restructured loans	2	\$	61	4	\$	390

These troubled debt restructurings are evaluated on an individual basis along with all other troubled debt restructurings based on underlying collateral value. In the event that there is a shortfall in the value of the collateral securing these loans, the calculated impairment is included in the allowance for loan losses.

At December 31, 2017 and 2016, BancShares had \$562,000 and \$1.4 million, respectively, of foreclosed residential real estate property in OREO. The recorded investment in consumer mortgage loans collateralized by residential real estate property in the process of foreclosure totaled \$85,000 and \$502,000 at December 31, 2017 and December 31, 2016, respectively.

## Note 4. FDIC Receivable (True-up Liability) for Loss Share Agreements

The following table provides changes in the net FDIC true-up liability for loss share agreements:

	Years Ended I	December 31,
	2017	2016
Balance at beginning of period	\$ (12,855)	\$ (4,934)
Decrease in expected losses on loans	-	(2,138)
Additional losses on OREO	-	1,704
Reimbursable expenses net of rents received	-	710
Amortization of discounts and premiums, net	(293)	(3,337)
Reimbursements from FDIC	-	(4,860)
Termination of FDIC loss share agreements	13,148	-
Balance at end of period	\$ -	\$ (12,855)

The net receivable (payable) is presented on the balance sheet as follows:

	201	7	2016
FDIC Receivable for loss share agreements	\$	-	\$ 2,518
FDIC true-up liability for loss share agreements		-	15,373
Balance at end of period	\$	-	\$ (12,855)

## Note 4. FDIC Receivable (True-up Liability) for Loss Share Agreements (Continued)

Reducing the FDIC receivable for loss share agreements is an expected true up with the FDIC related to the BOC acquisition. This amount is determined each reporting period and at December 31, 2016, the net present value was estimated to be approximately \$15.4 million at the end of the loss share agreement (in five years). Effective March 7, 2017, the Company reached an agreement with the FDIC terminating the remaining loss-share agreements. Under the terms of the agreement, Southern made a net payment of \$17.3 million to the FDIC as consideration for the early termination of the loss share agreements, and all rights and obligations of Southern and the FDIC under the loss share agreements, including the true-up liability provisions and the settlement of loss share and expense reimbursement claims, have been resolved and terminated. This transaction with the FDIC created a one-time acceleration of the indemnification asset plus the negotiated settlement for the true-up liability, and resulted in a pre-tax loss of \$4.1 million to the first quarter of 2017.

## Note 5. Premises and Equipment

The components of premises and equipment were as follows:

	Decem	ber 31,
	2017	2016
Land	\$ 17,803	\$ 17,431
Buildings and improvements	62,244	58,097
Furniture and equipment	22,192	20,738
Construction-in-progress	136	2,194
	102,375	98,460
Less: accumulated depreciation	(42,442)	(39,752)
Balance at the end of the year	\$ 59,933	\$ 58,708

Depreciation and amortization amounts of \$4.2 million and \$4.8 million in 2017 and 2016, respectively, are included in occupancy and furniture and equipment expenses. Construction-in-progress represents facilities currently undergoing renovations.

#### **Premises and Equipment Lease Commitments**

BancShares leases certain premises and equipment under various lease agreements that provide for payment of property taxes, insurance and maintenance costs. Operating leases frequently provide for one or more renewal options on the same basis as current rental terms. However, certain leases require increased rents under cost of living escalation clauses. Some leases also provide purchase options.

Future minimum rental commitments for non-cancellable operating leases with initial or remaining terms of one or more years consisted of the following at December 31, 2017:

2018	\$ 812
2019	456
2020	218
2021	181
2022	19
Thereafter	22
Total future minimum payments	\$ 1,708

For the Year Ending December 31:

Rent expense for all operating leases totaled \$1.0 million and \$1.2 million for the years ended December 31, 2017 and 2016, respectively.

## Note 5. Premises and Equipment (Continued)

In 2015 Southern disposed of a facility for a net gain of \$223,000 and leased it back until construction of a new building could be completed. The net gain was deferred and is being amortized over the two year lease term of the building sold. The amount included in other income was \$18,000 and \$107,000 in 2017 and 2016, respectively. The Bank had several former bank branch facilities which were being marketed and were written down to the lower of cost or estimated net realizable value resulting in a write-down of approximately \$15,000 and \$158,000 in 2017 and 2016, respectively. The remaining carrying value of those facilities in the amount of \$704,000 and \$817,000 was reclassified out of Property and Equipment and is included in Other Assets as of December 31, 2017 and 2016, respectively.

## Note 6. Income Taxes

On December 22, 2017, the President of the United States signed into law the Tax Cuts and Jobs Act (the "2017 Tax Act"). The 2017 Tax Act includes a number of changes to existing U.S. tax laws that impact the Company, most notably a reduction of the U.S. corporate income tax rate from 35 percent to 21 percent for tax years beginning after December 31, 2017.

The Company recognized the income tax effects of the 2017 Tax Act in its 2017 financial statements in accordance with Staff Accounting Bulletin No. 118, which provides guidance for the application of ASC Topic 740, *Income Taxes*, in the reporting period in which the 2017 Tax Act was signed into law. While the Company is not registered with the Securities and Exchange Commission ("the SEC") and therefore Staff Accounting Bulletins issued by the SEC are not authoritative guidance for non-registered companies, FASB has indicated that it will not object to similar treatment by such companies. As such, the Company's financial results reflect the income tax effects of the 2017 Tax Act for which the accounting under ASC Topic 740 is complete and provisional amounts for those specific income tax effects of the 2017 Tax Act for which the accounting under ASC Topic 740 is incomplete but a reasonable estimate could be determined. The Company did not identify material items for which the income tax effects of the 2017 Tax Act have not been completed and a reasonable estimate could not be determined as of December 31, 2017

Allocation of federal and state income taxes between current and deferred portions for the years ended December 31 is as follows:

	 2017	2016		
Current:				
Federal	\$ 743		\$	4,357
State	127			476
Total	\$ 870		\$	4,833
Deferred:	 			
Federal	\$ (298)		\$	2,307
State	701			245
Total	\$ 403	_	\$	2,552
Total tax expense	\$ 1,273	_	\$	7,385

A reconciliation of income tax expense computed at the statutory federal income tax rate to income tax expense included in the consolidated statements of income and comprehensive income is as follows:

	2017	 2016	
Tax at statutory federal rate	\$ 12,307	\$ 7,261	
State income tax, net of federal benefit	539	469	
Tax exempt income	(595)	(418)	
Merger expenses	-	43	
Tax rate impact	(10,272)	-	
Dividends received deduction	(104)	(114)	
Other	(602)	144	
Total	\$ 1,273	\$ 7,385	

## Note 6. Income Taxes (Continued)

The components of the net deferred tax liability, included in other liabilities, are as follows:

	December 31,				
		2016			
Deferred tax assets:					
Allowance for loan losses	\$	3,995	\$	6,871	
Pension liability		1,984		4,762	
Deferred compensation		729		1,286	
Gain on FDIC-assisted transaction, deferred for tax purposes		943		9,299	
Other		1,261		2,617	
Total deferred tax assets		8,912		24,835	
Deferred tax liabilities:					
Depreciation		(749)		(1,636)	
Intangibles		(2,214)		(3,895)	
Pension funding commitment		(5,178)		(5,422)	
Unrealized gains on investments available-for-sale		(16,687)		(23,143)	
Other		(1,134)		(2,306)	
Total deferred tax liabilities		(25,962)		(36,402)	
Net deferred tax liability	\$	(17,050)	\$	(11,567)	

The Company measures deferred tax assets and liabilities using enacted tax rates that will apply in the years in which the temporary differences are expected to be recovered or paid. Accordingly, the Company's deferred tax assets and liabilities were re-measured to reflect the reduction in the U.S. corporate income tax rate from 35 percent to 21 percent, resulting in a \$10.3 million decrease in income tax expense and net deferred tax liabilities for the year ended December 31, 2017.

The Company adjusted its net deferred tax liability as a result of reductions in the North Carolina corporate income tax rates that were enacted July 23, 2013, and became effective January 1, 2015 and January 1, 2016. The lower corporate income tax rate did not materially impact the Consolidated Balance Sheets or Consolidated Statements of Income.

BancShares has invested in Qualified Affordable Housing Projects in the amount of \$2.5 million. The current investment balance net of amortized tax benefits is \$1.8 million and is shown on the balance sheet in other assets. BancShares also has commitments, which are shown in other liabilities on the balance sheet, to provide additional capital calls in the amount of \$1.9 million. It is anticipated that these additional commitment amounts will be paid within the next four years.

Tax positions must meet a recognition threshold of more-likely-than-not in order for the benefit of those tax positions to be recognized in BancShares' consolidated financial statements. BancShares has determined that it does not have any material unrecognized tax benefits or obligations as of December 31, 2017. Interest and penalties related to income tax assessments, if any, are reflected in income tax expense in the accompanying consolidated statements of income and comprehensive income. Fiscal years ending on or after December 31, 2014 remain subject to examination by federal and state tax authorities.

## Note 7. Deposits

Deposits at December 31 are summarized as follows:

	 2017		2016
Demand	\$ 695,830	\$	628,307
Time	304,806		329,666
Money market accounts	705,203		664,137
Checking with interest	368,938		340,968
Savings	171,253		157,625
Total deposits	\$ 2,246,030	\$	2,120,703

Total time deposits with a denomination of \$250,000 or more were \$40.5 million and \$38.4 million at December 31, 2017 and 2016, respectively.

At December 31, 2017, the scheduled maturities of all time deposits were:

2018	\$ 182,690
2019	86,319
2020	8,538
2021	4,744
2022	4,208
Thereafter	18,307
Total time deposits	\$ 304,806

#### Note 8. Short and Long-Term Borrowings

#### **Short-term Borrowings**

C C	 2017	2016		
Other borrowing	\$ 10,000	\$	-	
Notes payable to Federal Home Loan Bank	7,000		-	
Repurchase agreements	40,214		58,044	
Total short-term borrowings	\$ 57,214	\$	58,044	

For the years ended December 31, 2017 and 2016, average short-term borrowings outstanding totaled \$68.8 million and \$63.8 million, respectively, with weighted average rates of 0.53% and 0.27% as of December 31, 2017 and 2016, respectively.

We utilize securities sold under agreements to repurchase to facilitate the needs of our customers. Repurchase agreements are transactions whereby we offer to sell to a counterparty an undivided interest in an eligible security at an agreed upon purchase price, and which obligates BancShares to repurchase the security on an agreed upon date at an agreed upon repurchase price plus interest at an agreed upon rate. Securities sold under agreements to repurchase are recorded at the amount of cash received in connection with the transaction and are reflected as short-term borrowings on the Consolidated Balance Sheets.

We monitor collateral levels on a continuous basis and maintain records of each transaction specifically describing the applicable security and the counterparty's fractional interest in that security, and we segregate the security from its general assets in accordance with regulations governing custodial holdings of securities. The primary risk with our repurchase agreements is market risk associated with the investments securing the transactions, as we may be required to provide additional collateral based on fair value changes of the underlying investments. Securities pledged as collateral under repurchase agreements are maintained with our safekeeping agents.

At December 31, 2017 and 2016, investment securities with a carrying value of \$57.8 million and \$71.5 million, respectively were pledged for repurchase agreements. The securities collateralizing the repurchase agreements have been delivered to a third party custodian for safekeeping. In addition, loans and Federal Home Loan Bank stock totaling \$313.3 million and \$2.5 million, respectively are pledged as collateral for notes payable to the Federal Home Loan Bank at December 31, 2017.

## Note 8. Short and Long-Term Borrowings (Continued)

## Short-term Borrowings (Continued)

The remaining contractual maturity of the securities sold under agreements to repurchase by class of collateral pledged included in short-term borrowings as of December 31, 2017 and 2016 is as follows:

	Overnight and Continuous				
	2017			2016	
U.S. Treasuries and government- sponsored entities debt Residential government-sponsored	\$	-	\$	16,227	
mortgage-backed securities		57,821		55,312	
Total	\$	57,821	\$	71,539	

The other borrowing of \$10.0 million from a commercial bank incurred interest at the annual rate, reset quarterly, at the 1 month LIBOR (1.4925% at December 31, 2017) plus 112.50 basis points. The interest rate at December 31, 2017 was 2.6175%. The note is secured by a first priority secured interest in marketable equity securities with a December 31, 2017 market value of \$59.4 million and matures on December 31, 2018. Since the maturity date of the note was within one year, the borrowing was reclassified from long-term borrowings to short-term borrowings in 2017.

## **Long-term Borrowings**

Long-term borrowings at December 31 were:

	2017			2016
Junior subordinated debentures	\$	23,711	\$	23,711
Subordinated debt		7,125		7,125
Other borrowing		-		10,000
Total long-term borrowings	\$	30,836	\$	40,836

The \$23.7 million junior subordinated debentures payable to Southern Capital Trust II (the "Trust"), qualify as Tier 1 Capital for BancShares, bear interest at 6.95% and mature in 2035. The Trust is a grantor trust established by BancShares for the purpose of issuing trust preferred securities. The obligations of the Company with respect to the issuance of the capital securities constitute a full and unconditional guarantee by the Company of the Trusts' obligations with respect to the capital securities. BancShares may, at any time, redeem the junior subordinated debentures long-term borrowings in whole or in part. The Trust is not consolidated with BancShares. Accordingly, BancShares does not report the securities issued by Southern Capital Trust II as liabilities, and instead reports as liabilities the junior subordinated debentures issued by BancShares and held by the Trust. However, BancShares has fully and unconditionally guaranteed the repayment of the trust preferred securities. These trust preferred securities currently qualify as Tier 1 capital for regulatory capital requirements of BancShares.

Subordinated debt in the amount of \$8.8 million was issued September 21, 2011 to assist in the acquisition of BOC. The subordinated debt pays interest quarterly at the annual rate, reset monthly, at the 1 month LIBOR plus 824 basis points through November 30, 2013, but no more than 15.72% and at the rate, reset monthly, of the 1 month LIBOR plus 1,045 basis points after November 30, 2013 through maturity, but no more than 15.72%. In February of 2016 the subordinated debt interest rate was modified to equal 3 month LIBOR plus 1035.33 basis points not to exceed 15.72%. The interest rate at December 31, 2017 and 2016 was 11.94% and 11.17%, respectively. The subordinated debt matures on September 21, 2026 and can be prepaid any time after September 30, 2012. BancShares paid off \$5.0 million of the outstanding subordinated debt on January 2, 2018. See also Note 14 Related Parties regarding the issuance of the subordinated debt.

The other borrowing of \$10.0 million from a commercial bank incurred interest at the annual rate, reset quarterly, at the 1 month LIBOR (0.72% at December 31, 2016) plus 112.5 basis points. The interest rate at December 31, 2016 was 1.84%. The note is secured by a first priority secured interest in marketable equity securities with a December 31, 2016 market value of \$52.3 million and matures on December 31, 2018. Since the maturity date of the note was within one year, the borrowing was reclassified from long-term borrowings to short-term borrowings in 2017.

## Note 8. Short and Long-Term Borrowings (Continued)

## Long-term Borrowings (Continued)

Total long-term borrowing averaged \$40.8 million for 2017 and 2016 and the average cost was 6.48% and 7.45% for 2017 and 2016, respectively.

## Note 9. Retirement Plans

Southern has a noncontributory, defined benefit pension plan which covers a substantial number of full-time employees. Southern discontinued offering benefits under the defined benefit plan to employees hired after June 30, 2012. Employees hired who met eligibility requirements on or before June 30, 2012 were allowed the option of continued participation in the defined benefit plan and the existing 401(k) plan or enrollment in an enhanced 401(k) plan, discussed further below. Employees who elected to enroll in the enhanced plan discontinued the accrual of additional years of service under the defined benefit plan. Under the plan, retirement benefits are based on years of service and average earnings. The plan's assets consist primarily of investments in listed common stocks and fixed income securities. It is Southern's policy to determine the service cost and projected benefit obligation using the Projected Unit Credit Cost method.

Effective June 30, 2017, the plan was amended to allow active employees participating in the plan, who were not receiving long-term disability payments, the option to voluntarily elect not to accrue additional benefits under the plan after December 31, 2017, and to become a participant in an enhanced 401(k) plan for the employees of Southern Bank and Trust Company effective January 1, 2018. Active participants making such an election shall receive no credit for years of service completed after December 31, 2017, or for compensation received after December 31, 2017, for purposes of benefit accrual under the plan. Also effective June 30, 2017, the plan was amended to allow terminated vested participants not receiving payments from the plan, and who satisfied certain requirements of the plan, the option to voluntarily elect to receive a lump sum payment of the vested accrued benefit. Payments totaling \$4.0 million were made in 2017 to terminated vested participants who elected to receive payment of the vested accrued benefit.

The following sets forth pertinent information regarding the projected benefit obligation of the pension plan for the periods indicated:

		 2016	
Projected benefit obligation, beginning of year	\$	76,042	\$ 71,999
Service cost		1,979	2,038
Interest cost		3,149	3,179
Actuarial loss		3,215	1,699
Benefits paid		(6,881)	(2,873)
Curtailments		(502)	-
Projected benefit obligation, end of year	\$	77,002	\$ 76,042

The accumulated benefit obligation for the pension plan at the end of 2017 and 2016 was \$67.4 million and \$66.4 million, respectively.

Southern uses a measurement date of December 31 for its pension plan.

The weighted average assumptions used to determine benefit obligations, at the end of the year were as follows:

		2017	2016		
Discount rate		3.65%		4.15%	
Rate of compensation increase		4.00%		4.00%	
The change in pension plan assets is as follows:					
	2017		2016		
Fair value of plan assets, beginning of year	\$	77,850	\$	69,069	
Actual return on plan assets		10,225		4,371	
Employer contribution		8,906		7,283	
Benefits paid		(6,881)		(2,873)	
Fair value of plan assets, end of year	\$	90,100	\$	77,850	

Employer contributions and benefits paid in the above table include only those amounts contributed directly to, or paid directly from, plan assets.

## Note 9. Retirement Plans (Continued)

	2017	2016		
Funded status, end of year				
Fair value of plan assets	\$ 90,100	\$	77,850	
Projected benefit obligation	(77,002)		(76,042)	
Funded status	 13,098		1,808	
Amounts not yet recognized:				
Unrecognized net loss	-		-	
Net amount recognized	\$ 13,098	\$	1,808	
	2017	2016		
Amounts recognized in the statement of financial				
position consist of:				
Noncurrent asset	\$ 13,098	\$	1,808	
Noncurrent liability	\$ -	\$	-	
Amounts recognized in accumulated other comprehensive				
income, excluding income taxes, consist of:				
Net actuarial loss	\$ 8,747	\$	13,038	
Prior service cost	-		-	
Accumulated other comprehensive income	\$ 8,747	\$	13,038	

The following table discloses the components of periodic benefit cost related to the pension plan for the years ended December 31, 2017 and 2016:

	 2017		
Service cost	\$ 1,979	\$	2,038
Interest cost	3,149		3,179
Expected return on plan assets	(4,258)		(4,127)
Amortization of net actuarial loss	1,036		1,193
Net periodic benefit cost	\$ 1,906	\$	2,283

Investment decisions regarding the plan's assets seek to achieve a favorable annual return through a diversified portfolio that will provide needed capital appreciation and cash flow to allow both current and future benefit obligations to be paid. The target asset mix may change if the objectives for the plan's assets or risk tolerance change or if a major shift occurs in the expected long-term risk and reward characteristics of one or more asset classes.

The asset allocation for Southern's pension plan at the end of 2017 and 2016, and the target allocation for 2018, by asset category, follows:

Target Allocation for	Percentage of Plan Assets at December 31,		
2018	2017	2016	
57%	52%	49%	
37%	34%	39%	
5%	4%	7%	
1%	10%	5%	
100%	100%	100%	
	Allocation for 2018 57% 37% 5% 1%	Allocation for 2018         December           57%         52%           37%         34%           5%         4%           1%         10%	

The expected long term rate of return on the plan assets was 6.00% and 6.50% in 2017 and 2016, respectively. Southern's investment strategy calls for earning an adequate return on assets while not exposing the assets to unnecessary risk. The plan's assets are primarily invested in marketable, fixed rate U. S. Government and corporate securities and marketable equity securities. The plan's target allocation was changed slightly from the prior year increasing the exposure to equity and debt securities and increasing other satellite investments while decreasing cash and cash equivalents.

## Note 9. Retirement Plans (Continued)

The fair values of pension plan assets at December 31, 2017 and 2016, by asset category are as follows:

Asset Category	 ket Value as of ember 31,	in Ma Io	oted Prices Active arkets for dentical Assets Level 1)	Significant Observable Inputs (Level 2)		vable Unobservable its Inputs		Target Allocation	Actual % of Plan Assets
2017									
Money market fund	\$ 8,883	\$	-	\$	8,883	\$	-	1%	10%
Other investments	3,937		3,937		-		-	5%	4%
Equity securities:								57%	52%
Individual equities	6,348		6,348		-		-		
Mutual funds	26,511		24,529		1,982		-		
Exchange traded funds	13,959		13,959		-		-		
Debt securities:								37%	34%
Bonds	28,223		9,100		19,123		-		
Exchange traded funds	 2,239		2,239		-		-		
Total pension assets	\$ 90,100	\$	60,112	\$	29,988	\$	-	100%	100%
2016									
Money market fund	\$ 4,299	\$	-	\$	4,299	\$	-	3%	6%
Other investments	4,255		4,255		-		-	0%	5%
Equity securities:								59%	53%
Individual equities	17,180		17,170		10		-		
Mutual funds	20,553		20,553		-		-		
Exchange traded funds	3,828		3,828		-		-		
Debt securities:								38%	36%
Bonds	24,766		9,561		15,205		-		
Exchange traded funds	815		815		-		-		
Mutual funds	 2,154		2,154		-		-		
Total pension assets	\$ 77,850	\$	58,336	\$	19,514	\$	-	100%	100%

In 2018, the Company made the decision to increase the 2017 employer contributions by \$930,000 as allowed by accounting guidance ASC 960 specific for pension plans. The subsequent contribution had no impact to balances presented as of and for the year ended December 31, 2017 for the Company. Following are estimated payments to pension plan participants in the indicated periods:

Employer Contributions 2018 (expected) to plan trust	\$ 930
Expected Benefit Payments	
2018	\$ 3,066
2019	3,182
2020	3,302
2021	3,422
2022	3,531
2022 - 2025	19,987

## Note 9. Retirement Plans (Continued)

The weighted-average assumptions used to determine the net periodic benefit cost for the years ended December 31, 2017 and 2016 are as follows:

	2017	2016
Discount rate	4.15%	4.40%
Rate of compensation increase	4.00%	4.00%
Expected return on plan assets	6.00%	6.50%

The discount rate above reflects the discount in effect at January 1 of the plan year. The estimated actuarial loss that will be amortized from accumulated other comprehensive income into net periodic benefit cost in 2018 is \$1.0 million. There is no prior service cost expected to be amortized into the net periodic benefit cost in 2018.

Employees hired before July 1, 2012 are also eligible to participate in a 401(k) plan through deferral of portions of their salary. Based on the employee's contribution, BancShares will match up to 100% of the first 3% of the participant's contributions and 50% of the next 3%. In addition BancShares also offers an enhanced 401(k) plan for certain employees. BancShares will match 100% of the first 6% of the participant's contributions. In addition BancShares may make discretionary contributions. BancShares made participating contributions of \$1.6 million and \$1.2 million during 2017 and 2016, respectively.

## Note 10. Regulatory Requirements and Restrictions

BancShares is subject to regulations with respect to certain risk-based capital ratios. These risk-based capital ratios measure the relationship of capital to a combination of balance sheet and off-balance sheet risks. The values of both balance sheet and off-balance sheet items are adjusted based on the rules to reflect categorical credit risk. In addition to the risk-based capital ratios, the regulatory agencies have also established a leverage ratio for assessing capital adequacy. The leverage ratio is equal to Tier 1 capital divided by total consolidated on-balance sheet assets (minus amounts deducted from Tier 1 capital). The leverage ratio does not involve assigning risk weights to assets.

In July 2013, the Federal Reserve announced its approval of a final rule to implement the regulatory capital reforms developed by the Basel Committee on Banking Supervision ("Basel III"), among other changes required by the Dodd-Frank Wall Street Reform and Consumer Protection Act. The new rules became effective January 1, 2015, subject to a phase-in period for certain aspects of the new rules.

As applied to BancShares and Southern, the new rules include a new minimum ratio of common equity Tier 1 capital ("CET1") to risk-weighted assets of 4.5%. The new rules also raise the minimum required ratio of Tier 1 capital to risk-weighted assets from 4% to 6%. The minimum required leverage ratio under the new rules is 4%. The minimum required total capital to risk-weighted assets ratio remains at 8% under the new rules.

In order to avoid restrictions on capital distributions and discretionary bonus payments to executives, under the new rules a covered banking organization will also be required to maintain a "capital conservation buffer" in addition to its minimum risk-based capital requirements. This buffer will be required to consist solely of common equity Tier 1, and the buffer will apply to all three risk-based measurements (CET1, Tier 1 capital and total capital). The capital conservation buffer, which is 1.25% at December 31, 2017, is being phased in incrementally over time and will be fully effective on January 1, 2019, and will ultimately consist of an additional amount of Tier 1 common equity equal to 2.5% of risk-weighted assets.

Southern is also subject to the regulatory framework for prompt corrective action, which identifies five capital categories for insured depository institutions (well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized) and is based on specified thresholds for each of the three risk-based regulatory capital ratios (CET1, Tier 1 capital and total capital) and for the leverage ratio.

## Note 10. Regulatory Requirements and Restrictions (Continued)

The following table presents actual and required capital ratios as of December 31, 2017 and 2016 for BancShares and Southern under the Basel III capital rules. The minimum required capital amounts presented include the minimum required capital levels as of December 31, 2017 based on the phase-in provisions of the Basel III Capital Rules and the minimum required capital levels as of January 1, 2019 when the Basel III Capital Rules have been fully phased-in. Capital levels required to be considered well capitalized are based upon prompt corrective action regulations, as amended to reflect the changes under the Basel III Capital Rules.

	Actu	required - Basel III required - Basel III con-				consider	Required to be considered well capitalized		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	
				(Dollars in	thousands)				
<b>December 31, 2017:</b> Common equity Tier 1 to risk-weighted assets:					(inousailus)				
BancShares	\$ 174,669	8.541%	\$ 117,591	5.750%	\$ 143,155	7.000%	\$ 132,929	6.500%	
Southern	237,903	12.294%	111,269	5.750%	135,458	7.000%	125,782	6.500%	
Tier 1 capital to risk- weighted assets			,		,		,		
BancShares	242,316	11.849%	148,265	7.250%	173,828	8.500%	163,603	8.000%	
Southern	237,903	12.294%	140,296	7.250%	164,485	8.500%	154,809	8.000%	
Total capital to risk-									
weighted assets									
BancShares	301,869	14.761%	189,167	9.250%	214,730	10.500%	204,504	10.000%	
Southern	264,225	13.654%	179,001	9.250%	203,190	10.500%	193,515	10.000%	
Tier 1 capital to average assets (leverage ratio):									
BancShares	242,316	9.487%	102,168	4.000%	102,168	4.000%	127,709	5.000%	
Southern	237,903	9.331%	101,984	4.000%	101,984	4.000%	127,480	5.000%	
	Acti	ual	M inimum required - 1 phase-in s	Basel III	M inimun required - fully ph	Basel III	Required considere capital	ed well	
	Actu	ual Ratio		Basel III	required -	Basel III	consider	ed well	
· · · · · · · · · · · · · · · · · · ·			required - l phase-in s Amount	Basel III chedule	required - fully ph Amount	Basel III ased-in	considere capital	ed well lized	
<b>December 31, 2016:</b> Common equity Tier 1 to risk-weighted assets:	Amount	Ratio	required - I phase-in s Amount	Basel III chedule Ratio (Dollars in t	required - fully ph Amount thousands)	Basel III ased-in Ratio	considere capital Amount	ed well lized Ratio	
Common equity Tier 1 to risk-weighted assets: BancShares	Amount \$ 153,690	Ratio 8.339%	required - l phase-in s Amount \$ 94,455	Basel III chedule Ratio (Dollars in 5.125%	required - fully ph Amount thousands) \$ 129,012	Basel III ased-in Ratio 7.000%	consider capital Amount \$ 119,797	ed well lized Ratio 6.500%	
Common equity Tier 1 to risk-weighted assets: BancShares Southern	Amount	Ratio	required - I phase-in s Amount	Basel III chedule Ratio (Dollars in t	required - fully ph Amount thousands)	Basel III ased-in Ratio	considere capital Amount	ed well lized Ratio	
Common equity Tier 1 to risk-weighted assets: BancShares Southern Tier 1 capital to risk-	Amount \$ 153,690	Ratio 8.339%	required - l phase-in s Amount \$ 94,455	Basel III chedule Ratio (Dollars in 5.125%	required - fully ph Amount thousands) \$ 129,012	Basel III ased-in Ratio 7.000%	consider capital Amount \$ 119,797	ed well lized Ratio 6.500%	
Common equity Tier 1 to risk-weighted assets: BancShares Southern	Amount \$ 153,690 216,765	Ratio 8.339% 12.248%	required - I phase-in s Amount \$ 94,455 90,702	Basel III <u>chedule</u> <u>Ratio</u> (Dollars in 1 5.125% 5.125%	required - fully ph Amount thousands) \$ 129,012 123,886	Basel III ased-in Ratio 7.000% 7.000%	considered capital Amount \$ 119,797 115,037	ed well lized Ratio 6.500%	
Common equity Tier 1 to risk-weighted assets: BancShares Southern Tier 1 capital to risk- weighted assets	Amount \$ 153,690 216,765 220,909	Ratio 8.339%	required - l phase-in s Amount \$ 94,455	Basel III <u>chedule</u> <u>Ratio</u> (Dollars in 5.125% 5.125% 6.625%	required - fully ph Amount thousands) \$ 129,012	Basel III ased-in Ratio 7.000%	consider capital Amount \$ 119,797	ed well lized Ratio 6.500% 6.500%	
Common equity Tier 1 to risk-weighted assets: BancShares Southern Tier 1 capital to risk- weighted assets BancShares	Amount \$ 153,690 216,765	Ratio 8.339% 12.248% 11.987%	required - I phase-in s Amount \$ 94,455 90,702 122,092	Basel III <u>chedule</u> <u>Ratio</u> (Dollars in 1 5.125% 5.125%	required - fully ph <u>Amount</u> thousands) \$ 129,012 123,886 156,647	Basel III ased-in Ratio 7.000% 7.000% 8.500%	considered capital Amount \$ 119,797 115,037 147,432	ed well lized Ratio 6.500% 6.500% 8.000%	
Common equity Tier 1 to risk-weighted assets: BancShares Southern Tier 1 capital to risk- weighted assets BancShares Southern Total capital to risk-	Amount \$ 153,690 216,765 220,909	Ratio 8.339% 12.248% 11.987%	required - I phase-in s Amount \$ 94,455 90,702 122,092	Basel III <u>chedule</u> <u>Ratio</u> (Dollars in 5.125% 5.125% 6.625%	required - fully ph <u>Amount</u> thousands) \$ 129,012 123,886 156,647	Basel III ased-in Ratio 7.000% 7.000% 8.500%	considered capital Amount \$ 119,797 115,037 147,432	ed well lized Ratio 6.500% 6.500% 8.000%	
Common equity Tier 1 to risk-weighted assets: BancShares Southern Tier 1 capital to risk- weighted assets BancShares Southern Total capital to risk- weighted assets	Amount \$ 153,690 216,765 220,909 216,765	Ratio 8.339% 12.248% 11.987% 12.248%	required - I phase-in s Amount \$ 94,455 90,702 122,092 117,249	Basel III <u>chedule</u> <u>Ratio</u> (Dollars in 1 5.125% 5.125% 6.625% 6.625%	required - fully ph Amount thousands) \$ 129,012 123,886 156,647 150,433	Basel III ased-in Ratio 7.000% 7.000% 8.500% 8.500%	considered capital Amount \$ 119,797 115,037 147,432 141,584	ed well lized Ratio 6.500% 6.500% 8.000% 8.000%	
Common equity Tier 1 to risk-weighted assets: BancShares Southern Tier 1 capital to risk- weighted assets BancShares Southern Total capital to risk- weighted assets BancShares	Amount \$ 153,690 216,765 220,909 216,765 275,465	Ratio 8.339% 12.248% 11.987% 12.248% 14.947%	required - I phase-in s Amount \$ 94,455 90,702 122,092 117,249 158,954	Basel III <u>chedule</u> <u>Ratio</u> (Dollars in 1 5.125% 5.125% 6.625% 6.625% 8.625%	required - fully ph Amount thousands) \$ 129,012 123,886 156,647 150,433 193,509	Basel III ased-in Ratio 7.000% 7.000% 8.500% 8.500% 10.500%	considere capital Amount \$ 119,797 115,037 147,432 141,584 184,295	ed well lized Ratio 6.500% 6.500% 8.000% 8.000% 10.000%	
Common equity Tier 1 to risk-weighted assets: BancShares Southern Tier 1 capital to risk- weighted assets BancShares Southern Total capital to risk- weighted assets BancShares Southern Tier 1 capital to average assets (leverage	Amount \$ 153,690 216,765 220,909 216,765 275,465	Ratio 8.339% 12.248% 11.987% 12.248% 14.947%	required - I phase-in s Amount \$ 94,455 90,702 122,092 117,249 158,954	Basel III <u>chedule</u> <u>Ratio</u> (Dollars in 1 5.125% 5.125% 6.625% 6.625% 8.625%	required - fully ph Amount thousands) \$ 129,012 123,886 156,647 150,433 193,509	Basel III ased-in Ratio 7.000% 7.000% 8.500% 8.500% 10.500%	considere capital Amount \$ 119,797 115,037 147,432 141,584 184,295	ed well lized Ratio 6.500% 6.500% 8.000% 8.000% 10.000%	

## Note 10. Regulatory Requirements and Restrictions (Continued)

The primary source of funds for the dividends paid by BancShares to its shareholders is dividends received from its banking subsidiary. Southern is restricted as to dividend payout by state laws applicable to banks and may pay dividends only out of retained earnings. Should at any time its surplus be less than 50% of its paid-in capital stock, Southern may not declare a dividend until it has transferred from retained earnings to surplus 25% of its undivided profits or any lesser percentage that may be required to restore its surplus to an amount equal to 50% of its paid-in capital stock. Additionally, dividends paid by Southern may be limited by the need to retain sufficient earnings to satisfy minimum capital requirements imposed by the FDIC. Dividends on BancShares' common shares may be paid only after dividends on preferred series B, C, D, E and F shares have been paid. Common share dividends are based upon BancShares' profitability and are paid at the discretion of the Board of Directors.

Management does not expect any of the foregoing restrictions to materially limit its ability to pay dividends comparable to those paid in the past. At December 31, 2017, BancShares' investment in Southern was restricted to an amount equal to the level of regulatory capital that could be transferred from Southern without obtaining prior regulatory approval.

## Note 11. Commitments, Contingencies and Concentration of Credit Risk

In the normal course of business there are various commitments and contingent liabilities outstanding, such as guarantees, commitments to extend credit, etc., which are not reflected in the accompanying financial statements. Southern is party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit, standby letters of credit and undisbursed advances on customer lines of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheet.

Southern is exposed to credit loss for the contractual notional amount of commitments to extend credit and standby letters of credit in the event of nonperformance by the other party to the financial instrument. Southern uses the same credit policies in making these commitments and conditional obligations as it does for on-balance-sheet instruments.

Commitments to extend credit and undisbursed advances on customer lines of credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many commitments expire without being drawn, the total commitment amounts do not necessarily represent future cash requirements. Southern evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by Southern, upon extension of credit is based on management's credit evaluation of the borrower. Collateral held varies but may include trade accounts receivable, property, plant, and equipment and income-producing commercial properties.

Standby letters of credit are commitments issued by Southern to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The maximum potential amount of undiscounted future payments related to standby letters of credit at December 31, 2017 is \$5.6 million. At December 31, 2017, BancShares considered this amount to be immaterial and has recorded no liability for the current carrying amount of the obligation to perform as a guarantor and no liability is considered necessary. Substantially all standby letters of credit are secured by real estate and/or guaranteed by third parties in the event BancShares had to advance funds to fulfill the guarantee.

Outstanding commitments to lend at December 31, 2017 and December 31, 2016 were \$436.9 million and \$395.2 million and include undisbursed advances on customer lines of credit of \$140.2 million and \$123.2 million, respectively. Outstanding standby letters of credit and commitments to lend at December 31, 2017 generally expire within one year, whereas commitments associated with undisbursed advances on customer lines of credit at December 31, 2017 generally expire within one to five years.

Non-recourse commitments to sell loans amounted to \$7.0 million and \$16.0 million at December 31, 2017 and 2016, respectively. BancShares utilized investor commitments to protect its mortgage loans held for sale from interest rate risk from the time of origination to the time of sale. These commitments are accounted for at fair market value. Unfunded residential mortgage loan commitments for loans to be sold are also accounted for at fair market value. These fair market value adjustments were insignificant as of and for the years ended December 31, 2017 and 2016.

Southern is also committed to leases for banking facilities. See Note 5 – Premises and Equipment for lease commitments at December 31, 2017.

BancShares does not have any special purpose entities or other similar forms of off-balance sheet financing arrangements other than the trust preferred securities discussed in Note 8.

## Note 11. Commitments, Contingencies and Concentration of Credit Risk (Continued)

Southern grants agribusiness, commercial and consumer loans to customers primarily in eastern North Carolina and southeastern Virginia. As a result of the FDIC-assisted acquisition of BOC, FDIC covered loans were acquired outside of the primary North Carolina and Virginia markets.

BancShares is also involved in various legal actions arising in the normal course of business. Management is of the opinion that the outcome of such actions will not have a material adverse effect on the consolidated financial condition of BancShares.

## Note 12. Parent Company Financial Statements

Presented below are the condensed balance sheets (parent company only) of Southern BancShares (N.C.), Inc. as of December 31, 2017 and 2016 and condensed statements of income and cash flows for the years then ended.

#### CONDENSED BALANCE SHEETS

	December 31,							
		2017		2016				
ASSETS								
Cash	\$	8,845	\$	23,441				
Investment securities available-for-sale		68,767		60,005				
Other assets		5,590		6,274				
Investment in subsidiaries		269,426		243,436				
Total assets	\$	352,628	\$	333,156				
LIABILITIES AND SHAREHOLDERS' EQUITY								
Accrued liabilites	\$	13,182	\$	17,769				
Notes payable		44,683		59,983				
Total liabilities		57,865		77,752				
Shareholders' equity		294,763		255,404				
Total liabilities and shareholders' equity	\$	352,628	\$	333,156				

## CONDENSED STATEMENTS OF INCOME

	Year Ended I	Decembe	er 31,
	 2017		2016
Interest and dividend income	\$ 497	\$	617
Dividends from bank subsidiary	4,944		32,696
Securities gains	-		3,034
Total income	 5,441		36,347
Interest expense	2,886		3,258
Other expense	318		605
Total expense	 3,204		3,863
Income before income tax benefit	2,237		32,484
Income tax benefit	(8,870)		(45)
Net income before equity in undistributed earnings of subsidiaries	 11,107		32,529
Equity in undistributed income of subsidiaries	22,783		(19,170)
Net income	33,890		13,359
Dividends on preferred stock	2,184		1,962
Net income available to common shareholders	\$ 31,706	\$	11,397

## Note 12. Parent Company Financial Statements (Continued)

## CONDENSED STATEMENTS OF CASH FLOWS

		Year Ended I	Decembe	er 31,
		2017		2016
OPERATING ACTIVITIES:				
Net income	\$	33,890	\$	13,359
Adjustments to reconcile net income to net cash				
provided by operating activities:				
Equity in undistributed net income of subsidiaries		(22,783)		19,170
Gains on sales and issuer calls of securities		-		(3,034)
Loss on charitable contribution of stock		-		36
Decrease (increase) in other assets		684		(1,466)
Increase (decrease) in accrued liabilities		(7,838)		21
NET CASH PROVIDED BY OPERATING ACTIVITIES		3,953		28,086
INVESTING ACTIVITIES:				
Proceeds from sales, maturities and issuer calls of securities		-		3,206
Net cash paid in acquisition		-		(49,760)
Net increase in loans and leases		-		(250)
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES				(46,804)
FINANCING ACTIVITIES:				
Repayment of borrowed funds		(15,300)		(1,952)
Dividends paid		(2,314)		(2,094)
Issuance of preferred stock		-		20,000
Purchase and retirement or redemption of stock		(935)		(169)
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES		(18,549)		15,785
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(14,596)		(2,933)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF YEAR		23,441		26,374
CASH AND CASH EQUIVALENTS AT THE END OF YEAR	\$	8,845	\$	23,441
SUPPLEMENTAL DISCLOSURES OF CASH PAID DURING THE YEAR FOR:				
Interest	\$	2,886	\$	3,258
SUPPLEMENTAL DISCLOSURES OF NONCASH INVESTING ACTIVI	TIES:			
Elimination of loan to Heritage-VA in acquisition	\$	-	\$	2,450
Unrealized gains on available-for-sale securities, net of tax		5,546		8,166
-		-		

## Note 13. Fair Value of Financial Instruments

The following methods and assumptions were used to estimate the fair value of each class of financial instrument:

# Cash and Due from Banks, Interest-bearing Deposits with Banks, Certificates of Deposit with Banks and Accrued Interest Receivable

The carrying amounts for cash and due from banks, interest-bearing deposits with banks, certificates of deposits with banks and accrued interest receivable are equal to their fair values due to the short term nature of these financial instruments.

## Investment Securities

Fair values of investment securities are based on quoted market prices. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

## Loans Held for Sale

Fair value for loans held for sale is generally based on market prices for loans with similar characteristics or external valuations.

#### Loans

For variable-rate loans that are performing, fair values are based on carrying values. The fair values of fixed rate loans that are performing are estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. The fair value of nonperforming loans is based on the book value of each loan, less an applicable reserve for credit losses. This reserve for credit losses is determined on a loan-by-loan basis for nonperforming assets based on one or a combination of the following: external appraisals, internal assessments using available market information and specific borrower information, or discounted cash flow analysis. However, the values derived likely do not represent exit prices due to weaker than state average economic conditions in our primary markets. Therefore, a liquidity discount of approximately 2.5% was subtracted to reflect the illiquidity of loans and our economically weaker markets at December 31, 2017 and 2016.

## FDIC Receivable for Loss Share Agreements and FDIC True-up Liability for Loss Share Agreements

The fair value is estimated based on discounted future cash flows using current discount rates.

## Stock in FHLB

The carrying amount for FHLB stock is equal to the fair value due to the redemption provisions of the FHLB and no ready market for such stock.

#### Deposits

The fair value of demand deposits, savings accounts and money market deposits is the amount payable on demand at year end. The fair value of certificates of deposit is estimated by discounting the future cash flows using the current rates paid for similar deposits.

## Short-term Borrowings and Accrued Interest Payable

The carrying amounts for short-term borrowings and accrued interest payable are equal to the fair values due to the short-term nature of these financial instruments.

#### Long-term Borrowings

The fair value of long-term borrowings reflects discounting future cash flows using the current interest rates for similar maturities.

#### Commitments

Southern's commitments to extend credit have no carrying value and are generally at variable rates and/or have relatively short terms to expiration. Accordingly, these financial instruments are deemed to have no material fair value.

## Note 13. Fair Value of Financial Instruments (Continued)

The estimated fair values of BancShares' financial instruments at December 31 are as follows:

	2016							
		Carrying Estimated Fair Amount Value				Carry ing Amount	Estimated Fair Value	
Financial assets:								
Cash and due from banks	\$	19,848	\$	19,848	\$	18,534	\$	18,534
Interest-bearing deposits with banks		157,604		157,604		42,236		42,236
Certificates of deposits with banks		31,782		31,782		77,418		77,418
Investment securities available-for-sale		671,165		671,165		776,022		776,022
Loans held for sale		2,162		2,162		4,579		4,579
Loans and leases, net of allowance		1,612,230		1,570,430		1,472,261		1,463,951
FDIC receivable for loss share								
agreements		-		-		2,518		463
Stock in FHLB		2,510		2,510		2,184		2,184
Accrued interest receivable		8,591		8,591		7,916		7,916
Financial liabilities:								
Deposits	\$	2,246,030	\$	2,113,306	\$	2,120,703	\$	2,010,137
Short-term borrowings		57,214		57,214		58,044		58,044
Long-term borrowings		30,836		31,236		40,836		43,968
FDIC true-up liability for loss share								
agreements		-		-		15,373		15,373
Accrued interest payable		102		102		112		112

#### Limitations on Fair Value Assumptions

Fair value estimates are made by management at specific points in time based on relevant information about the financial instrument and the market. These estimates do not reflect any premium or discount that could result from offering for sale at one time BancShares' entire holdings of a particular financial instrument nor are potential taxes and other expenses that would be incurred in an actual sale considered. Because no market exists for a significant portion of BancShares' financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions and/or the methodology used could significantly affect the estimates disclosed. Similarly, the fair values disclosed could vary significantly from amounts realized in actual transactions.

Fair value estimates are based on existing on- and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. For example, BancShares has premises and equipment which are not considered financial instruments. Accordingly, the value of these assets has not been incorporated into the fair value estimates. In addition, tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in any of the estimates.

BancShares reports fair value on a recurring basis for certain financial instruments, most notably for available-for-sale investment securities and certain derivative instruments. BancShares may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis. These include assets that are measured at the lower of cost or market that were recognized at fair value which was below cost at the end of the period. Assets subject to nonrecurring use of fair value measurements could include impaired loans, loans held for sale, goodwill, and OREO.

## Note 13. Fair Value of Financial Instruments (Continued)

BancShares groups financial assets and financial liabilities measured at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

- Level 1 Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange. Level 1 also includes U.S. Treasury, other U.S. government and agency mortgage-backed securities that are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.
- Level 2 Valuations for assets and liabilities traded in less active dealer or broker markets. Valuations are obtained from third party services for similar or comparable assets or liabilities.
- Level 3 Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models and similar techniques, and not based on market exchange, dealer, or brokered traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

Securities available for sale are valued on a recurring basis at quoted market prices where available. If quoted market prices are not available, fair values are based on quoted market prices of comparable securities. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, or U.S. Treasury securities and mortgage backed securities by government sponsored entities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include obligations of states and political subdivisions and corporate debt securities. Securities classified as Level 3 include assetbacked securities in less liquid markets given that there is an absence of observable inputs for these and similar securities in the debt markets. For these securities, a present value approach that maximizes the use of relevant observable inputs and minimizes the use of unobservable inputs provides representative fair values, and therefore, has been used rather than a market valuation approach. This income valuation approach requires numerous steps in determining fair value. These steps include estimating credit quality of the collateral, generating asset defaults, forecasting cash flows for underlying collateral, and determining losses given default assumptions.

BancShares is allowed to make an irrevocable election to measure certain financial instruments at fair value. The changes in fair value from one reporting period to the next period must be reported in the income statement with additional disclosures to identify the effect on net income. BancShares continued to account for securities available-for-sale at fair value as reported in prior years. BancShares has no derivative activity. Securities available-for-sale are reported on a recurring basis.

Fair Value Measurements at December 31:

2017	-	Market Value	P Ma Ic	Quoted rices in Active urkets for lentical Assets Level 1)	Ob	gnificant oservable Inputs Level 2)	Unot Ir	nificant oservable oputs evel 3)
U.S. Treasuries and government sponsored entities								
debt	\$	40,315	\$	40,315	\$	-	\$	-
Corporate debt securities		7,874		-		7,316		558
Marketable equity securities		91,789		91,789		-		-
Obligations of states and political subdivisions		49,426		-		45,178		4,248
Residential government-sponsored mortgage-backed								
securities		481,761		-		481,761		-
Total	\$	671,165	\$	132,104	\$	534,255	\$	4,806

## Note 13. Fair Value of Financial Instruments (Continued)

	-	Market Value	F Ma Io	Quoted Prices in Active arkets for dentical Assets Level 1)	Ob	gnificant oservable Inputs Level 2)	Unob Ir	nificant oservable nputs ovel 3)
2016								
U.S. Treasuries and government sponsored entities								
debt	\$	119,396	\$	119,396	\$	-	\$	-
Corporate debt securities		12,357		-		11,365		992
Marketable equity securities		84,687		84,687		-		-
Obligations of states and political subdivisions		33,758		-		29,191		4,567
Residential government-sponsored mortgage-backed								
securities		525,824		-		525,824		-
Total	\$	776,022	\$	204,083	\$	566,380	\$	5,559

For those investment securities available-for-sale with fair values that are determined by reliance on significant unobservable inputs, the following table identifies the factors causing the change in fair values for the years ended December 31, 2017 and 2016:

Description	Investment Securities Available-For-Sale With Fair Values Based on Significant Unobservable Inputs				
Beginning balance, January 1, 2016	\$	5,898			
Total losses realized or unrealized:					
Included in earnings		(4)			
Included in other comprehensive income		(22)			
Maturies and calls, net		(313)			
Ending balance, December 31, 2016		5,559			
Total gains (losses) realized or unrealized:					
Included in earnings		(1)			
Included in other comprehensive income		69			
Maturies and calls, net		(821)			
Ending balance, December 31, 2017	\$	4,806			

As previously discussed, loans are considered impaired when it is determined to be probable that all amounts due under the contractual terms of the loan will not be collected when due. Loans considered individually impaired are evaluated and a specific allowance is established, if required, based on the most appropriate of the three measurement methods: present value of expected future cash flows, fair value of collateral, or the observable market price of a loan method. A specific allowance is required if the fair value of the expected repayments or the collateral is less than the recorded investment in the loan. At December 31, 2017, \$2.2 million of impaired loans required a specific allowance of \$183,000 and \$1.6 million of impaired loans had partial charge-offs for a total of \$3.6 million of impaired loans measured at fair value. At December 31, 2016, \$2.1 million of impaired loans required a specific allowance of \$238,000 and \$1.9 million of impaired loans had partial charge-offs for a total of \$3.8 million of impaired loans measured at fair value. The methods used to determine the fair value of these loans were considered Level 3.

## Note 13. Fair Value of Financial Instruments (Continued)

OREO is measured and reported at fair value using Level 3 inputs for valuations based on non-observable criteria. At December 31, 2017 and 2016, OREO not covered under loss share agreements totaled \$783,000 and \$1.7 million, respectively all of which was valued using Level 3 inputs. At December 31, 2016, OREO covered under loss share agreements totaled \$95,000 all of which was valued using Level 3 inputs.

At December 31, 2017 and December 31, 2016, BancShares had certain impaired loans and OREO that are measured at fair value on a nonrecurring basis. The significant unobservable input used in the fair value measurement of BancShares' impaired loans and OREO range between 6 - 15% discount from appraisals for expected liquidation and sales costs.

The tables below present the balances of assets and liabilities measured at fair value on a nonrecurring basis.

			in A Mari Ide	ed Prices Active kets for entical ssets	Obs	nificant ervable iputs	Uno	nificant bservable nputs
	Mar	ket Value	(Le	evel 1)	(Le	evel 2)	(L	evel 3)
2017								
Impaired loans	\$	3,629	\$	-	\$	-	\$	3,629
OREO - not covered under loss share agreements		783		-		-		783
2016								
Impaired loans	\$	3,791	\$	-	\$	-	\$	3,791
OREO - covered under loss share agreements		95		-		-		95
OREO - not covered under loss share agreements		1,705		-		-		1,705

Certain assets are carried at fair value on a nonrecurring basis. Loans held for sale are carried at the lower of aggregate cost or fair value and are therefore carried at fair value only when fair value is less than the asset cost. The values of loans held for sale are based on prices observed for similar pools of loans. There have been no fair value adjustments recorded for loans held for sale at December 31, 2017 and 2016. No financial liabilities were carried at fair value on a nonrecurring basis as of December 31, 2017 or December 31, 2016.

## Note 14. Related Parties

First Citizens BancShares, Inc. has an executive officer who is also a significant shareholder and director of BancShares. At December 31, 2017 the officer beneficially owned 8,864 shares, or 10.91%, of BancShares' outstanding common stock and 2,000 shares, or 0.75%, of BancShares' outstanding Series B preferred stock. Another director who is related to the aforementioned director beneficially owns 9,373 shares, or 11.54%, of BancShares' outstanding common stock and 946 shares, or 0.35%, of BancShares' outstanding Series B preferred stock. In addition, a limited liability company owned by the same two directors plus other family members owns the Series D and Series F preferred stock and the subordinated debt securities.

BancShares has entered into various service contracts with First Citizens BancShares, Inc. and its subsidiary, First-Citizens Bank and Trust Company (collectively "First Citizens"). The following table lists the various charges paid to First Citizens during the years ended December 31:

	2	2	016	
Data and item processing	\$	210	\$	218
Trustee for employee benefit plans		397		323
Total	\$	607	\$	541

Data and item processing expenses include primarily courier services BancShares also has a correspondent relationship with First Citizens. Correspondent account balances with First Citizens included in cash and due from banks totaled \$872,000 and \$607,000 at December 31, 2017 and 2016, respectively. In addition, at December 31, 2017 and 2016 BancShares had \$373,000 and \$576,000, respectively of loan participations bought from First Citizens and loan participations sold of \$5.2 million and \$4.4 million as of December 31, 2017 and 2016, respectively.

## Note 14. Related Parties (Continued)

BancShares also owns stock in First Citizens as follows:

		2017		2016				
	Number of	Amortized		Number of	Amortized			
	shares	Cost	Fair Value	shares	Cost	Fair Value		
			(\$ in the	ousands)				
First Citizens								
Class A	204,463	\$ 15,322	\$ 82,399	216,963	\$ 15,690	\$ 77,022		
Class B	22,619	532	7,985	22,619	532	6,786		
Total	227,082	\$ 15,854	\$ 90,384	239,582	\$ 16,222	\$ 83,808		

BancShares is also related through common ownership with Fidelity BancShares (N.C.), Inc., ("Fidelity") in that the aforementioned significant shareholder of BancShares and certain of their related parties are also significant shareholders of Fidelity. At December 31, 2017 and 2016 BancShares had \$8.6 million and \$7.9 million, respectively in loan participations sold to Fidelity. Fidelity has also contracted with BancShares for BancShares to service, on Fidelity's behalf, \$62,000 and \$166,000 of Fidelity's mortgage loans at December 31, 2017 and 2016, respectively.

## Note 15. Accumulated Other Comprehensive Income

Accumulated other comprehensive income included the following as of December 31:

	2017						2016					
					Ace	cumulated					Acc	cumulated
	Acc	umulated				other	Ac	cumulated				other
	other		De	eferred tax	tax comprehensive other				Deferred tax		comprehensive	
	comp	rehensive		benefit	inco	ome (loss)	com	prehensive		benefit	inco	ome (loss)
	income (loss)		(expense) net of tax		income (loss)		(expense)		net of tax			
Unrealized gains on investment securities available for sale	\$	72,296	\$	(16,687)	\$	55,609	\$	62,789	\$	(23,143)	\$	39,646
Funded status of defined benefit plan		(8,748)		1,985	\$	(6,763)		(13,038)		4,762	\$	(8,276)
Total	\$	63,548	\$	(14,702)	\$	48,846	\$	49,751	\$	(18,381)	\$	31,370

	and	alized gains losses on ble-for-sale	Defir	ned benefit		
	se	curities	pen	sion plan	Total	
Balance at January 1, 2016	\$	31,517	\$	(8,024)	\$ 23,493	
Other comprehensive income (loss) before						
reclassifications		9,204		(923)	8,281	
Amounts reclassified from accumulated other						
comprehensive income (loss)		(1,075)		671	(404)	
Net current period other comprehensive						
income (loss)		8,129		(252)	 7,877	
Balance at December 31, 2016		39,646		(8,276)	31,370	
Other comprehensive income before						
reclassifications		8,029		2,065	10,094	
Amounts reclassified from accumulated other						
comprehensive income (loss)		(2,033)		657	(1,376)	
Net current period other comprehensive						
income		5,996		2,722	8,718	
Revaluation of deferred tax liabilities (assets)		9,967		(1,209)	8,758	
Balance at December 31, 2017	\$	55,609	\$	(6,763)	\$ 48,846	

## Note 15. Accumulated Other Comprehensive Income (Continued)

The following table represents the amounts reclassified from accumulated other comprehensive income and the line items affected in the statement where net income is presented for the twelve months ended December 31, 2017 and December 31, 2016:

	Year ended December 31, 2017					
Details about accumulated other comprehensive income	reclass accumu comp	mount sified from alated other prehensive acome	Affected line item in the statement when net income is presented			
Unrealized gains and losses on available-for-sale securities	\$	(3,205) 1,172 (2,033)	Investment securities gains, net Income taxes Net income			
Amortization of defined benefit plan						
Actuarial losses	\$	1,036 (379) 657	Personnel Income taxes Net income			
Total reclassifications for the period	\$	(1,376)				
	reclass accumu	Yea mount sified from alated other prehensive	ar ended December 31, 2016 Affected line item in the statement where			
Details about accumulated other comprehensive income	iı	ncome	net income is presented			
Unrealized gains and losses on available-for-sale securities	\$	(2,203) 1,128 (1,075)	Investment securities gains, net Income taxes Net income			
Amountipation of defined homefit alon	ф 	(1,073)	iver meome			
Amortization of defined benefit plan Actuarial losses	\$	1,193 (522) 671	Personnel Income taxes Net income			
Total reclassifications for the period	\$	(404)				

## **Note 16. Subsequent Events**

Management has evaluated subsequent events through March 26, 2018, the date the consolidated statements were available to be issued. During the first quarter of 2018, as discussed in Notes 1 and 8, BancShares retired \$15.0 million of the Series D Preferred stock and repaid \$5.0 of subordinated debt.